D.C. Economic Indicators

October 2008 Volume 9, Number 1

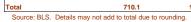
Labor & Industry

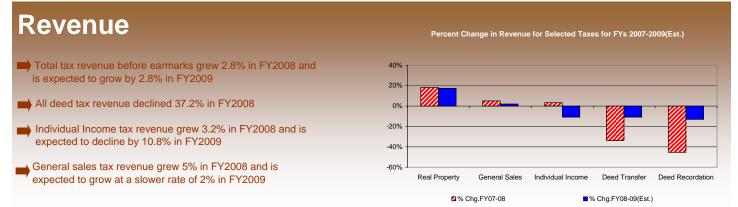
- Jobs in D.C. for October 2008, up 10,600 (1.5%) from October 2007
- District resident employment for October 2008, down 2,200 (-0.7%) from October 2007



Labor Market ('000s): October 2008 ^a						Detailed Employment ('000s): October 2008					
		District of Columbia	Metropolitan area								
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Employed residents	305.1	-2.2	-0.7	2930.9 ^b	24.9	0.9	Manufacturing	1.6	-0.1	-5.9	0.2
Labor force	329.8	4.7	1.4	3054.6 ^b	57.9	1.9	Construction	13.1	0.3	2.3	1.8
Total wage and salary employment	710.1	10.6	1.5	3,033.0	40.7	1.4	Wholesale trade	4.8	0.0	0.0	0.7
Federal government	192.4	1.4	0.7	345.2	3.8	1.1	Retail trade	18.4	0.4	2.2	2.6
Local government	40.9	-0.3	-0.7	317.1	12.4	4.1	Utilities & transport.	4.9	0.2	4.3	0.7
Leisure & hospitality	55.9	0.2	0.4	259.6	1.8	0.7	Publishing & other info.	20.9	-0.3	-1.4	2.9
Trade	23.2	0.4	1.8	337.5	-0.4	-0.1	Finance & insurance	16.7	-0.4	-2.3	2.4
Education and health	105.8	4.4	4.3	340.1	11.9	3.6	Real estate	11.6	0.0	0.0	1.6
Prof., bus., and other services	223.1	4.8	2.2	879.8	21.5	2.5	Legal services	35.9	0.1	0.3	5.1
Other private	68.8	-0.3	-0.4	553.7	-10.3	-1.8	Other profess. serv.	70.2	1.2	1.7	9.9
Unemployed	24.7	6.9	38.5	123.7 ^b	33.0	36.4	Empl. serv. (incl. temp)	14.6	0.3	2.1	2.1
New unempl. claims	1.6	0.5	41.0				Mgmt. & oth. bus serv.	36.4	0.1	0.3	5.1
Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)						Education	48.9	2.5	5.4	6.9	
^a Preliminary, not seasonally a	djusted b Sep	tember 2008					Health care	56.9	1.9	3.5	8.0
				i.			Organizations	59.3	3.3	5.9	8.4
D.C. Hotel Industry ^d				Airport Pa	ssengers ^{e,f}		Accommodations	13.9	-0.9	-6.1	2.0
Sept. 2008	Amt.	1 yr. ch.		Sept. 2008	Amt.('000)	1 yr. ch. (%)	Food service	35.7	1.0	2.9	5.0
Occupancy Rate	73.7%	0.1		DCA	1,391.2	-3.3	Amuse. & recreation	6.3	0.1	1.6	0.9
Avg. Daily Room Rate	\$218.44	\$4.63		IAD	1,792.2	-5.5	Other services	6.7	-0.2	-2.9	0.9
# Available Rooms	26,409	230		BWI	1,550.2	-10.1	Subtotal, private	476.8	9.5	2.0	67.1
Room Sales (\$M)	\$127.6	\$4.0		Total	4,733.6	-6.5 ⁹	Federal government	192.4	1.4	0.7	27.1
							Local government	40.9	-0.3	-0.7	5.8
^d Source: Smith Travel Resear	ch ^e Source: Metr	opolitan Washington Ai	rports Authority & I	Maryland			Total	710.1	10.6	1.5	100.0







Revenue for Fiscal Years 2007-2008 and Estimated Revenue for Fiscal Year 2009 (\$000)

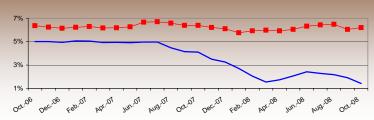
(NOTE: REPORTING OF CASH COLLECTIONS WILL RESUME IN JAN. 2009)

	FY'07	FY'08 ^d	FY'09 (Est.) ^e	% Chg. FY07-08	% Chg. FY08- 09(Est.)	Addenda:	% Chg. FY07-08	% Chg. FY08-09(Est.)				
Real Property	1,448,697	1,712,189	2,010,362	18.2%	17.4%	Convention Ctr. Transfer ^b	4.1%	4.0%				
General Sales	959,968	1,007,966	1,028,126	5.0%	2.0%	Ind. Inc. Tax Withholding for D.C. residents	0.0%	4.7%				
Individual Income	1,313,826	1,355,947	1,209,161	3.2%	-10.8%	^a Revenue amounts shown are before earmar	ks (TIF, Conventio	n Ctr, Ballpark Fund, DDOT (parking tax and				
Business Income	422,535	399,642	406,057	-5.4%	1.6%	public space rental), School Modernization, Comprehensive Housing Strategy Fund, Neighborhood Investme Fund and the Housing Production Trust Fund.)						
All Deed Taxes ^c	443,948	278,711	230,564	-37.2%	-17.3%							
Total Other Tax Revenue	565,856	543,485	562,629	-4.0%	3.5%	^o Portion of sales tax on hotels and restaurants						
Total Revenue (before earmarking)	5,154,830	5,297,940	5,446,899	2.8%	2.8%	^c Includes deed recordation, deed transfer and	d economic interes	taxes				
Earmarked Revenue	455,937	431,859	418,178	-5.3%	-3.2%	^d FY2008 Revenue numbers are preliminary						
Total Revenue (after earmarking)	4,698,893	4,866,081	5,028,721	3.6%	3.3%	^e Estimated revenue for FY2009 is as of the S	eptember 2008 rev	renue estimates				

People & Economy

- D.C. unemployment rate for Oct.: 7.4%, up 0.4% from last month & 1.7% higher than 1 year ago
- The share of filers with income less than \$30,000 declined by 14.7% between 2001 and 2006, while the share of filers with income \$500,000 and over increased by 86.4%

One-Year Treasury and Conventional Home Mortgage Interest Rates October 2006 to October 2008



Conventional Home Mortgage

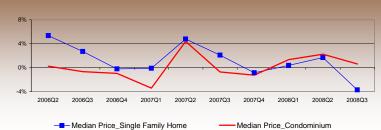
U.S. GDP	% change f	or yr. ending	CPI	% change	for yr. ending	D.C. Population			
Source: BEA	3 rd Q 2008	2 nd Q 2008	Source: BLS	Sep. 2008	July 2008	Source: Census			
Nominal	3.4	4.1	U.S.	4.9	5.6	Estimate for:		Level	% chg.
Real	0.8	2.1	D.C./Balt. metro area	5.5	5.7	2000		571,799	
						2001		577,648	1.0
						2002		579,190	0.3
Personal Income ^a			Unemployment Rate ^c			2003		577,467	-0.3
Source: BEA	% change f	or yr. ending	Source: BLS	Oct. 2008	Sep. 2008	2004		579,621	0.4
Total Personal Income	2nd Q 2008	1st Q 2008	U.S.	6.5	6.1	2005		582,049	0.4
U.S.	5.2	4.3	D.C.	7.4	7.0	2006		585,459	0.6
D.C.	5.9	5.3				2007		588,292	0.5
Wage & Salary Portion of Personal Income			Interest Rates	Nationa	al Average				
U.S.	4.1	3.6	Source: Federal Reserve	Oct. 2008	Sep. 2008	Distribution of I	ndividual Inco	me Tax Ret	urns
Earned in D.C.	5.7	5.2	1-yr. Treasury	1.4	1.9	by Inco	me Category		
Earned by D.C. residents ^b	6.3	5.0	Conv. Home Mortgage	6.2	6.0	Source: D.C. Office of	of Tax and Revenu	ae	
							2001	2005	2006
^a Nominal ^b Estimated ^c Seasonally adjust	ed					Less than \$30,000	54.2%	48.6%	46.2%
† Indicates data revised by stated source since	previous D.C. Econom	ic Indicators.				\$30,000-\$50,000	20.7%	21.1%	20.7%
						\$50.000-\$75.000	11.0%	12.4%	12.8%

\$75,000-\$100,000 \$100,000-\$200,000 6.2% \$200,000-\$500,000 3.6%

Housing & Office Space

- 5,120 new condos likely within next 36 months, down 48.3% from 1 year ago
- 9,552 new class A apts. likely within next 36 months, up 15% from 1 year ago





Housing Sales			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS ^a			Source: U.S. Census Bureau	4 Qs ending		Source: Delta Associates		
	4 Qs ending			3 rd Q 2008	1 yr. ch.			
Completed contracts	3 rd Q 2008	1 yr. % ch.	Total housing units	660	-1,536	Vacancy Rate (%)		
Single family	3,267	-15.6	Single family	251	-354		3 rd Q 2008	1 qtr. ch.
Condo/Co-op	2,979	-28.2	Multifamily (units)	409	-1,182	Excl. sublet space	5.9	0.0
						Incl. sublet space	6.6	-0.1
			Class A Apt.d and Condominium Units					
Prices (\$000)			Source: Delta Associates			Inventory Status ^e		
Single family	3 rd Q 2008	1 yr. % ch.					3 rd Q 2008	1 qtr. ch.
Median ^b	\$520.0	-2.5	Units under construction and/or marketing	3 rd Q 2008	1 yr. ch.	Total inventory	123.6	0.1
Average ^c	\$691.3	0.7	Rental apartments	4,983	2,110	Leased space [†]	116.3	0.1
Condo/Co-op			Condominiums ^h	2,341	-3,501	Occupied space ⁹	115.4	0.2
Median ^b	\$365.0	3.0	Other units likely to deliver over the next 36 months			Vacant	8.2	-0.1
Average ^c	\$412.8	0.3	Rental apartments	4,569	-861	Under construction or renovation	10.6	-0.3
			Condominiums	2,779	-1,282			

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors ^b Median for Sept. ^c 3rd quarter average Investment grade units, as defined by Delta

e In million square feet Calculated from vac. rate excl. sublet

g Calculated from vac. rate incl. sublet h Includes sold units