D.C. Economic Indicators
February 2017

Government of the District of Columbia
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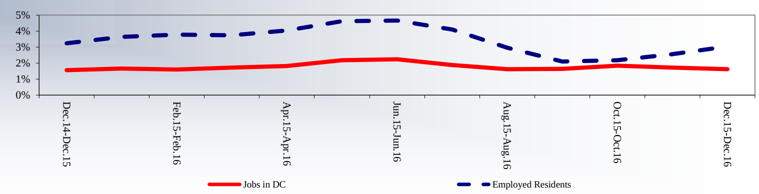
Labor & Industry

- Jobs in D.C. for December 2016, up 16,900 (2.2%) from December 2015
- District resident employment for December 2016, up 10,900 (3.0%) from December 2015

Change in Total Wage and Salary Employment and Employed Residents (percent change from prior year in 3-month moving average)



Labor Market ('000s): December 2016[a]

	District of Columbia			Metropolitan area		
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)
Employed residents	376.1	10.9	3.0	3,232.1	75.0	2.4
Labor force	397.7	7.7	2.0	3,347.5	62.1	1.9
Total wage and salary employment	788.1	16.9	2.2	3,288.8	66.6	2.1
Federal government	203.5	4.3	2.2	372.5	5.7	1.6
Local government	41.2	1.8	4.6	344.0	8.6	2.6
Leisure & hospitality	76.3	2.5	3.4	320.3	8.2	2.6
Trade	28.6	-0.9	-3.1	361.8	8.2	2.3
Education and health	131.7	2.8	2.2	432.8	12.9	3.1
Prof., bus., and other services	239.5	6.9	3.0	955.8	25.9	2.8
Other private	67.3	-0.5	-0.7	501.6	-2.9	-0.6
Unemployed	21.6	-3.1	-12.7	115.3	-12.9	-10.1
New Unempl. Claims	1.5	0.1	6.6			

Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)
[a] Preliminary, not seasonally adjusted

D.C. Hotel Industry[b]

Dec. 2016	Amt.	1 yr. ch.
Occupancy Rate	62.5%	5.0%
Avg. Daily Room Rate	$174.25	$10.38
# Available Rooms	30,225	1,270
Room Sales ($M)	$102.0	$17.5

Airport Passengers[c,d]

Dec. 2016	Amt.('000)	1 yr. ch. (%)
DCA	1,855.3	2.1
IAD	1,790.3	4.8
BWI	2,104.8	4.2
Total	5,750.4	3.7[e]

[b] Source: Smith Travel Research [c] Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority [d] Includes arrivals and departures [e] Weighted average

Detailed Employment ('000s): December 2016

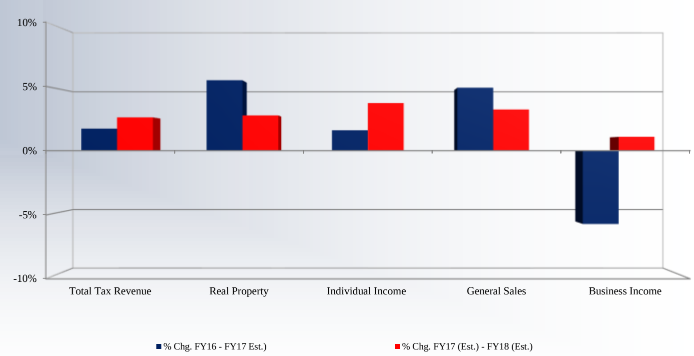
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Manufacturing	1.2	0.1	9.1	0.2
Construction	14.1	-0.1	-0.7	1.8
Wholesale trade	4.8	-0.1	-2.0	0.6
Retail trade	23.8	-0.8	-3.3	3.0
Utilities & transport.	4.7	-0.2	-4.1	0.6
Publishing & other info.	16.8	-0.2	-1.2	2.1
Finance & insurance	17.7	-0.1	-0.6	2.2
Real estate	12.8	0.0	0.0	1.6
Legal services	30.9	2.2	7.7	3.9
Other profess. serv.	86.4	1.8	2.1	11.0
Empl. serv. (incl. temp)	15.3	0.3	2.0	1.9
Mgmt. & oth. bus serv.	35.8	2.1	6.2	4.5
Education	64.9	2.8	4.5	8.2
Health care	66.8	0.0	0.0	8.5
Organizations	63.2	0.6	1.0	8.0
Accommodations	15.5	0.0	0.0	2.0
Food service	53.0	2.3	4.5	6.7
Amuse. & recreation	7.8	0.2	2.6	1.0
Other services	7.9	-0.1	-1.3	1.0
Subtotal, private	543.4	10.8	2.0	69.0
Federal government	203.5	4.3	2.2	25.8
Local government	41.2	1.8	4.6	5.2
Total	788.1	16.9	2.2	100.0

Source: BLS. Details may not add to total due to rounding.

Revenue

- Total gross tax revenue for FY2017 and FY2018 is expected to increase by 1.8% and 2.7% respectively
- Individual income tax revenue is expected to increase by 1.6% in FY2017; followed by a 3.8% increase in FY2018
- For FY 2017 real property tax revenue is estimated to grow at a rate of 5.6%, followed by slower growth of 2.8% in FY2018
- Business income tax revenue is expected to decline by 5.9% in FY2017, this is expected to be followed by 1.1% growth in FY2018
- General sales tax revenue is expected to grow 5.0% in FY2017 and by 3.3% in FY2018

Percent Change in Revenue for Selected Taxes for FY's 16 - 18 (Est.)



Tax Revenue for Fiscal Year 2016 and Estimated Tax Revenue for Fiscal Years 2017 and 2018 ($000)[a]

NOTE: REPORTING OF CASH COLLECTIONS WILL RESUME IN THE MARCH 2017 RELEASE

	FY'16	FY'17 (Est.)[d]	FY'18 (Est.)[d]	% Chg. FY16 - FY17 (Est.)	% Chg. FY17 (Est.) - FY18 (Est.)
Real Property	2,357,459	2,490,061	2,560,136	5.6%	2.8%
General Sales	1,343,074	1,410,583	1,457,013	5.0%	3.3%
Individual Income	1,907,862	1,938,884	2,012,650	1.6%	3.8%
Business Income	556,468	523,852	529,646	-5.9%	1.1%
Total Tax Revenue (Gross)[c]	7,240,994	7,368,428	7,564,233	1.8%	2.7%
Dedicated Tax Revenue	502,993	510,657	508,555	1.5%	-0.4%
Total Tax Revenue (Net)	6,738,001	6,857,772	7,055,678	1.8%	2.9%

Addenda:	% Chg. FY16 - FY17 (Est.)	% Chg. FY17 (Est.) - FY18 (Est.)
Convention Ctr. Transfer[b]	5.0%	3.3%
Ind. Inc. Tax Withholding for D.C. residents	3.7%	4.3%

[a]Revenue amounts shown are before dedicated revenue (TIF, Convention Ctr, Ballpark Fund, the Highway Trust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund,WMATA, Hospital Fund, Hospital Provider Fee Fund, Stevie Sellows Quality Improvement Fund, Healthy Schools, ABRA, Repayment of Revenue Bonds, West End Library and Fire Maintenance Fund).
Variations in processing activities may affect year-to-date comparisons.

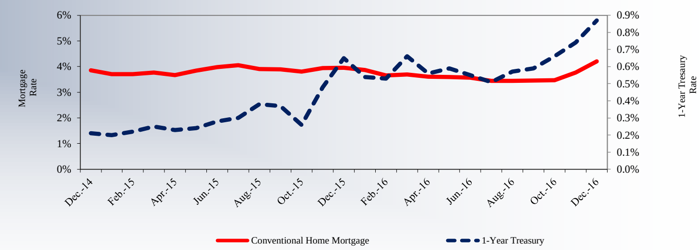
[b]Portion of sales tax on hotels and restaurants

[c] Total Tax Revenue (Gross) includes all other taxes not reported above

People & Economy

- D.C. unemployment rate for December: 5.7%, 0.1% lower than the previous month & 0.7% lower than 1 year ago
- The conventional home mortgage rate was 4.20% in December, 0.43% higher than the previous month
- The share of individual income tax filers with income less than $30,000 declined by 2.2%; while the share of filers with income greater than $100,000 grew by 2.6% from 2013 to 2014

One-Year Treasury and Conventional Home Mortgage Interest Rates December 2014 to December 2016



U.S. GDP	% change for yr. ending	
Source: BEA	4th Q 2016	3rd Q 2016
Nominal	3.5	2.9
Real	1.9	1.7

CPI	% change for yr. ending	
Source: BLS	Nov. 2016	Sept. 2016
U.S.	1.7	1.5
D.C./Balt. metro area	1.2	0.8

D.C. Population		
Source: Census		
*Estimate for:	Level	% chg.
2005	567,136	
2006	570,681	0.6
2007	574,404	0.7
2008	580,236	1.0
2009	592,228	2.1
2010	605,183	2.2
2011	620,477	2.5
2012	635,327	2.4
2013	649,165	2.2
2014	659,005	1.5
2015	670,377	1.7
2016	681,170	1.6

* July 1

Personal Income[a]	% change for yr. ending	
Source: BEA		
Total Personal Income	3rd Q 2016	2nd Q 2016
U.S.	3.5	3.4
D.C.	4.5	4.1
Wage & Salary Portion of Personal Income		
U.S.	4.6	4.3
Earned in D.C.	5.3	4.1
Earned by D.C. residents[b]	4.8	3.9

[a] Nominal [b] Estimated [c] Seasonally adjusted

† Indicates data revised by stated source since previous D.C. Economic Indicators.

Unemployment Rate[c]		
Source: BLS	Dec. 2016	Nov. 2016
U.S.	4.7	4.6
D.C.	5.7	5.8†

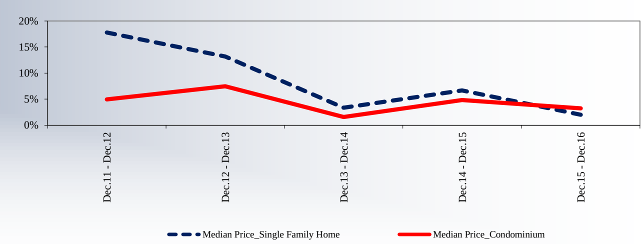
Interest Rates	National Average	
Source: Federal Reserve	Dec. 2016	Nov. 2016
1-yr. Treasury	0.87	0.74
Conv. Home Mortgage	4.20	3.77

Distribution of Individual Income Tax Filers by Income Category			
Source: D.C. Office of Tax and Revenue	2012	2013	2014
Less than $30,000	41.4%	40.9%	38.7%
$30,000-$50,000	18.6%	19.0%	18.4%
$50,000-$75,000	14.3%	14.6%	14.9%
$75,000-$100,000	8.3%	8.6%	8.6%
$100,000-$200,000	11.5%	11.5%	12.4%
$200,000-$500,000	4.7%	4.6%	5.6%
$500,000 and Over	1.3%	0.9%	1.5%

Housing & Office Space

- There were 264 condos sold in December 2016, a 4.8% increase from 1 year ago
- The year to date median price increased 2.0% from 1 year ago for single family homes, and condos experienced an increase of 3.2% in the year to date median price
- In the 4th quarter of 2016 the office direct vacancy was 0.3% higher than the 3rd quarter of 2016

Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.



Housing Sales		
Source: MRIS[a]		
Completed contracts	Dec. 2016	1 yr. % ch.
Single family	321	12.6
Condo/Co-op	264	4.8
Prices ($000)		
Single family	Dec. 2016	1 yr. % ch.
Average[b]	$794.8	4.9
Median[c]	$675.0	2.0
Condo/Co-op		
Average[b]	$499.0	-1.6
Median[c]	$449.0	3.2

D.C. Housing Permits Issued	4 Qs ending	
Source: U.S. Census Bureau	4th Q 2016	1 yr. ch.
Total housing units	4,690	-266
Single family	336	81
Multifamily (units)	4,354	-347

Class A Apt.[d] and Condominium Units		
Source: Delta Associates		
Units under construction and/or marketing	4th Q 2016	1 yr. ch.
Rental apartments	14,001	1,711
Condominiums[f]	1,202	-99
Other units likely to deliver over the next 36 months[g]		
Rental apartments	6,712	1,108
Condominiums	1,064	-737

D.C. Commercial Office Space		
Source: Delta Associates	4th Q 2016	1 qtr. ch.
Inventory Status (in million sq. ft.)		
Total inventory	142.1	0.2
Leased space[e]	132.2	-0.2
Vacant	9.9	0.4
New Construction	4.8	-0.7
Direct Vacancy Rate	7.0	0.3

[a] Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors

[b] Average prices are calculated for the month from year-to-date information [c] Median prices are year- to-date [d] Investment grade units, as defined by Delta

[e] Calculated from direct vac. rate [f] Includes sold units [g] Only a portion will materialize

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