D.C. Economic Indicators June 2013

Government of the District of Columbia \star ★ 🖈 Vincent C. Gray, Mayor

100.0

3.0

0.4

Dr. Natwar M. Gandhi, Chief Financial Officer Dr. Fitzroy Lee, Deputy CFO for Revenue Analysis

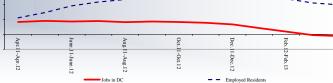
Labor & Industry

→Jobs in D.C. for April 2013, up

3,000 (0.4%) from April 2012

Change in Total Wage and Salary Employment and Employed Residents (percent change from prior year in 3-month moving average) _____ 12% 8% 4%

➡ District resident employment for April 2013, up 14,300 (4.4%) from April 2012



Labor Market ('000s): April 2013 ^a							Detailed Employment ('0				
		District of Columbi	<u>a</u>		Metropolitan a	rea					
									1 yr. ch.	1 yr. ch.	
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	(amt.)	(%)	% of total
Employed residents	339.0	14.3	4.4	3,035.1	44.8	1.5	Manufacturing	0.9	-0.1	-10.0	0.1
Labor force	368.3	15.3	4.3	3,194.6	42.5	1.3	Construction	13.4	0.0	0.0	1.8
Total wage and salary							Wholesale trade				
employment	734.3	3.0	0.4	3,074.0	41.5	1.4	wholesale trade	5.0	0.1	2.0	0.7
Federal government	203.5	-3.7	-1.8	372.5	-4.7	-1.2	Retail trade	18.2	-0.5	-2.7	2.5
Local government	33.0	-0.6	-1.8	324.6	10.5	3.3	Utilities & transport.	4.1	-0.1	-2.4	0.6
Leisure & hospitality	67.7	1.1	1.7	287.1	9.8	3.5	Publishing & other info.	16.6	-0.6	-3.5	2.3
Trade	23.2	-0.4	-1.7	324.1	3.3	1.0	Finance & insurance	16.9	-0.2	-1.2	2.3
Education and health	120.6	4.4	3.8	388.2	8.6	2.3	Real estate	11.6	0.6	5.5	1.6
Prof., bus., and other							Legal services				
services	222.8	2.6	1.2	896.1	8.1	0.9		29.0	-0.5	-1.7	3.9
Other private	63.5	-0.4	-0.6	481.4	5.9	1.2	Other profess. serv.	77.7	2.0	2.6	10.6
Unemployed	29.4	1.0	3.4	159.5	-2.3	-1.4	Empl. serv. (incl. temp)	13.5	-0.2	-1.5	1.8
New Unempl. Claims ^b	1.7	0.09	5.6				Mgmt. & oth. bus serv.	34.5	1.1	3.3	4.7
ources: U.S. Bureau of Labor Statistic	cs (BLS) & D.C.	Dept. of Employment S	ervices (DOES)	•			Education	56.3	3.5	6.6	7.7
Preliminary, not seasonally adjusted							Health care	64.3	0.9	1.4	8.8
							Organizations	61.1	0.9	1.5	8.3
D.C. Hotel Industry ^b			Airport Passengers ^{c,d}		Accommodations 15.4		-0.2	-1.3	2.1		
Apr. 2013	Amt.	1 yr. ch.		Apr. 2013	Amt.('000)	1 yr. ch. (%)	Food service	45.4	1.9	4.4	6.2
Occupancy Rate	89.7%	4.0%		DCA	1,775.8	5.5	Amuse. & recreation	6.9	-0.6	-8.0	0.9
Avg. Daily Room Rate	\$248.37	\$23.83		IAD	1,822.8	-6.4	Other services	7.0	-0.7	-9.1	1.0
# Available Rooms	27,819	106		BWI	1,868.4	-4.6	Subtotal, private	497.8	7.3	1.5	67.8
Room Sales (\$M)	\$185.8	\$25.8		Total	5,467.0	-2.2 ^e	Federal government	203.5	-3.7	-1.8	27.7
							Local government	33.0	-0.6	-1.8	4.5

Source: Smith Travel Research ^cSource: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority d Includes arrivals and departures e Weighted average

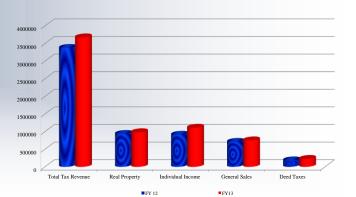
Total 734.3 e: BLS. Details may not add to total due

FY 2013 Year-to-Date (Oct. - May) Cash Collections Compared With Same Period of Previous Year (\$000)

Cash Collections

FY 2013 (Oct. - May) Total collections before earmarking increased by 8.9% from one year ago

- FY 2013 (Oct. May) Individual income tax collections increased 21.9% from one year ago
- FY 2013 (Oct. -May) General sales tax collections increased by 6.0% from one year ago
- FY 2013 (Oct. May) All deed tax collections increased by 22.5% from one year ago
- FY 2013 (Oct. May) Real property tax collections increased 5.1% from one year ago



General Fund: FY2013 Year-to-Date (Oct. - May) Cash Collections (\$000)^a

	57/10	EX/10	% Chg.		53/10	53/10	% Chg.						
	FY'12	FY'13	FY12-FY13	Addenda:	FY'12	FY'13	FY12-FY13						
Real Property	932,333	980,053	5.1%	Convention Ctr. Transfer ^b	57,864	65,827	13.8%						
General Sales	706,823	749,372	6.0%	Ind. Inc. Tax Withholding for D.C. residents	841,539	950,621	13.0%						
Individual Income	909,104	1,108,040	21.9%										
Business Income	286,272	302,545	5.7%		venue amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT, the Highway Trust Fund, the Nursing								
All Deed Taxes ^c	181,708	222,590	22.5%	ility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund, WMATA, Hospital Fund, Stevie Sellows Quality provement Fund, Healthy Schools, ABRA).									
Total Tax Revenue (before earmarking)	3,374,669	3,673,979	8.9%	Variations in processing activities may affect year-to-date ^b Portion of sales tax on hotels and restaurants	titons in processing activities may affect year-to-date comparisons.								
Earmarked Tax Revenue	135,449	183,707	35.6%	° Includes deed recordation, deed transfer, co-op recordation	n and economic inte	rest taxes							
Total Tax Revenue (after earmarking)	3,239,220	3,490,272	7.8%										

All data subject to revision. † Indicates data revised by stated source since previous D.C. Economic Indicators. See past editions at cfo.dc.gov

People & Economy

- →D.C. unemployment rate for April: 8.5%, 0.1% lower than last month & 0.6% lower than 1 year ago
- ➡The conventional home mortgage rate decreased to 3.45% in April, compared to 3.57% one month earlier

One-Year Treasury and Conventional Home Mortgage Interest Rates April 2011 to April 2013



U.S. GDP	% change for yr. ending		CPI	% change for	or yr. ending	D.C. Population		
Source: BEA	1st Q 2013	4 th Q 2012	Source: BLS	May. 2013	Mar. 2013	Source: Census		
Nominal	3.3*	3.5	U.S.	1.4	1.5	*Estimate for:	Level	% chg.
Real	1.6^{+}	1.7	D.C./Balt. metro area	1.2	1.4	2000	572,059	
						2003	577,777	1.0
						2004	579,796	0.3
Personal Income ^a			Unemployment Rate ^c			2005	582,049	0.4
Source: BEA	% change fo	or yr. ending	Source: BLS	Apr. 2013	Mar. 2013	2006	583,978	0.3
Total Personal Income	1st Q 2013	4th Q 2012	U.S.	7.5	7.6	2007	586,409	0.4
U.S.	2.8	5.7*	D.C.	8.5	8.6	2008	590,074	0.6
D.C.	2.2	4.2				2009	599,657	1.6
Wage & Salary Portion of Personal Income						2010	604,989	0.9
U.S.	3.2	5.5	Interest Rates	National	Average	2011	619,020	2.3
Earned in D.C.	2.0	1.6^{+}	Source: Federal Reserve	Apr. 2013	Mar. 2013	2012	632,323	2.1
Earned by D.C. residents ^b	1.7	2.5*	1-yr. Treasury	0.12	0.15	* July 1, except for 2000		
			Conv. Home Mortgage	3.45	3.57	Distribution of Individ	lual Income Tax	
^a Nominal ^b Estimated ^c Seasonally adjusted						by Income Category		
* Indiantas data ravisad by stated source since provinus	D.C. Economia Indian	tors				Source: D.C. Office of Tax and Revenue		

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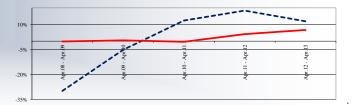


Median Price_Condominium

Housing & Office Space

- → There were 434 condos sold in April 2013, 25.8% increase from 1 year ago
- The year to date median price increased 11.9% from 1 year ago for single family homes, and condos experienced an increase of 6.7% in the year to date median price
- ➡ In the 1st quarter of 2013 vacant commercial office space increased by 500,000 square feet relative to the 4th quarter of 2012





- • Median Price_Single Family Home

Housing Sales			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS ^a			Source: U.S. Census Bureau			Source: Delta Associates		
				4 Qs ending				
Completed contracts	Apr. 2013	1 yr. % ch.		1st Q 2013	1 yr. ch.	Vacancy Rate (%)		
Single family	453	1.8	Total housing units	4,195	796		1st Q 2013	1 qtr. ch.
Condo/Co-op	434	25.8	Single family	331	160	Excl. sublet space	8.8	0.1
			Multifamily (units)	3,864	636	Incl. sublet space	9.6	0.3
Prices (\$000)			Class A Apt. ^d and Condominium Uni	its				
Single family	Apr. 2013	1 yr. % ch.	Source: Delta Associates			Inventory Status (in million square feet)		
Average ^b	\$651.3	10.7					1 st Q 2013	1 qtr. ch.
Median ^c	\$528.3	11.9	Units under construction and/or marketing	1st Q 2013	1 yr. ch.	Total inventory	135.6	1.2
			Rental apartments	10,385	2,712	Leased space ^e	123.6	0.9
Condo/Co-op			Condominiums ^g	726	1	Occupied space ^f	122.6	0.7
Average ^b	\$455.8	4.4	Other units likely to deliver over the next 36 m	onths ^h		Vacant	13.0	0.5
Median ^c	\$400.0	6.7	Rental apartments	6,290	-2,414	Under construction or renovation	2.6	0.0
			Condominiums	1,236	29			

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors

^b Average prices are calculated for the month from year-to-date information ^c Median prices are year- to-date ^d Investment grade units, as defined by Delta

^c Calculated from vac. rate excl. sublet ^f Calculated from vac. rate incl. sublet ⁸ Includes sold units ^h Only a portion will materialize

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