D.C. Economic Indicators

Government of the District of Columbia * * *

Dr. Natwar M. Gandhi, Chief Financial Officer

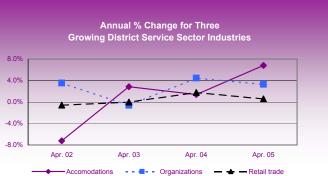
Dr. Julia Friedman, Deputy CFO for Revenue Analysis

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Labor & Industry

Jobs in D.C. for Apr. 2005 up 7,200 (1.1%) from 1 year ago

District resident employment for Apr. 2005 up 5,000 (1.8%) from 1 year ago



Labor Market ('000s): April 2005^a

Private Employment ('000s): April 2005

	<u>D.C.</u>		Metro area				1 yr. change	
	Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%
Employed residents	279.5	5.0	2,767.8	76.6	Manufacturing	2.4	0.0	0.0
Labor force	300.2	4.0	2,864.7	88.2	Construction	12.2	-0.3	-2.4
Total wage and salary employment	681.0	7.2	2,914.1	84.5	Wholesale trade	4.6	0.0	0.0
Federal government	190.1	-1.4	338.6	1.1	Retail trade	17.5	0.1	0.6
Local government	38.8	1.0	291.7	8.3	Utilities & transport.	5.8	-0.2	-3.3
Leisure & hospitality	54.1	3.1	249.8	13.2	Publishing & other info.	23.2	-0.8	-3.3
Trade	22.1	0.1	333.7	9.4	Finance & insurance	19.7	-0.2	-1.0
Services	301.4	5.6	1,117.6	41.2	Real estate	11.1	0.2	1.8
Other private	74.5	-1.2	582.7	11.4	Legal services	34.4	0.1	0.3
Unemployed	20.6	-1.1	97.0	11.7	Other profess. serv.	64.8	2.6	4.2
New unempl. claims (state program)	1.1	-0.2			Empl. Serv. (incl. temp)	11.6	8.0	7.4
Sources: U.S. Bureau of Labor Statistics (BLS)	& D.C. Dept. o	f Employment S	Services (DOES)		Mgmt. & oth. bus serv.	34.5	-1.0	-2.8
^a preliminary, not seasonally adjusted					Education	42.9	0.6	1.4
					Health care	53.1	0.7	1.3
D.C. Hotel Industry ^b Airport Passengers ^c					Organizations	53.3	1.7	3.3
Mar. 2005 Amt.	1 yr. ch.	Mar. 2005	Amt.('000)	1 yr. % ch.	Accommodations	15.7	1.0	6.8
Occupancy Rate 81.2%	-1.3	Reagan	1,617.5	15.8	Food service	32.6	2.0	6.5
Avg. Daily Room Rate \$180.52	\$10.80	Dulles	2,404.2	52.3	Amuse. & recreation	5.8	0.1	1.8
# Available Rooms 26,553	403	BWI	1,771.6	-9.6	Other services	6.8	0.1	1.5

^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^a weighted average

Revenue

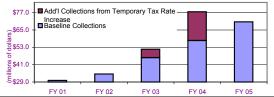
FY 2005 (Oct.- Apr.) individual income tax collections up 8.9% from 1 year ago

Total

5.793.3

FY 2005 (Oct.- Apr.) deed transfer tax collections down 9.1% from 1 year ago (reflects rate change)

YTD Deed Transfer Tax Collections by Fiscal Year (Oct. - Apr. collections only)



^a Cash collection growth rates for some taxes may not necessarily reflect annual revenue growth for budget purposes due to accounting adjustments. Growth rates in some taxes reflect legislated changes in tax rates.

*** Not meaningful due to payment timing or processing factors.

Adjusted General Fund Revenue Collections^a

1.7

	year-to	-to-date		
	% ch	ange		
	FY 2005	FY 2004		
	(Oct 04 -Apr 05)	(Oct 03 -Apr 04)		
Property Taxes	14.8	8.4		
General Sales ^b	16.0	9.1		
Individual Income	8.9	3.3		
Business Income	20.9	2.5		
Utilities	6.3	1.6		
Deed Transfer	-9.1	50.1		
All Other Taxes	-12.3	35.5		
Total Tax Collections	9.2	10.0		
Addenda:				
Indiv. Inc. tax withholding				
for D.C. residents	5.7	7.3		
Sales tax on hotels and				
restaurants allocated				
to Convention Center	19.1	3.3		
Source: D.C. Office of Tax ar				
Office of Rev	venue Analysis			

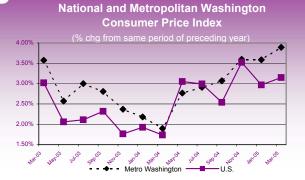
Source: BLS. Details may not add to total due to rounding.

^b Includes sales taxes allocated to the Convention Center.

All data subject to revision.

People & Economy

- D.C. unemployment rate for Apr.: 7.7%, down from 7.8% last month & down from 7.9% 1 yr ago
- Metro area CPI growth rate for Mar.: 3.9%, up from 3.6% in Jan. & up from 1.9% 1 yr ago

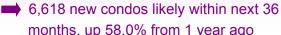


U.S. GDP	% change	for yr. ending	CPI	% change for yr. ending		D.C. Population			
Source: BEA	1 st Q 2005	4 th Q 2004	Source: BLS	Mar. 2005	Jan. 2005	Source: Cen	sus	Level	1 yr. ch.
Nominal	6.2	6.4	U.S.	3.1	3.0	Estimate for	or:		
Real	3.6	3.9	D.C./Balt. metro area	3.9	3.6	July 1, 2000)	571,045	832
						July 1, 2001		569,408	(1,637)
Personal Income	1		Unemployment Ra	ıte ^c		July 1, 2002	2	564,643	(4,765)
Source: BEA	% change	for yr. ending	Source: BLS	Apr. 2005	Mar. 2005	July 1, 2003	3	557,620	(7,023)
Total Personal Income	4 th Q 2004	3 rd Q 2004	U.S.	5.2	5.2	July 1, 2004	ļ.	553,523	(4,097)
U.S.	6.7	5.5	D.C.	7.7	7.8	Components	, 2004 553,523 onents of Change from July 1, 2003		
D.C.	6.6	6.0				Natural	Births	7,648	Net
Wage & Salary Portion of Personal Income Interest Rates		National	Average		Deaths	5,973	1,675		
U.S.	5.4	5.4	Source: Federal Reserve	Apr. 2005	Mar. 2005	Net Migr.	Net Int'l	3,919	
Earned in D.C.	4.3	5.6	1-yr. Treasury	3.3	3.3		Net Dom.	(9,680)	(5,761)
Earned by D.C. res'd ^b	4.7	6.2	Conv. Home Mortgage	5.9	5.9	Net Chang	je ^d		(4,097)

^a Nominal ^b estimated ^c seasonally adjusted ^d Includes federal resident employee movement (military/civilian) and the statistical residual

Housing & Office Space

Avg. single-family home sales price in 1st Q 2005, \$556,000, up 18.9% from 1 year ago





Housing Sales			D.C. Housing Permits Issued			D.C. Commercial	Office Space	9
Source: MRIS ^a			Source: U.S. Census Bureau	4 Qs ending		Source: Delta Associates		
	4 Qs ending	1 yr. % ch.		1 st Q 2005	1 yr. ch.			
Completed contracts	1 st Q 2005		Total housing units	1,791	832	Vacancy Rate (%)	1 st Q 2005	1 qtr. ch.
Single family	5,632	-5.5	Single family	178	-19	Excl. sublet space	5.4	0.3
Condo/Co-op	4,189	12.8	Multifamily (units)	1,613	851	Incl. sublet space	6.4	0.4
			Class A Apt.d and	d Condomin	ium Units			
Prices (\$000)	1 st Q 2005	1 yr. % ch.	Source: Delta Associates	1 st Q 2005	1 yr. ch.	Inventory Status ^e	1 st Q 2005	1 qtr. ch.
Single family			Units under construction			Total inventory	113.1	2.8
Median ^b	\$430.0	30.3	Rental apartments	2,610	-785	Leased space ^f	107.0	3.2
Average ^c	\$556.0	18.9	Condominiums	3,160	580	Occupied space ^g	105.9	3.4
Condo/Co-op			Units likely within 36 mon	ths		Under construction		
Median ^b	\$363.0	21.4	Rental apartments	1,484	398	or renovation	6.8	1.3
Average ^c	\$404.1	23.0	Condominiums	3,458	1,849			

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors ^b Median for Mar. ^c 1st quarter average

d Investment grade units, as defined by Delta e In million square feet f Calculated from vac. rate excl. sublet g Calculated from vac. rate excl. sublet