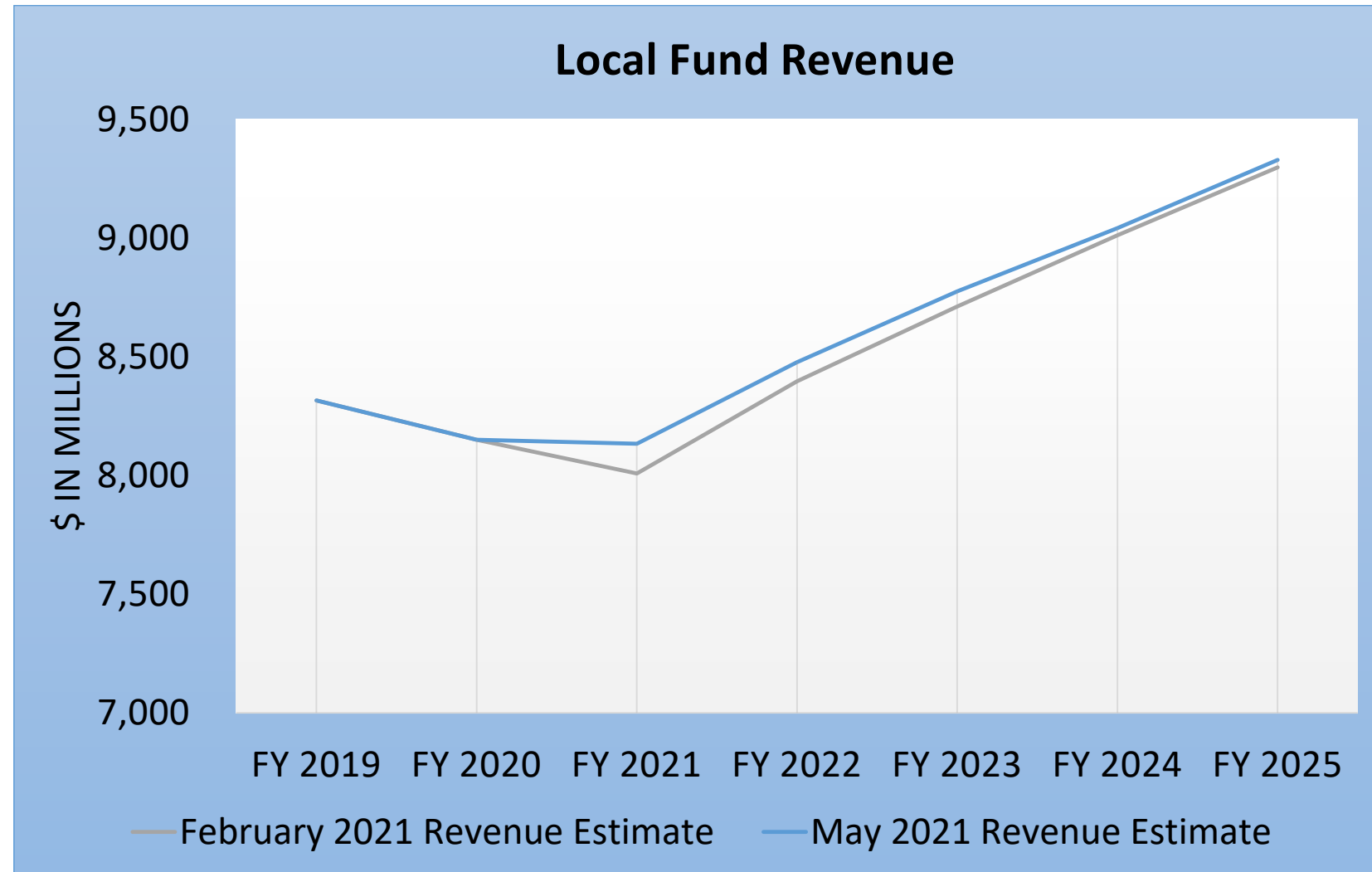


May 2021 Revenue Estimate Presentation

May 14, 2021

May 2021 revision: +\$330.8 million for FY 2021- FY 2025

- ✓ Improved outlook for the stock market is the major change as the economy continues to recover as expected
- ✓ Impact of American Rescue Plan (ARP) tax provisions incorporated
- ✓ Phased reopen plan on track as expected in February, with full reopen by Fall 2021



FY 2021-FY 2025 Financial Plan



May revenue estimate compared to previous estimate

	Actual	Estimated			Projected	
Local Source, General Fund Revenue Estimate (\$M)	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
February 2021 Revenue Estimate	8,149.8	8,008.0	8,395.5	8,710.6	9,011.2	9,297.4
<i>May revision to estimate</i>		145.4	118.4	59.6	24.4	25.5
<i>Impact of American Rescue Plan (ARP)</i>		-20.1	-37.1	4.4	5.0	5.2
<i>Total revisions to February estimate</i>		125.3	81.3	64.1	29.4	30.7
May 2021 Revenue Estimate	8,149.8	8,133.3	8,476.8	8,774.7	9,040.6	9,328.1
Revenue Change From Previous Year						
Amount	(165.0)	(16.5)	343.4	297.9	265.9	287.5
Year-Over Year Percent Change	-2.0%	-0.2%	4.2%	3.5%	3.0%	3.2%

* FY 2021 revision largely related to one time payments and stronger year-to-date business tax collection .

Components of May Revision



Major Components of May revision (\$000)	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Individual Income Tax (IIT)	\$35,123	(\$8,028)	\$41,276	\$44,583	\$48,918
Revisions due to ARP	(\$20,820)	(\$39,839)			
Revisions due to Economic updates	\$55,943	\$31,811	\$41,276	\$44,583	\$48,918
Business Income Tax	\$70,645	\$66,933	\$59,210	\$59,290	\$73,408
Revisions due to ARP	\$729	\$2,780	\$4,426	\$4,972	\$5,188
Revisions due to Economic updates	\$69,915	\$64,153	\$54,785	\$54,318	\$68,220
Real Property: Deferral of Tax sale	(\$12,494)	\$12,494			
Deed taxes and other	\$32,059	\$9,911	(\$36,424)	(\$74,490)	(\$91,609)
Total Revisions	\$125,333	\$81,310	\$64,063	\$29,383	\$30,717

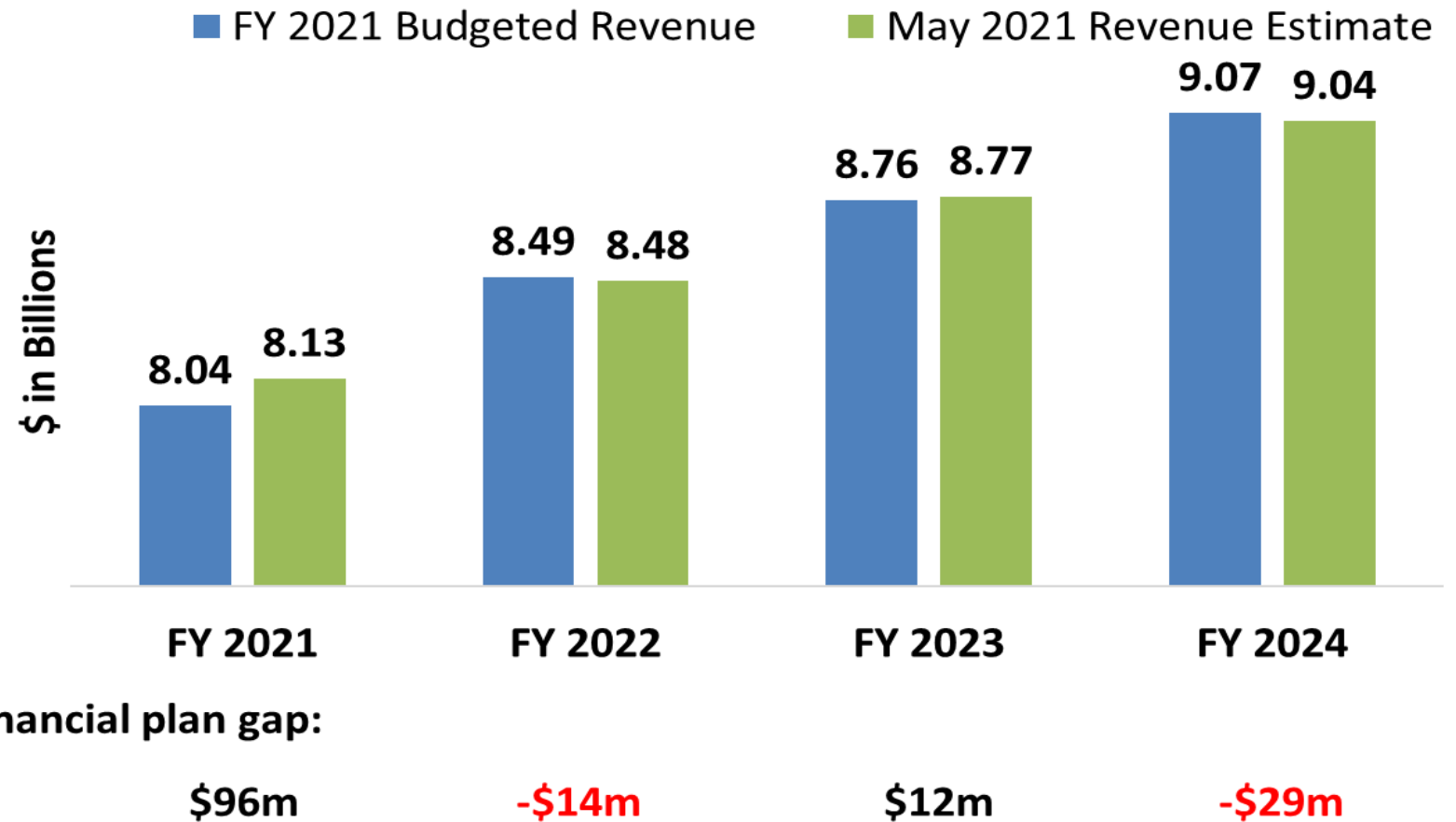
Recovery: FY 2021-FY 2025 Financial Plan gap is eliminated

The gap between February 2021 revenue forecast for FY 2021-FY 2025 and budgeted revenue in FY 2021 Budget and Financial Plan is eliminated with May revisions

A surplus of \$65.1 million compared to a \$235 million gap reported in February 2021 estimate

Still \$2.04 billion below the pre-COVID forecast.

Local Fund Revenue: Estimate Comparison



Risks to Recovery and Outlook



- ✓ Pandemic worsens / new wave of infection
- ✓ Vaccine acceptance lags
- ✓ Remote work expansion poses post-pandemic risk
- ✓ Structural changes related to population growth
- ✓ Tourism slower to recover due to lack of travel confidence
- ✓ Increased volatility of revenue from Federal tax law changes
- ✓ Inflation or rising interest rates shock stock market
- ✓ National security, cyberthreats and other global issues