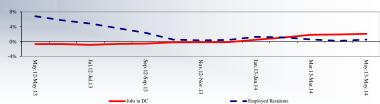
D.C. Economic Indicators July 2014

Government of the District of Columbia Vincent C. Gray, Mayor Jeffrey S. DeWitt, Chief Financial Officer Dr. Fitzroy Lee, Deputy CFO & Chief Economist

Change in Total Wage and Salary Employment and Employed Residents (percent change from prior year in 3-month moving average)

Labor & Industry

- Jobs in D.C. for May 2014, down 700 (0.1%) from May 2013
- → District resident employment for May 2014, up 3,200 (0.9%) from May 2013



Labor Market ('000s):	<u>a</u>	<u>Metropolitan area</u>			Detailed Employment ('000s): May 2014						
									1 yr. ch.	1 yr. ch.	
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	(amt.)	(%)	% of total
Employed residents	344.0	3.2	0.9	3,078.5	29.4	1.0	Manufacturing	0.8	-0.2	-20.0	0.1
Labor force	368.9	-2.4	-0.7	3,240.3	13.6	0.4	Construction	14.0	0.1	0.7	1.9
Total wage and salary							Wholesale trade				
employment	746.1	-0.7	-0.1	3,096.3	6.0	0.2	wholesale trade	4.9	0.0	0.0	0.7
Federal government	199.4	-5.5	-2.7	364.0	-10.3	-2.8	Retail trade	21.2	1.6	8.2	2.8
Local government	35.0	0.8	2.3	326.8	6.5	2.0	Utilities & transport.	4.2	0.0	0.0	0.6
Leisure & hospitality	74.4	4.8	6.9	303.8	7.7	2.6	Publishing & other info.	17.0	0.0	0.0	2.3
Trade	26.1	1.6	6.5	331.6	5.8	1.8	Finance & insurance	17.6 0.3		1.7	2.4
Education and health	124.0	-0.4	-0.3	397.0	4.2	1.1	Real estate	11.1 0.0		0.0	1.5
Prof., bus., and other							Legal services				
services	225.5	0.8	0.4	894.2	-3.8	-0.4	U	29.6	0.1 1.0	0.3	4.0
Other private	61.7	-2.8	-4.3	478.9	-4.1	-0.8	Other profess. serv.	erv. 78.9		1.3	10.6
Unemployed	24.9	-5.7	-18.6	161.9	-15.7	-8.9	Empl. serv. (incl. temp)	14.3 -0.2 -1.4		-1.4	1.9
New Unempl. Claims	1.7	-0.1	-6.7				Mgmt. & oth. bus serv.	34.5	0.9	2.7	4.6
Sources: U.S. Bureau of Labor Statisti	ics (BLS) & D.C.	Dept. of Employment S	ervices (DOES)				Education	57.0	-2.1	-3.6	7.6
a Preliminary, not seasonally adjusted							Health care	67.0	1.7	2.6	9.0
							Organizations	59.7	-1.7	-2.8	8.0
D.C. Hotel Industry ^b				Airport Pa	ssengers ^{c,d}		Accommodations	15.2	-0.3	-1.9	2.0
May. 2014	Amt.	1 yr. ch.		May. 2014	Amt.('000)	1 yr. ch. (%)	Food service	48.9	1.9	4.0	6.6
Occupancy Rate	83.8%	0.8%		DCA	1,920.8	2.2	Amuse. & recreation	7.3	0.2	2.8	1.0
Avg. Daily Room Rate	\$229.97	\$4.95		IAD	1,971.8	0.2	Other services	8.5	0.7	9.0	1.1
# Available Rooms	28,918	1,102		BWI	2,053.6	-1.4	Subtotal, private	511.7	4.0	0.8	68.6
Room Sales (\$M)	\$172.7	\$11.6		Total	5,946.2	0.2 ^e	Federal government	199.4	-5.5	-2.7	26.7
							Local government	35.0	0.8	2.3	4.7

^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^d Includes arrivals and departures ^e Weighted average

Total

Cash Collections

- FY 2014 (Oct. Jun.) Total gross collections increased 2.1% from one year ago
- FY 2014 (Oct. Jun.) Individual income tax collections decreased by 0.4% from one year ago
- FY 2014 (Oct. Jun.) General sales tax collections increased by 1.6% from one year ago
- FY 2014 (Oct. Jun.) Real property tax collections increased by 0.9% from the previous year
- FY 2014 (Oct. Jun.) Business tax collections decreased by 8.6%from the previous year

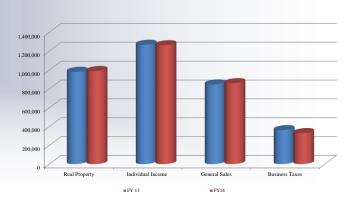
FY 2014 Year-to-Date (Oct.-Jun.) Cash Collections Compared With Same Period of Previous Year (\$000)

746.1

-0.7

-0.1

100.0



General Fund: FY2014 Year-to-Date (Oct.-Jun.) Cash Collections (\$000)^a

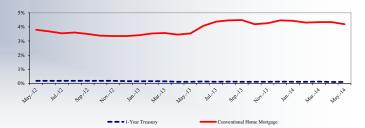
			% Chg.				% Chg.					
	FY'13	FY'14	FY13-FY14	Addenda:	FY'13	FY'14	FY13-FY14					
Real Property	980,972	989,650	0.9%	Convention Ctr. Transfer ^b	77,789	74,309	-4.5%					
General Sales	847,515	860,963	1.6%	Ind. Inc. Tax Withholding for D.C. residents	1,059,732	1,116,311	5.3%					
Individual Income	1,268,314	1,263,229	-0.4%									
Business Income	362,840	331,509	-8.6%	evenue amounts shown are before dedicated revenue (TIF, Convention Ctr, Ballpark Fund, DDOT, the Highway Trust Fund, e Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund,WMATA, Hospital Fund,								
Total Tax Revenue				Stevie Sellows Quality Improvement Fund, Healthy School	s, ABRA).	rust rund	, , , , , , , , , , , , , , , , , , , ,					
(Gross)	4,096,928	4,182,117	2.1%	iations in processing activities may affect year-to-date comparisons.								
Dedicated Tax Revenue	266,704	282,482	5.9%	^b Portion of sales tax on hotels and restaurants								
Total Tax Revenue				1								
(Net)	3,830,224	3,899,635	1.8%									

D.C. Economic Indicators

People & Economy

- D.C. unemployment rate for May: 7.5%, same as the previous month & 1.0% lower than 1 year ago
- The conventional home mortgage rate was 4.19% in May, 0.15% lower than the previous month
- The share of filers with income less than \$30,000 → declined in TY2012 compared to TY2011; while the shares of those filers in the \$200,000 to \$500,000 and \$500,000 and over income categories increased relative to the previous tax year

One-Year Treasury and Conventional Home Mortgage Interest Rates May 2012 to May 2014



U.S. GDP	% change fo	or yr. ending						
Source: BEA	1st Q 2014	4 th Q 2013	СРІ	% change fo	or yr. ending	D.C. Population		
Nominal	2.9 [†]	4.1	Source: BLS	May. 2014	Mar. 2014	Source: Census		
Real	1.5 [†]	2.6	U.S.	2.1	1.5	*Estimate for:	Level	% chg.
			D.C./Balt. metro area	2.2	1.6	2000	572,059	
						2003	577,844	1.0
Personal Income ^a						2004	579,890	0.4
Source: BEA	% change fo	or yr. ending	Unemployment Rate ^c			2005	582,049	0.4
Total Personal Income	1st Q 2014	4th Q 2013	Source: BLS	May. 2014	Apr. 2014	2006	583,841	0.3
U.S.	3.5	1.4	U.S.	6.3	6.3	2007	585,916	0.4
D.C.	2.4	0.7	D.C.	7.5	7.5	2008	589,929	0.7
Wage & Salary Portion of Personal Income						2009	599,975	1.7
U.S.	3.6	2.0 [†]	7			2010	605,125	0.9
Earned in D.C.	0.1	-0.2 [†]	Interest Rates	National	Average	2011	619,624	2.4
Earned by D.C. residents ^b	0.7	-0.3 [†]	Source: Federal Reserve	May. 2014	Apr. 2014	2012	633,427	2.2
*			1-yr. Treasury	0.10	0.11	2013	646,449	2.1
^a Nominal ^b Estimated ^c Seasonally adjusted			Conv. Home Mortgage	4.19	4.34	* July 1, except for 2000		

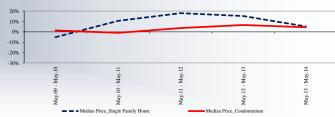
[&]quot;Nominal "Estimated Seasonally adjusted

Distribution of Individual Income Tax Filers by Income Category 2011 2012 Less than \$30,000 42.7% 42.0% 41.4% \$30,000-\$50,000 19.3% 19.0% 18.6% \$50,000-\$75,000 13.99 14.0% \$75,000-\$100,000 8.0% \$100,000-\$200,000 11.0% 11.3% 11.5% \$200,000-\$500,000 4.3% \$500,000 and Over 1.3%

Housing & Office Space

- → There were 450 condos sold in May 2014, a 4.7% increase from 1 year ago
- → The year to date median price increased 5.3% from 1 year ago for single family homes, and condos experienced an increase of 4.5% in the year to date median price
- In the 1st quarter of 2014 the direct vacancy rate increased by 0.6% from the 4th quarter of 2013





Housing Sales			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS ^a			Source: U.S. Census Bureau			Source: Delta Associates		
				4 Qs ending				
Completed contracts	May. 2014	1 yr. % ch.		1st Q 2014	1 yr. ch.		1st Q 2014	1 qtr. ch.
Single family	457	-3.4	Total housing units	4,137	-58	Inventory Status (in million sq. ft.)		
Condo/Co-op	450	4.7	Single family	349	18	Total inventory	140.2	3.6
			Multifamily (units)	3,788	-76	Leased space ^e	129.6	4.9
						Vacant	10.7	-2.0
Prices (\$000)			Class A Apt. ^d and Condominium Uni	ts		New Construction	1.1	NA
Single family	May. 2014	1 yr. % ch.	Source: Delta Associates					
Average ^b	\$856.2	11.2				Direct Vacancy Rate	7.6	0.6
Median ^c	\$595.0	5.3	Units under construction and/or marketing	1st Q 2014	1 yr. ch.			
			Rental apartments	12,022	1,637			
Condo/Co-op			Condominiums ^f	653	-278			
Average ^b	\$501.9	10.9	Other units likely to deliver over the next 36 mg	onths ^g				
Median ^c	\$418.0	4.5	Rental apartments	7,735	1,445			
			Condominiums	1,461	225			

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors

 $[\]dagger$ Indicates data revised by stated source since previous D.C. Economic Indicators.

^b Average prices are calculated for the month from year-to-date information ^e Median prices are year-to-date ^d Investment grade units, as defined by Delta ^e Calculated from direct vac. rate ^f Includes sold units ^d Only a portion will materialize