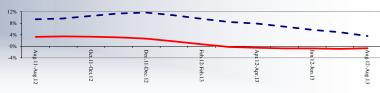
Labor & Industry

- → Jobs in D.C. for August 2013, up 1,600 (0.2%) from August 2012
- → District resident employment for August 2013, down 1,300 (0.4%) from August 2012

Change in Total Wage and Salary Employment and Employed Residents (percent change from prior year in 3-month moving average)



| 2012 | | | | | Jobs in DC Employed Residents | | | | | | |
|---|-----------------|-----------------------|----------------|-------------------|-------------------------------|-------------------|--|-------|-----------|-----------|------------|
| Labor Market ('000s): August 2013 ^a District of Columbia | | | | Metropolitan area | | | Detailed Employment ('000s): August 2013 | | | | |
| | Level | 1 yr. ch. (amt.) | 1 vr. ch. (%) | Level | 1 yr ch. (amt.) | 1 vr. ch. (%) | | Level | 1 yr. ch. | 1 yr. ch. | % of total |
| Employed residents | 331.0 | -1.3 | -0.4 | 3,009.8 | 5.8 | 0.2 | Manufacturing | 1.0 | 0.0 | 0.0 | 0.1 |
| Labor force | 361.8 | -3.5 | -0.9 | 3,182.6 | -2.4 | -0.1 | Construction | 13.7 | -0.4 | -2.8 | 1.9 |
| Total wage and salary | | | | | | | | | | | |
| employment | 728.7 | 1.6 | 0.2 | 3,068,5 | 33.4 | 1.1 | Wholesale trade | 4.9 | 0.0 | 0.0 | 0.7 |
| Federal government | 203.4 | -5.3 | -2.5 | 371.0 | -7.3 | -1.9 | Retail trade | 18.0 | -0.6 | -3.2 | 2.5 |
| Local government | 33.2 | -0.3 | -0.9 | 296.4 | 8.9 | 3.1 | Utilities & transport. | 4.1 | -0.1 | -2.4 | 0.6 |
| Leisure & hospitality | 68.8 | 2.8 | 4.2 | 304.8 | 12.3 | 4.2 | Publishing & other info. | 16.6 | -0.8 | -4.6 | 2.3 |
| Trade | 22.9 | -0.6 | -2.6 | 329.6 | 5.8 | 1.8 | Finance & insurance | 17.2 | 0.3 | 1.8 | 2.4 |
| Education and health | 111.5 | 2.8 | 2.6 | 379.5 | 8.9 | 2.4 | Real estate | 11.9 | 0.6 | 5.3 | 1.6 |
| Prof., bus., and other | 111.5 | 2.0 | 2.0 | 317.3 | 0.2 | 2.7 | | 11.7 | 0.0 | 5.5 | 1.0 |
| services | 224.6 | 2.8 | 1.3 | 899.3 | 2.8 | 0.3 | Legal services | 29.4 | -0.2 | -0.7 | 4.0 |
| Other private | 64.3 | -0.6 | -0.9 | 487.9 | 2.0 | 0.4 | Other profess, serv. | 79.9 | 2.9 | 3.8 | 11.0 |
| Unemployed | 30.8 | -2.2 | -6.6 | 172.8 | -8.3 | -4.6 | Empl. serv. (incl. temp) | 12.3 | -1.1 | -8.2 | 1.7 |
| New Unempl. Claims | 1.9 | -0.02 | -1.1 | | | | Mgmt. & oth. bus serv. | 33.9 | 0.0 | 0.0 | 4.7 |
| Sources: U.S. Bureau of Labor Statistic | cs (BLS) & D.C. | Dept. of Employment S | ervices (DOES) | | | | Education | 47.0 | 2.6 | 5.9 | 6.4 |
| a Preliminary, not seasonally adjusted | | | | | | | Health care | 64.5 | 0.2 | 0.3 | 8.9 |
| | | | | | | | Organizations | 61.4 | 1.1 | 1.8 | 8.4 |
| D.C. Hotel Industry ^b | | | | Airport Pa | ssengers ^{c,d} | | Accommodations | 15.5 | 0.1 | 0.6 | 2.1 |
| August 2013 | Amt. | 1 yr. ch. | | August 2013 | Amt.('000) | 1 yr. ch. (%) | Food service | 46.2 | 2.9 | 6.7 | 6.3 |
| Occupancy Rate | 78.4% | 3.7% | | DCA | 1,834.5 | -1.1 | Amuse. & recreation | 6.9 | -0.4 | -5.5 | 0.9 |
| Avg. Daily Room Rate | \$153.44 | -\$1.07 | | IAD | 2,091.0 | 0.9 | Other services | 7.7 | 0.1 | 1.3 | 1.1 |
| # Available Rooms | 27,932 | 387 | | BWI | 2,103.6 | -2.0 | Subtotal, private | 492.1 | 7.2 | 1.5 | 67.5 |
| Room Sales (\$M) | \$104.1 | \$5.6 | | Total | 6.029.1 | -0.7 ^e | Federal government | 203.4 | -5.3 | -2.5 | 27.9 |

b Source: Smith Travel Research CSource: Metropolitan Washington Airports Authority & Maryland

Total

Local government

Cash Collections

- FY 2013 (Oct. Sept.) Total tax collections before earmarking increased by 4.5% from one year ago
- FY 2013 (Oct. Sept.) Individual income tax collections increased 13.1% from one year ago
- FY 2013 (Oct. Sept.) General sales tax collections decreased by 0.1% from one year ago
- FY 2013 (Oct. Sept.) All deed tax collections increased by 23.0% from one year ago
- FY 2013 (Oct. Sept.) Real property tax collections increased 4.4% from one year ago

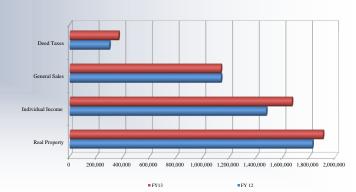
FY 2013 Year-to-Date (Oct. - Sept.) Cash Collections Compared With Same Period of Previous Year (\$000)

728.7

1.6

0.2

100.0



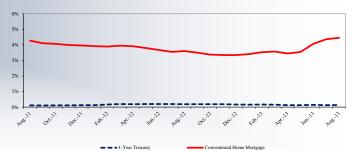
General Fund: FY2013 Year-to-Date (Oct. - Sept.) Cash Collections (\$000)^a

| | | | % Chg. | | | | % Chg. | | | | | | | |
|-----------------------------|-----------|-----------|-----------|--|--|------------|-----------|--|--|--|--|--|--|--|
| | FY'12 | FY'13 | FY12-FY13 | Addenda: | FY'12 | FY'13 | FY12-FY13 | | | | | | | |
| Real Property | 1,820,804 | 1,901,741 | 4.4% | Convention Ctr. Transfer ^b | 97,305 | 97,828 | 0.5% | | | | | | | |
| General Sales | 1,134,263 | 1,133,012 | -0.1% | Ind. Inc. Tax Withholding for D.C. residents | 1,305,520 | 1,402,653 | 7.4% | | | | | | | |
| Individual Income | 1,472,535 | 1,665,071 | 13.1% | | | | | | | | | | | |
| Business Income | 463,712 | 462,724 | -0.2% | | nue amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT, the Highway Trust Fund, the Nursing | | | | | | | | | |
| All Deed Taxes ^c | 297,605 | 366,164 | 23.0% | Facility Quality of Care Fund, Healthy DC Fund, the Hou Improvement Fund, Healthy Schools, ABRA). | ity Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund, WMATA, Hospital Fund, Stevie Sellows Quality | | | | | | | | | |
| Total Tax Revenue | | | | Variations in processing activities may affect year-to-date | comparisons. | | | | | | | | | |
| (before earmarking) | 5,855,306 | 6,118,118 | 4.5% | In a case and a second | | | | | | | | | | |
| | | | | bPortion of sales tax on hotels and restaurants | | | | | | | | | | |
| Earmarked Tax Revenue | 409,273 | 393,466 | -3.9% | c Includes deed recordation, deed transfer, co-op recordati | on and economic inte | rest taxes | | | | | | | | |
| Total Tax Revenue | | - | | | | | | | | | | | | |
| (after earmarking) | 5,446,033 | 5,724,652 | 5.1% | | | | | | | | | | | |

People & Economy

- →D.C. unemployment rate for Aug: 8.7%, 0.1% higher than last month & 0.2% lower than 1 year ago
- The conventional home mortgage rate increased to 4.46% in August, compared to 4.37% one month

One-Year Treasury and Conventional Home Mortgage Interest Rates August 2011 to August 2013



| U.S. GDP | % change fo | r yr. ending | CPI | % change fo | or yr. ending | D.C. Population | | |
|--|------------------------|------------------|--------------------------------|-------------|---------------|---------------------------|----------------|--------|
| Source: BEA | 2 nd Q 2013 | 1st Q 2013 | Source: BLS | Sept. 2013 | Jul. 2013 | Source: Census | | |
| Nominal | 3.1 [†] | 3.1 | U.S. | 1.2 | 2.0 | *Estimate for: | Level | % chg. |
| Real | 1.6 [†] | 1.3 | D.C./Balt. metro area | 1.2 | 1.9 | 2000 | 572,059 | |
| | | | | | | 2003 | 577,777 | 1.0 |
| | | | | | | 2004 | 579,796 | 0.3 |
| Personal Income ^a | | | Unemployment Rate ^c | | | 2005 | 582,049 | 0.4 |
| Source: BEA | % change fo | r yr. ending | Source: BLS | Aug. 2013 | Jul. 2013 | 2006 | 583,978 | 0.3 |
| Total Personal Income | 2 nd Q 2013 | 1st Q 2013 | U.S. | 7.3 | 7.4 | 2007 | 586,409 | 0.4 |
| U.S. | 2.7 | 2.5 | D.C. | 8.7 | 8.6 | 2008 | 590,074 | 0.6 |
| D.C. | 2.3 | 1.5 [†] | | | | 2009 | 599,657 | 1.6 |
| Wage & Salary Portion of Personal Income | | | | | | 2010 | 604,989 | 0.9 |
| U.S. | 3.2 | 2.9 [†] | Interest Rates | National | Average | 2011 | 619,020 | 2.3 |
| Earned in D.C. | 1.8 | 1.9 [†] | Source: Federal Reserve | Aug. 2013 | Jul. 2013 | 2012 | 632,323 | 2.1 |
| Earned by D.C. residents ^b | 2.5 | 2.0 [†] | 1-yr. Treasury | 0.13 | 0.12 | * July 1, except for 2000 | | |
| | | | Conv. Home Mortgage | 4.46 | 4.37 | Distribution of Individ | ual Income Tax | Filers |

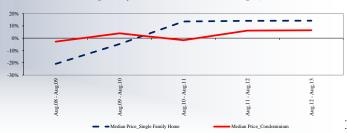
^a Nominal ^b Estimated ^c Seasonally adjusted

| by Inco | me Catego | ory | | | | | |
|--|-----------|-------|-------|--|--|--|--|
| Source: D.C. Office of Tax and Revenue | | | | | | | |
| | 2009 | 2010 | 2011 | | | | |
| Less than \$30,000 | 43.1% | 42.7% | 42.0% | | | | |
| \$30,000-\$50,000 | 19.9% | 19.3% | 19.0% | | | | |
| \$50,000-\$75,000 | 14.0% | 13.9% | 14.0% | | | | |
| \$75,000-\$100,000 | 7.7% | 7.8% | 8.0% | | | | |
| \$100,000-\$200,000 | 10.4% | 11.0% | 11.3% | | | | |
| \$200,000-\$500,000 | 4.0% | 4.3% | 4.5% | | | | |
| \$500,000 and Over | 1.0% | 1.1% | 1.2% | | | | |

Housing & Office Space

- → There were 336 condos sold in August 2013, 7.0% increase from 1 year ago
- → The year to date median price increased 14.3% from 1 year ago for single family homes, and condos experienced an increase of 6.5% in the year to date median price
- In the 2nd quarter of 2013 vacant commercial office space decreased by 400,000 square feet relative to the 1st quarter of 2013

Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.



| Housing Sales | | | D.C. Housing Permits Issued | | | D.C. Commercial Office Space | | |
|---------------------------|-----------|-------------|---|------------------------|-----------|---|------------------------|------------|
| Source: MRIS ^a | | | Source: U.S. Census Bureau | | | Source: Delta Associates | | |
| | | | | 4 Qs ending | | | | |
| Completed contracts | Aug. 2013 | 1 yr. % ch. | | 2 nd Q 2013 | 1 yr. ch. | Vacancy Rate (%) | | |
| Single family | 370 | 12.5 | Total housing units | 4,074 | 399 | | 2 nd Q 2013 | 1 qtr. ch. |
| Condo/Co-op | 336 | 7.0 | Single family | 296 | 76 | Excl. sublet space | 8.5 | -0.3 |
| | | | Multifamily (units) | 3,778 | 323 | Incl. sublet space | 9.3 | -0.3 |
| Prices (\$000) | | | Class A Apt. d and Condominium Uni | ts | | | | |
| Single family | Aug. 2013 | 1 yr. % ch. | Source: Delta Associates | | | Inventory Status (in million square feet) | | |
| Average ^b | \$733.9 | 10.1 | | | | | 2 nd Q 2013 | 1 qtr. ch. |
| Median ^c | \$600.0 | 14.3 | Units under construction and/or marketing | 2 nd Q 2013 | 1 yr. ch. | Total inventory | 136.0 | 0.4 |
| | | | Rental apartments | 10,011 | 1,941 | Leased space ^e | 124.5 | 0.9 |
| Condo/Co-op | | | Condominiums ^g | 661 | -140 | Occupied space ^f | 123.4 | 0.8 |
| Average | \$455.7 | 10.3 | Other units likely to deliver over the next 36 mg | onths h | | Vacant | 12.6 | -0.4 |
| Median ^c | \$410.0 | 6.5 | Rental apartments | 6,398 | -1,827 | Under construction or renovation | 2.4 | -0.2 |
| | | | Condominiums | 1,170 | 121 | | | |

^aMetropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors

^eCalculated from vac. rate excl. sublet ^fCalculated from vac. rate incl. sublet ⁸Includes sold units ^h Only a portion will materialize

[†] Indicates data revised by stated source since previous D.C. Economic Indicators.

^b Average prices are calculated for the month from year-to-date information ^c Median prices are year- to-date ^d Investment grade units, as defined by Delta