D.C. Economic Indicators

April 2007 Volume 7, Number 7

Labor & Industry

Jobs in D.C. for April 2007 up 12,900 (1.9%) from April 2006

District resident employment for April 2007, up 9,700 (3.3%) from April 2006



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Labor Market ('000s): April 2007^a

Avg. Daily Room Rate

Available Rooms

Room Sales (\$M)

Detailed Employment ('000s): April 2007

| Level 1 yr. ch. (amt.) | | Level | 1 yr ch. | 1 yr. ch. | | | | | |
|---|--------------|---------------|------------|----------------|--------------------------|-------|---------------------|---------------|------------|
| | • • | | (amt.) | (%) | | Level | 1 yr. ch. (amt.) | 1 yr. ch. (%) | % of total |
| Employed residents 302.9 9.7 | 3.3 | 2,892.2 | 51.4 | 1.8 | Manufacturing | 1.6 | -0.2 | -11.1 | 0.2 |
| Labor force 319.5 8.9 | 2.9 | 2,976.1 | 51.9 | 1.8 | Construction | 12.4 | 0.1 | 0.8 | 1.8 |
| Total wage and salaryemployment699.012.9 | 1.9 | 3,006.7 | 53.6 | 1.8 | Wholesale trade | 4.7 | 0.0 | 0.0 | 0.7 |
| Federal government 192.1 1.1 | 0.6 | 340.5 | 2.1 | 0.6 | Retail trade | 17.9 | 0.4 | 2.3 | 2.6 |
| Local government 39.7 0.7 | 1.8 | 308.9 | 8.5 | 2.8 | Utilities & transport. | 5.1 | -0.3 | -5.6 | 0.7 |
| Leisure & hospitality 55.7 1.1 | 2.0 | 250.8 | 5.1 | 2.1 | Publishing & other info. | 22.7 | 0.6 | 2.7 | 3.2 |
| Trade 22.6 0.4 | 1.8 | 338.8 | 4.8 | 1.4 | Finance & insurance | 18.7 | 0.7 | 3.9 | 2.7 |
| Education and Health 97.6 1.0 | 1.0 | 326.6 | 7.0 | 2.2 | Real estate | 11.3 | 0.1 | 0.9 | 1.6 |
| Prof., bus., and other services 219.5 7.7 | 3.6 | 861.2 | 24.2 | 2.9 | Legal services | 35.8 | 1.1 | 3.2 | 5.1 |
| Other private 71.8 0.9 | 1.3 | 579.9 | 1.9 | 0.3 | Other profess. serv. | 69.0 | 1.3 | 1.9 | 9.9 |
| Unemployed 16.6 -0.8 | -4.2 | 83.9 | 0.6 | 0.6 | Empl. Serv. (incl. temp) | 12.2 | 0.3 | 2.5 | 1.7 |
| New unempl. claims ^b 1.1 0.0 | 2.3 | | | | Mgmt. & oth. bus serv. | 41.9 | 4.0 | 10.6 | 6.0 |
| Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of En | ployment Ser | rvices (DOES) | | | Education | 45.6 | 0.1 | 0.2 | 6.5 |
| ^a Preliminary, not seasonally adjusted ^b State claims | | | | | Health care | 52.0 | 0.9 | 1.8 | 7.4 |
| | | | | | Organizations | 53.5 | 0.9 | 1.7 | 7.7 |
| D.C. Hotel Industry ^d | | Airport Pa | assenger | s ^e | Accommodations | 15.6 | 0.3 | 2.0 | 2.2 |
| Mar. 2007 Amt. 1 yr. ch. | | Mar. 2007 | Amt.('000) | 1 yr. % ch. | Food service | 33.7 | 0.8 | 2.4 | 4.8 |
| Occupancy Rate 81.5% 2.0 | | DCA | 1,643.9 | -1.7 | Amuse. & recreation | 6.4 | 0.0 | 0.0 | 0.9 |

2,184.5

1,749.7

5.578.1

13.7

-3.4

3.2

Other services

Total

Subtotal, private

Federal government

Local government

IAD

BWI

Total

^d Source: Smith Travel Research ^e Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^f Weighted average

\$6.22

107

\$8.0

Cash Collections

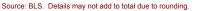
\$214.12

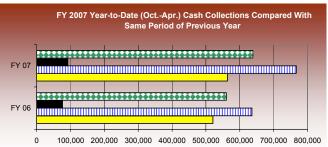
26,264

\$142.1

FY 2007 (Oct. - Apr.) Individual Income tax collections up 20.6% from 1 year ago

FY 2007 (Oct. - Apr.) General Sales tax collections up 8.3% from 1 year ago





7.1

467.2

192.1

39.7

699.0

0.1

11.1

1.1

0.7

12.9

1.4

2.4

0.6

1.8

1.9

1.0

66.8

27.5

5.7

100.0

General Sales Individual Income Deed Transfer Real Property

General Fund: FY 2007 Year-to-Date Cash Collections (\$000)^a

| | FY'06 | FY'07 | % Chg. FY06-07 | Addenda: | FY'06 | FY'07 | % Chg. FY06-07 | | | | |
|--|-----------|-----------|-------------------|--|---------|---------|-------------------|--|--|--|--|
| Real Property | 560,320 | 638,678 | 14.0% | Ind. Inc. tax withholding for D.C. residents | 590,807 | 575,650 | -2.6% | | | | |
| General Sales | 520,694 | 563,656 | 8.3% | Convention Ctr. Transfer ^b | 44,466 | 45,382 | 2.1% | | | | |
| Individual Income | 635,920 | 767,014 | 20.6% | | | | | | | | |
| Business Income | 195,623 | 240,752 | 23.1% | ^a Collection amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental), School Modernization, Comprehensive Housing Strategy Fund, | | | | | | | |
| Deed Transfer | 76,453 | 92,175 | 20.6% | Neighborhood Investment Fund and the Housing Production Trust Fu | und.) | | | | | | |
| Total Other Tax Collections | 333,748 | 430,143 | 28.9% | ^b Portion of sales tax on hotels and restaurants | | | | | | | |
| Total Collections (before earmarking) | 2,322,758 | 2,732,418 | 17.6% | | | | | | | | |
| Earmarked Collections | 97,943 | 103,430 | 5.6% | | | | | | | | |
| Total Collections (after earmarking) | 2,224,815 | 2,628,988 | 18.2% | | | | | | | | |

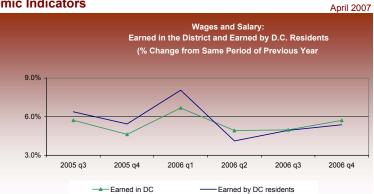
All data subject to revision.

† Indicates data revised by stated source since previous D.C. Economic Indicators. See past editions at cfo.dc.gov

People & Economy

D.C. unemployment rate for Apr.: 5.7%, up 0.2% from last month & 0.2% lower than 1 year ago

Estimated D.C. population for 2006: 581,530, down 0.1% from 2005 and up 1.8% from 2000

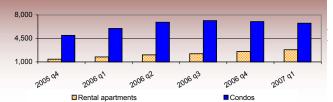


| U.S. GDP | % change for yr. ending | | CPI | % change for yr. ending | | D.C. Population | | |
|--|-------------------------|--------------------------------|-------------------------|-------------------------|-----------|-----------------------------------|-------------|--------|
| Source: BEA | 1 st Q 2007 | 4 th Q 2006 | Source: BLS | Mar. 2007 | Jan. 2007 | Source: Census | | |
| Nominal | 4.8 | 5.7 | U.S. | 2.8 | 2.1 | Estimate for: | Level | % chg. |
| Real | 2.1 | 3.1 | D.C./Balt. metro area | 4.1 | 2.9 | 2000 | 571,042 | |
| | | | | | | 2001 | 577,357 | 1.1 |
| | | | | | | 2002 | 578,907 | 0.3 |
| Personal Income ^a % change for yr. ending | | Unemployment Rate ^c | | | 2003 | 577,476 | -0.2 | |
| Source: BEA | 4 th Q 2006 | 3 rd Q 2006 | Source: BLS | Apr. 2007 | Mar. 2007 | 2004 | 579,720 | 0.4 |
| Total Personal Income | | | U.S. | 4.5 | 4.4 | 2005 | 582,049 | 0.4 |
| U.S. | 5.5 | 6.6 | D.C. | 5.7 | 5.5 | 2006 | 581,530 | -0.1 |
| D.C. | 5.6 | 5.2 | | | | Distribution of Ho | useholds by | Income |
| Wage & Salary Portion of Personal Income | | | Interest Rates | National A | verage | Source: American Community Survey | | |
| U.S. | 5.6 | 5.5 | Source: Federal Reserve | Apr. 2007 | Mar. 2007 | | 2000 | 2005 |
| Earned in D.C. | 5.7 | 5.0 | 1-yr. Treasury | 4.9 | 4.9 | Less than \$25,000 | 29.0% | 28.4% |
| Earned by D.C. residents ^b | 5.4 | 4.9 | Conv. Home Mortgage | 6.2 | 6.2 | \$25,000 to \$49,999 | 26.0% | 23.9% |
| | | | | | | \$50,000 to \$99,999 | 26.5% | 26.2% |
| ^a Nominal ^b Estimated ^c Seasonally adju | sted | | | | | \$100,000 to \$149,999 | 8.7% | 9.8% |
| † Indicates data revised by stated source since | e previous D.C. | Economic Indica | ators. | | | \$150,000 and Over | 9.7% | 11.8% |
| | | | | | | | | |

Housing & Office Space

- 10,824 new condos likely within next 36 months, down 7.4% from 1 year ago
- 6,257 new class A apts. likely within next 36 months, up 83.5% from 1 year ago

District Class A Rental Apartments and Condos Under Construction (six-month moving average)



| Housing Sales | | | D.C. Housing Permits Iss | D.C. Housing Permits Issued | | | | D.C. Commercial Office Space | | | |
|---------------------------|------------------------|-------------|---|-----------------------------|-----------|-------------------------------|------------------------|------------------------------|--|--|--|
| Source: MRIS ^a | | | Source: U.S. Census Bureau | 4 Qs ending | | Source: Delta Associates | | | | | |
| | 4 Qs ending | 1 yr. % ch. | | 1 st Q 2007 | 1 yr. ch. | | | | | | |
| Completed contracts | 1 st Q 2007 | | Total housing units | 1,612 | -1,444 | Vacancy Rate (%) | 1 st Q 2007 | 1 qtr. ch. | | | |
| Single family | 4,085 | -17.1 | Single family | 584 | 493 | Excl. sublet space | 6.7 | 0.5 | | | |
| Condo/Co-op | 4,087 | -4.8 | Multifamily (units) | 1,028 | -1,937 | Incl. sublet space | 7.6 | 0.7 | | | |
| | | | Class A Apt. ^d and Condo | ominium Units | | | | | | | |
| Prices (\$000) | 1 st Q 2007 | 1 yr. % ch. | Source: Delta Associates | 1 st Q 2007 | 1 yr. ch. | Inventory Status ^e | 1 st Q 2007 | 1 qtr. ch. | | | |
| Single family | | | Units under construction and/or mark | keting | | Total inventory | 119.7 | 0.4 | | | |
| Median ^b | \$498.5 | 7.9 | Rental apartments | 2,867 | 848 | Leased space ^f | 111.7 | -0.2 | | | |
| Average ^c | \$641.9 | 9.2 | Condominiums ^h | 6,715 | -302 | Occupied space ⁹ | 110.6 | -0.4 | | | |
| Condo/Co-op | | | Other units likely to deliver over the next 36 months | | | Vacant | 9.1 | 0.8 | | | |
| Median ^b | \$342.0 | -4.7 | Rental apartments | 3,390 | 2,000 | Under construction | | | | | |
| Average ^c | \$384.4 | -8.4 | Condominiums | 4,109 | -557 | or renovation | 6.2 | 1.6 | | | |

^aMetropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors ^b Median for Mar. ^c 1st quarter average

^d Investment grade units, as defined by Delta ^e In million square feet ^f Calculated from vac. rate excl. sublet

^g Calculated from vac. rate incl. sublet ^h Includes sold units

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