D.C. Economic Indicators August 2013

Government of the District of Columbia ★ ★ Xincent C. Gray, Mayor

Vincent C. Gray, Mayor Dr. Natwar M. Gandhi, Chief Financial Officer

Dr. Fitzroy Lee, Deputy CFO for Revenue Analysis

-0.3

-0.04

100.0

Change in Total Wage and Salary Employment and Employed Residents (percent change from prior year in 3-month moving average)

Labor & Industry

_____ 12% 8% → Jobs in D.C. for June 2013, down 4% 300 (0.04%) from June 2012 0% -4% þ 11-Aug.12 .11-Dec.12 ➡ District resident employment for June I-Oct.12 -Feb.13 -Apr.13 -June, 12 2013, up 11,100 (3.4%) from June 2012 obs in DC - - Employed

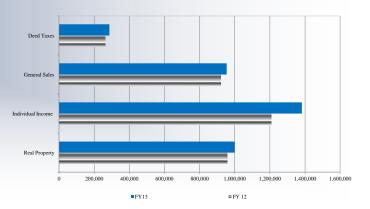
Labor Market ('000s): June 2013 ^a District of Columbia							Detailed Employment ('000s): June 2013				
					Metropolitan a	ea					
									1 yr. ch.	1 yr. ch.	
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	(amt.)	(%)	% of total
Employed residents	342.0	11.1	3.4	3,040.0	18.3	0.6	Manufacturing	0.9	-0.1	-10.0	0.1
Labor force	375.4	11.0	3.0	3,234.5	23.7	0.7	Construction	13.5	-0.3	-2.2	1.8
Total wage and salary							Wholesale trade				
employment	732.2	-0.3	-0.04	3,108.0	44.4	1.4	wholesale trade	5.0	0.0	0.0	0.7
Federal government	203.5	-6.0	-2.9	373.3	-6.2	-1.6	Retail trade	18.0	-0.9	-4.8	2.5
Local government	33.4	-0.6	-1.8	321.3	10.5	3.4	Utilities & transport.	4.1	-0.2	-4.7	0.6
Leisure & hospitality	69.7	2.4	3.6	307.3	13.7	4.7	Publishing & other info.	16.5	-1.1	-6.3	2.3
Trade	23.0	-0.9	-3.8	329.8	3.8	1.2	Finance & insurance	17.2	0.1	0.6	2.3
Education and health	111.8	1.8	1.6	380.6	9.3	2.5	Real estate 11.8		0.7	6.3	1.6
Prof., bus., and other							Legal services				
services	226.8	3.9	1.7	905.8	9.2	1.0	Legar services	30.2	-0.3	-1.0	4.1
Other private	64.0	-0.9	-1.4	489.9	4.1	0.8	Other profess. serv.	80.0	3.4	4.4	10.9
Unemployed	33.5	-0.2	-0.5	194.5	5.5	2.9	Empl. serv. (incl. temp) 13.6		0.0	0.0	1.9
New Unempl. Claims	2.3	0.03	1.3				Mgmt. & oth. bus serv.	34.3	1.2	3.6	4.7
Sources: U.S. Bureau of Labor Statisti	ervices (DOES)				Education	47.6	1.5	3.3	6.5		
^a Preliminary, not seasonally adjusted							Health care	64.2	0.3	0.5	8.8
							Organizations	61.6	0.2	0.3	8.4
D.C. Hotel Industry ^b				Airport Passengers ^{c,d,f}		Accommodations	15.9	-0.2	-1.2	2.2	
June 2013	Amt.	1 yr. ch.		May 2013	Amt.('000)	1 yr. ch. (%)	Food service	46.7	2.8	6.4	6.4
Occupancy Rate	83.6%	-3.4%		DCA	1,880.2	9.0	Amuse. & recreation	7.1	-0.2	-2.7	1.0
Avg. Daily Room Rate	\$214.14	-\$3.38		IAD	1,967.6	-5.4	Other services	7.1	-0.6	-7.8	1.0
# Available Rooms	27,932	254		BWI	2,083.7	0.9	Subtotal, private	495.3	6.3	1.3	67.6
Room Sales (\$M)	\$150.0	-\$7.1		Total	5,931.5	1.1 ^e	Federal government	203.5	-6.0	-2.9	27.8
							Local government	33.4	-0.6	-1.8	4.6

^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^d Includes arrivals and departures e Weighted average f June data unavailable at time of publication Total 732.2 Source: BLS. Details may not add to total due to rounding

FY 2013 Year-to-Date (Oct. - July) Cash Collections Compared With Same Period of Previous Year (\$000)

Cash Collections

- FY 2013 (Oct. Jul.) Total tax collections before earmarking increased by 5.6% from one year ago
- ➡ FY 2013 (Oct. Jul.) Individual income tax collections increased 14.3% from one year ago
- FY 2013 (Oct. Jul.) General sales tax collections increased by 3.6% from one year ago
- FY 2013 (Oct. Jul.) All deed tax collections increased by 8.6% from one year ago
- FY 2013 (Oct. Jul.) Real property tax collections increased 4.4% from one year ago



General Fund: FY2013 Year-to-Date (Oct. - Jul.) Cash Collections (\$000)^a

			% Chg.				% Chg.						
	FY'12	FY'13	FY12-FY13	Addenda:	FY'12	FY'13	FY12-FY13						
Real Property	957,682	1,000,144	4.4%	Convention Ctr. Transfer ^b	84,789	87,613	3.3%						
General Sales	921,340	954,442	3.6%	Ind. Inc. Tax Withholding for D.C. residents	1,099,166	1,175,934	7.0%						
Individual Income	1,208,826	1,382,011	14.3%										
Business Income	365,007	377,609	3.5%		evenue amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT, the Highway Trust Fund, the Nursing								
All Deed Taxes ^c	264,177	286,806	8.6%	Improvement Fund, Healthy Schools, ABRA).									
Total Tax Revenue				Variations in processing activities may affect year-to-date	comparisons.								
(before earmarking)	4,233,828	4,468,849	5.6%	^b Portion of sales tax on hotels and restaurants	prion of sales tax on hotels and restaurants								
Earmarked Tax Revenue	237,588	321,068	35.1%	c Includes deed recordation, deed transfer, co-op recordati	on and economic inte	rest taxes							
Total Tax Revenue													
(after earmarking)	3,996,239	4,147,781	3.8%										

People & Economy

→D.C. unemployment rate for June: 8.5%, no change from last month & 0.6% lower than 1 year ago

earlier

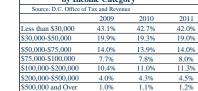
The conventional home mortgage rate increased to 4.07% in June, compared to 3.54% one month

One-Year Treasury and Conventional Home Mortgage Interest Rates June 2011 to June 2013

Onventional Home Mortga

U.S. GDP	% change fo	r yr. ending	СРІ	% change for	or yr. ending	D.C. Population		
Source: BEA	2 nd Q 2013	1st Q 2013	Source: BLS	Jul. 2013	May. 2013	Source: Census		
Nominal	2.9	3.1*	U.S.	2.0	1.4	*Estimate for:	Level	% chg.
Real	1.4	1.3*	D.C./Balt. metro area	1.9	1.2	2000	572,059	
						2003	577,777	1.0
						2004	579,796	0.3
Personal Income ^a			Unemployment Rate ^c			2005	582,049	0.4
Source: BEA	% change fo	r yr. ending	Source: BLS	Jun. 2013	May. 2013	2006	583,978	0.3
Total Personal Income	1 st Q 2013	4th Q 2012	U.S.	7.6	7.6	2007	586,409	0.4
U.S.	2.8	5.7	D.C.	8.5	8.5	2008	590,074	0.6
D.C.	2.2	4.2				2009	599,657	1.6
Wage & Salary Portion of Personal Income						2010	604,989	0.9
U.S.	3.2	5.5	Interest Rates	National	l Average	2011	619,020	2.3
Earned in D.C.	2.0	1.6	Source: Federal Reserve	Jun. 2013	May. 2013	2012	632,323	2.1
Earned by D.C. residents ^b	1.7	2.5	1-yr. Treasury	0.14	0.12	* July 1, except for 2000		
			Conv. Home Mortgage	4.07	3.54	Distribution of Individ	Distribution of Individual Income Tax	
^a Nominal ^b Estimated ^c Seasonally adjusted					by Income Category			

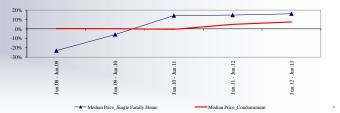
† Indicates data revised by stated source since previous D.C. Economic Indicators.



Housing & Office Space

- → There were 376 condos sold in June 2013, 9.0% increase from 1 year ago
- The year to date median price increased 16.1% from 1 year ago for single family homes, and condos experienced an increase of 7.3% in the year to date median price
- ➡ In the 2nd quarter of 2013 vacant commercial office space decreased by 400,000 square feet relative to the 1st quarter of 2013

Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.



Housing Sales			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS ^a			Source: U.S. Census Bureau			Source: Delta Associates		
				4 Qs ending				
Completed contracts	Jun. 2013	1 yr. % ch.		2nd Q 2013	1 yr. ch.	Vacancy Rate (%)		
Single family	450	10.3	Total housing units	4,074	399		2nd Q 2013	1 qtr. ch.
Condo/Co-op	376	9.0	Single family	296	76	Excl. sublet space	8.5	-0.3
			Multifamily (units)	3,778	323	Incl. sublet space	9.3	-0.3
Prices (\$000)			Class A Apt. ^d and Condominium Uni	ts				
Single family	Jun. 2013	1 yr. % ch.	Source: Delta Associates			Inventory Status (in million square feet)		
Average ^b	\$818.7	24.7					2 nd Q 2013	1 qtr. ch.
Median ^c	\$592.0	16.1	Units under construction and/or marketing	2 nd Q 2013	1 yr. ch.	Total inventory	136.0	0.4
			Rental apartments	10,011	1,941	Leased space ^e	124.5	0.9
Condo/Co-op			Condominiums ⁸	661	-140	Occupied space ^f	123.4	0.8
Average ^b	\$482.9	11.0	Other units likely to deliver over the next 36 mc	onths ^h		Vacant	12.6	-0.4
Median ^c	\$407.5	7.3	Rental apartments	6,398	-1,827	Under construction or renovation	2.4	-0.2
			Condominiums	1,170	121			

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors

^b Average prices are calculated for the month from year-to-date information ^c Median prices are year-to-date ^d Investment grade units, as defined by Delta

^e Calculated from vac, rate excl. sublet ^f Calculated from vac, rate incl. sublet ^g Includes sold units ^h Only a portion will materialize

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