

D.C. Economic Indicators
January 2018

Government of the District of Columbia
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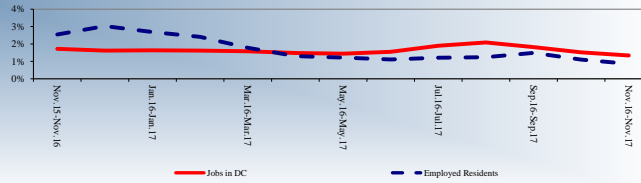


Labor & Industry

★ Jobs in D.C. for November 2017, up 6,600 (0.8%) from November 2016

★ District resident employment for November 2017, up 6,400 (1.7%) from November 2016

Change in Total Wage and Salary Employment and Employed Residents
(percent change from prior year in 3-month moving average)



Labor Market ('000s): November 2017^a

	District of Columbia			Metropolitan area		
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr. ch. (amt.)	1 yr. ch. (%)
Employed residents	378.5	6.4	1.7	3,257.9	43.9	1.4
Labor force	401.7	7.2	1.8	3,380.5	47.3	1.4
Total wage and salary employment	798.2	6.6	0.8	3,316.7	48.9	1.5
Federal government	196.5	-2.6	-1.3	364.0	-4.2	-1.1
Local government	40.9	1.0	2.5	340.9	2.8	0.8
Leisure & hospitality	80.3	3.6	4.7	331.1	9.5	3.0
Trade	27.9	0.3	1.1	351.3	3.3	0.9
Education and health	141.8	1.7	1.2	457.3	15.9	3.6
Prof., bus., and other services	243.8	3.1	1.3	960.5	17.6	1.9
Other private	67.0	-0.5	-0.7	511.6	4.0	0.8
Unemployed	23.2	0.8	3.8	122.6	3.4	2.9
New Unempl. Claims	1.6	-0.04	-2.3			

Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)
^a Preliminary, not seasonally adjusted

Detailed Employment ('000s): November 2017

	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Manufacturing	1.2	0.0	0.0	0.2
Construction	14.6	0.0	0.0	1.8
Wholesale trade	5.1	0.1	2.0	0.6
Retail trade	22.8	0.2	0.9	2.9
Utilities & transport.	5.2	0.3	6.1	0.7
Publishing & other inf	16.7	-0.2	-1.2	2.1
Finance & insurance	16.7	-0.4	-2.3	2.1
Real estate	12.6	-0.2	-1.6	1.6
Legal services	28.8	-0.1	-0.3	3.6
Other profess. serv.	89.4	1.4	1.6	11.2
Empl. serv. (incl. temp)	15.1	0.0	0.0	1.9
Mgmt. & oth. bus serv	37.7	1.0	2.7	4.7
Education	74.6	3.1	4.3	9.3
Health care	67.2	-1.4	-2.0	8.4
Organizations	64.7	0.4	0.6	8.1
Accommodations	14.7	-0.5	-3.3	1.8
Food service	56.5	3.8	7.2	7.1
Amuse. & recreation	9.1	0.3	3.4	1.1
Other services	8.1	0.4	5.2	1.0
Subtotal, private	560.8	8.2	1.5	70.3
Federal government	196.5	-2.6	-1.3	24.6
Local government	40.9	1.0	2.5	5.1
Total	798.2	6.6	0.8	100.0

Source: BLS. Details may not add to total due to rounding.

D.C. Hotel Industry^b

Nov. 2017	Amt.	1 yr. ch.
Occupancy Rate	75.2%	2.4%
Avg. Daily Room Rate	\$214.45	-\$2.51
# Available Rooms	31,450	1,305
Room Sales (\$M)	\$152.1	\$9.3

Airport Passengers^{d,e}

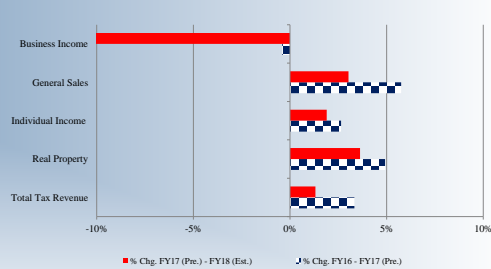
Oct. 2017	Amt. ('000)	1 yr. ch. (%)
DCA	2,158.4	2.4
IAD	2,006.4	3.0
BWI	2,299.8	6.5
Total	6,464.6	4.0^f

^b Source: STR ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^d Includes arrivals and departures ^e Weighted average ^f November data not available for DCA and IAD at time of release

Revenue

- ★ Total gross tax revenue for FY 2018 is expected to increase by 1.3%; following growth of 3.3% in FY2017
- ★ Individual income tax revenue is expected to grow by 1.9% in FY2018, less than the 2.6% growth rate experienced in FY2017
- ★ FY2018 real property tax revenue is estimated to grow at a rate of 3.6%
- ★ Business income tax revenue is expected to decline by 10.0% in FY2018 compared to the 0.4% decrease in FY2017
- ★ General sales tax revenue is estimated to increase by 3.0% in FY2018; slower growth than the 5.8% experienced in FY2017

Percent Change in Revenue for Selected Taxes for FY's 16 - 18 (Est.)



Tax Revenue for FY 2016, Preliminary Tax Revenue for FY 2017 and Estimated Revenue for FY 2018 (\$000)^a

NOTE: REPORTING OF CASH COLLECTIONS WILL RESUME IN THE MARCH 2018 RELEASE					
	FY'16	FY'17 (Pre.) ^d	FY'18 (Est.) ^d	% Chg. FY16 - FY17 (Pre.) - FY18 (Est.)	% Chg. FY17 (Pre.) - FY18 (Est.)
Real Property	2,357,459	2,473,329	2,562,953	4.9%	3.6%
General Sales	1,343,074	1,420,367	1,463,338	5.8%	3.0%
Individual Income	1,907,862	1,958,277	1,995,532	2.6%	1.9%
Business Income	556,468	554,245	498,624	-0.4%	-10.0%
Total Tax Revenue (Gross)^e	7,233,541	7,474,690	7,573,210	3.3%	1.3%
Dedicated Tax Revenue	501,560	529,836	537,354	5.6%	1.4%
Total Tax Revenue (Net)	6,731,981	6,944,853	7,035,856	3.2%	1.3%

Addenda:
Convention Ctr. Transfer^b 12.7% 2.0%
Ind. Inc. Tax Withholding for D.C. residents 8.5% 0.1%

^aRevenue amounts shown are before dedicated revenue (TIF, Convention Ctr., Ballpark Fund, the Highway Trust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund, WMATA, Hospital Fund, Hospital Provider Fee Fund, Sievie Sellows Quality Improvement Fund, Healthy Schools, ABRA, Repayment of Revenue Bonds, West End Library and Fire Maintenance Fund).
Variations in processing activities may affect year-to-date comparisons.

^bPortion of sales tax on hotels and restaurants

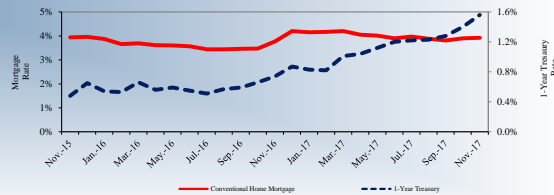
^cTotal Tax Revenue (Gross) includes all other taxes not reported above

^dAs of the December 2017 Revenue Estimates

People & Economy

- ★ D.C. unemployment rate for November: 6.4%, 0.2% lower than the previous month & 0.6% higher than 1 year ago
- ★ The conventional home mortgage rate was 3.92% in November, 0.02% higher than the previous month

One-Year Treasury and Conventional Home Mortgage Interest Rates
November 2015 to November 2017



U.S. GDP		% change for yr. ending		CPI		% change for yr. ending		D.C. Population							
Source: BEA		3 rd Q 2017	2 nd Q 2017	Source: BLS		Nov. 2017		Sep. 2017		Source: Census					
Nominal		4.1 ¹	3.8	U.S.		2.2	2.2	*Estimate for:		Level	% chg.				
Real		2.3	2.2	D.C./Balt. metro area		1.6	1.7	2005		567,136					
Personal Income^a				Unemployment Rate^a				2006		570,681	0.6				
Source: BEA		% change for yr. ending		Source: BLS		Nov. 2017		Oct. 2017		2007		574,404	0.7		
Total Personal Income		3 rd Q 2017	2 nd Q 2017	U.S.		4.1	4.1	2008		2008		580,236	1.0		
U.S.		2.6	2.7 ¹	D.C.		6.4	6.6	2009		2009		592,228	2.1		
D.C.		2.2	2.3 ¹	Interest Rates		National Average		2010		2010		605,183	2.2		
Wage & Salary Portion of Personal Income				Source: Federal Reserve				Nov. 2017		Oct. 2017		2011		620,477	2.5
U.S.		2.4	2.5 ⁴	1-yr. Treasury		1.56	1.4	2012		2012		635,327	2.4		
Earned in D.C.		2.1	2.0 ⁴	Conv. Home Mortgage		3.92	3.90	2013		2013		649,165	2.2		
Earned by D.C. residents ^b		1.9	1.8 ⁴					2014		2014		659,005	1.5		
								2015		2015		2015		670,377	1.7
								2016		2016		2016		681,170	1.6

¹ Nominal ² Estimated ³ Seasonally adjusted
 † Indicates data revised by stated source since previous D.C. Economic Indicators.

Housing & Office Space

- ★ There were 314 condos sold in November 2017, 11.3% more than one year ago
- ★ The year to date median price increased 2.2% from 1 year ago for single family homes, and condos experienced an increase of 0.6% in the year to date median price
- ★ In the 3rd quarter of 2017 the office direct vacancy was the same as the 2nd quarter of 2017

Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.



Housing Sales			D.C. Housing Permits Issued			DC Commercial Office Space		
Source: MRIS ^a			Source: U.S. Census Bureau			Source: Delta Associates		
Completed contracts	Nov. 2017	1 yr. % ch.	4 Qs ending			3 rd Q 2017		
Single family	428	16.6	3 rd Q 2017	1 yr. ch.	Inventory Status (in million sq. ft.)			
Condo/Co-op	314	11.3	Total housing units	4,048	-1,081	Total inventory	142.3	0.0
			Single family	370	87	Leased space ^b	132.6	-0.1
			Multifamily (units)	3,678	-1,168	Vacant	9.7	0.1
Prices (\$000)						New Construction	5.8	0.6
Single family	Nov. 2017	1 yr. % ch.	Class A Apt.^d and Condominium Units			Direct Vacancy Rate		
Average ^b	\$764.9	1.4	Source: Delta Associates			6.8	0.0	
Median ^c	\$690.0	2.2	3 rd Q 2017			1 yr. ch.		
			Units under construction and/or marketing					
Condo/Co-op			Rental apartments	15,170	2,744			
Average ^b	\$535.4	8.6	Condominiums ^e	1,155	-37			
Median ^c	\$450.0	0.6	Other units likely to deliver over the next 36 months ^g					
			Rental apartments	7,671	351			
			Condominiums	1,057	-133			

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors
^b Average prices are calculated for the month from year-to-date information ^c Median prices are year-to-date ^d Investment grade units, as defined by Delta
^e Calculated from direct vac. rate ^f Includes sold units ^g Only a portion will materialize