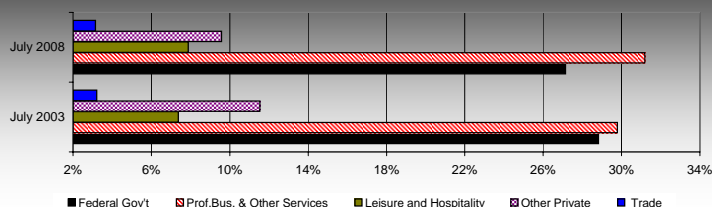


## Labor & Industry

➔ Jobs in D.C. for July 2008, up 15,700 (2.2%) from July 2007

➔ District resident employment for July 2008, up 3,400 (1.1%) from July 2007

Wage and Salary Employment by Sector as a Percent of D.C. Total Wage and Salary Employment



### Labor Market ('000s): July 2008<sup>a</sup>

	District of Columbia			Metropolitan area		
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)
Employed residents	315.9	3.4	1.1	2,966.3	25.1	0.9
Labor force	340.3	7.7	2.3	3,092.8	50.9	1.7
Total wage and salary employment	717.6	15.7	2.2	3,027.2	35.4	1.2
Federal government	194.8	1.4	0.7	349.1	3.3	1.0
Local government	52.8	3.5	7.1	298.2	13.7	4.8
Leisure & hospitality	56.6	1.2	2.2	266.5	0.9	0.3
Trade	22.6	-0.1	-0.4	341.0	-0.6	-0.2
Education and Health	98.2	6.4	7.0	327.9	9.6	3.0
Prof., bus., and other services	223.8	5.1	2.3	884.7	18.8	2.2
Other private	68.8	-1.8	-2.5	559.8	-10.3	-1.8
Unemployed	24.5	4.3	21.1	126.4	25.8	25.6
New unempl. Claims <sup>b</sup>	1.5	0.0	0.3			

### Detailed Employment ('000s): July 2008

	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Manufacturing	1.6	-0.1	-5.9	0.2
Construction	12.8	0.0	0.0	1.8
Wholesale trade	4.7	-0.1	-2.1	0.7
Retail trade	17.9	0.0	0.0	2.5
Utilities & transport.	4.9	0.1	2.1	0.7
Publishing & other info.	21.2	-1.1	-4.9	3.0
Finance & insurance	16.8	-0.6	-3.4	2.3
Real estate	11.5	-0.1	-0.9	1.6
Legal services	37.1	0.1	0.3	5.2
Other profess. serv.	70.5	1.6	2.3	9.8
Empl. Serv. (incl. temp)	14.1	0.8	6.0	2.0
Mgmt. & oth. bus serv.	36.6	0.5	1.4	5.1
Education	41.8	4.8	13.0	5.8
Health care	56.4	1.6	2.9	7.9
Organizations	58.9	2.4	4.2	8.2
Accommodations	14.4	-0.5	-3.4	2.0
Food service	36.1	1.5	4.3	5.0
Amuse. & recreation	6.1	0.2	3.4	0.9
Other services	6.6	-0.3	-4.3	0.9
Subtotal, private	470.0	10.8	2.4	65.5
Federal government	194.8	1.4	0.7	27.1
Local government	52.8	3.5	7.1	7.4
<b>Total</b>	<b>717.6</b>	<b>15.7</b>	<b>2.2</b>	<b>100.0</b>

Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)

<sup>a</sup> Preliminary, not seasonally adjusted <sup>b</sup> State claims: data for May

### D.C. Hotel Industry<sup>d</sup>

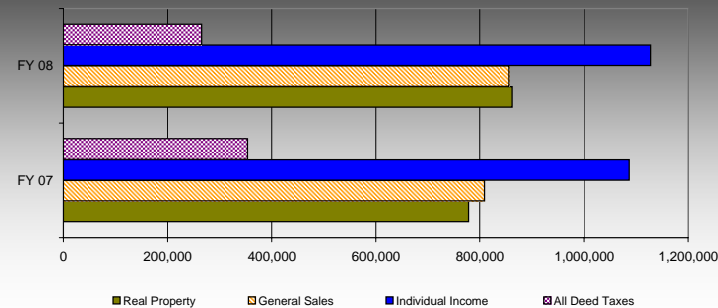
	Amt.	1 yr. ch.
June 2008		
Occupancy Rate	81.9%	-2.0
Avg. Daily Room Rate	\$209.61	\$3.19
# Available Rooms	26,355	-72
Room Sales (\$M)	\$135.8	-\$1.43

### Airport Passengers<sup>e,f</sup>

	June 2008	Amt. ('000)	1 yr. ch. (%)
DCA	1,645.2	-4.5	
IAD	2,218.7	-0.6	
BWI	1,953.1	-3.1	
Total	5,817.0	-2.6 <sup>g</sup>	

<sup>d</sup> Source: Smith Travel Research <sup>e</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority <sup>f</sup> Includes arrivals and departures <sup>g</sup> Weighted average

FY 2008 Year-to-Date (Oct.-July) Cash Collections Compared With Same Period of Previous Year



➔ FY 2008 (Oct. - July) Individual income tax collections up 3.8% from 1 year ago

➔ FY 2008 (Oct. - July) All deed tax collections down 24.8% from 1 year ago

➔ FY 2008 (Oct. - July) General sales tax collections up 5.7% from 1 year ago

➔ FY 2008 (Oct. - July) Total collections before earmarks up 2.5% from 1 year ago

### General Fund Taxes: FY2008 Year-to-Date Cash Collections(\$000)

	FY'07	FY'08	% Chg. FY07-08	Addenda:	FY'07	FY'08	% Chg. FY07-08
Real Property	778,307	861,602	10.7%	Convention Ctr. Transfer <sup>b</sup>	70,535	75,706	7.3%
General Sales	809,255	855,657	5.7%	Ind. Inc. Tax Withholding for D.C. residents	814,963	820,361	0.7%
Individual Income	1,086,763	1,127,969	3.8%				
Business Income	334,773	333,600	-0.4%				
All Deed Taxes <sup>c</sup>	353,361	265,849	-24.8%				
Total Other Tax Collections	438,798	451,357	2.9%				
Total Collections (before earmarking)	3,801,257	3,896,034	2.5%				
Earmarked Collections	310,310	231,777	-25.3%				
Total Collections (after earmarking)	3,490,948	3,664,256	5.0%				

<sup>a</sup> Collection amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental), School Modernization, Comprehensive Housing Strategy Fund, Neighborhood Investment Fund and the Housing Production Trust Fund.)

<sup>b</sup> Portion of sales tax on hotels and restaurants

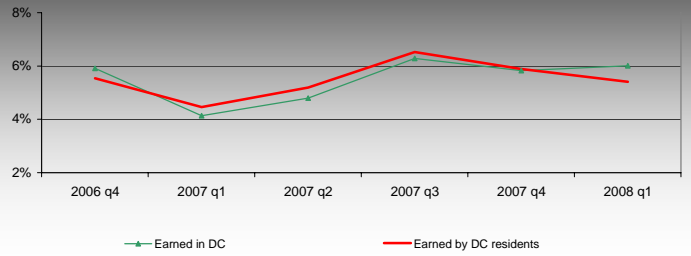
<sup>c</sup> Includes deed recordation, deed transfer and economic interest taxes

D.C. Economic Indicators

# People & Economy

- ➔ D.C. unemployment rate for July: 6.7%, up 0.4% from last month & 1.0% higher than 1 year ago
- ➔ Estimated D.C. population for 2007: 588,292, up 0.5% from revised estimate for 2006 of 585,459

Wages and Salaries:  
Earned in the District and Earned by D.C. Residents  
(% Change from Same Period of Previous Year)



U.S. GDP			CPI			D.C. Population					
	% change for yr. ending			% change for yr. ending			Source: Census				
Source: BEA	2 <sup>nd</sup> Q 2008	1 <sup>st</sup> Q 2008	Source: BLS	July 2008	May 2008	Estimate for:	Level	% chg.			
Nominal	3.8	4.7	U.S.	5.6	4.2	2000	571,799				
Real	1.8	2.5	D.C./Balt. metro area	5.7	5.0	2001	577,648	1.0			
						2002	579,190	0.3			
						2003	577,467	-0.3			
						2004	579,621	0.4			
						2005	582,049	0.4			
						2006	585,459	0.6			
						2007	588,292	0.5			
Personal Income <sup>a</sup>			Unemployment Rate <sup>c</sup>			Distribution of Individual Income Returns					
Source: BEA	% change for yr. ending		Source: BLS	July 2008	June 2008	Source: D.C. Office of Tax and Revenue					
Total Personal Income	1 <sup>st</sup> Q 2008	4 <sup>th</sup> Q 2007	U.S.	5.7	5.5	2001 2005 2006					
U.S.	4.8	6.1	D.C.	6.7	6.3 <sup>†</sup>	Single	55.6%	58.9%	57.3%		
D.C.	5.4	6.3				Head of Household	21.8%	19.8%	20.0%		
Wage & Salary Portion of Personal Income			Interest Rates			Married			19.0%	17.7%	19.2%
U.S.	4.2	5.1	National Average			Dependent and Others			3.6%	3.6%	3.5%
Earned in D.C.	6.0	5.8	Source: Federal Reserve								
Earned by D.C. residents <sup>b</sup>	5.4	5.9	1-yr. Treasury	2.3	2.4						
			Conv. Home Mortgage	6.4	6.3						

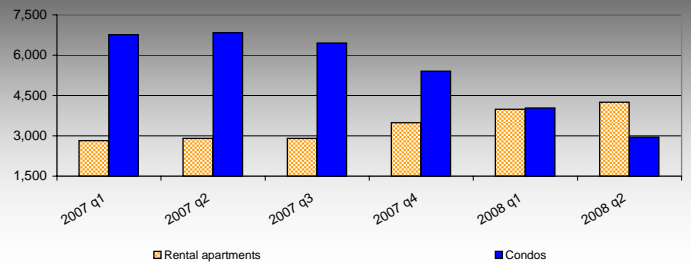
<sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adjusted

† Indicates data revised by stated source since previous D.C. Economic Indicators.

# Housing & Office Space

- ➔ 5,504 new condos likely within next 36 months, down 49.4% from 1 year ago
- ➔ 9,716 new class A apts. likely within next 36 months, up 53.8% from 1 year ago

District Class A Rental Apartments and Condos Under Construction (six-month moving average)



Housing Sales			D.C. Housing Permits Issued			D.C. Commercial Office Space				
Source: MRIS <sup>a</sup>			Source: U.S. Census Bureau			Source: Delta Associates				
4 Qs ending			4 Qs ending			2 <sup>nd</sup> Q 2008 1 qtr. ch.				
Completed contracts	2 <sup>nd</sup> Q 2008	1 yr. % ch.	Total housing units	1,035	-866	Vacancy Rate (%)	2 <sup>nd</sup> Q 2008	1 qtr. ch.		
Single family	3,224	-19.6	Single family	254	-331	Excl. sublet space	5.9	0.1		
Condo/Co-op	3,133	-25.4	Multifamily (units)	781	-535	Incl. sublet space	6.7	0.2		
Class A Apt. <sup>d</sup> and Condominium Units			Inventory Status <sup>e</sup>			2 <sup>nd</sup> Q 2008 1 qtr. ch.				
Source: Delta Associates			Source: Delta Associates			Total inventory			123.5	-0.2
Prices (\$000)	2 <sup>nd</sup> Q 2008	1 yr. % ch.	Units under construction and/or marketing	2 <sup>nd</sup> Q 2008	1 yr. ch.	Leased space <sup>f</sup>	116.2	-0.4		
Single family	Median <sup>b</sup>	3.4	Rental apartments	4,637	1,702	Occupied space <sup>g</sup>	115.2	-0.5		
Average <sup>c</sup>	\$540.0	1.3	Condominiums <sup>h</sup>	2,719	-4,383	Vacant	8.3	0.3		
Condo/Co-op	Median <sup>b</sup>	1.6	Other units likely to deliver over the next 36 months			Under construction or renovation			10.9	2.2
Average <sup>c</sup>	\$362.7	-2.2	Rental apartments	5,079	1,697					
	\$403.0		Condominiums	2,785	-999					

<sup>a</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors <sup>b</sup> Median for June <sup>c</sup> 2<sup>nd</sup> quarter average

<sup>d</sup> Investment grade units, as defined by Delta <sup>e</sup> In million square feet <sup>f</sup> Calculated from vac. rate excl. sublet

<sup>g</sup> Calculated from vac. rate incl. sublet <sup>h</sup> Includes sold units