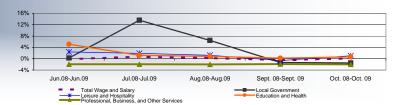
### **D.C. Economic Indicators**

December 2009

### Labor & Industry

### Jobs in D.C. for October 2009, up 600 (0.1%) from October 2008

Year Over Year Percent Change in Wage and Salary Employment for Selected Sectors



District resident employment for October 2009, down 15,700 (-5.1%) from October 2008

Detailed Employment ('000s): October 2009

Labor Market ('000s): October 2009 <sup>a</sup>							Detailed Employment ('000s): October 2009					
		District of Columbia			Metropolitan area	<u>1</u>						
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total	
Employed residents	290.3	-15.7	-5.1	2,818.8	-85.9	-3.0	Manufacturing	1.3	-0.1	-7.1	0.2	
Labor force	330.2	-1.1	-0.3	3,004.2	-25.1	-0.8	Construction	12.2	-0.9	-6.9	1.7	
Total wage and salary employment	713.9	0.6	0.1	2,995.7	-23.9	-0.8	Wholesale trade	4.7	-0.1	-2.1	0.7	
Federal government	202.4	8.5	4.4	362.9	12.7	3.6	Retail trade	17.8	-0.6	-3.3	2.5	
Local government	39.7	-0.6	-1.5	325.4	9.0	2.8	Utilities & transport.	4.5	-0.2	-4.3	0.6	
Leisure & hospitality	60.6	0.6	1.0	261.8	-0.3	-0.1	Publishing & other info.	18.8	-1.4	-6.9	2.6	
Trade	22.5	-0.7	-3.0	319.1	-15.4	-4.6	Finance & insurance	15.9	-0.8	-4.8	2.2	
Education and health	107.6	0.7	0.7	346.6	0.8	0.2	Real estate	11.5	0.0	0.0	1.6	
Prof., bus., and other services	216.9	-4.5	-2.0	870.9	-2.3	-0.3	Legal services	34.6	-1.5	-4.2	4.8	
Other private	64.2	-3.4	-5.0	509.0	-28.4	-5.3	Other profess. serv.	66.0	-2.1	-3.1	9.2	
Unemployed	39.9	14.6	57.4	185.3	60.8	48.9	Empl. serv. (incl. temp)	12.8	-0.1	-0.8	1.8	
New unempl. Claims	2.2	0.1	6.2				Mgmt. & oth. bus serv.	37.5	0.4	1.1	5.3	
Sources: U.S. Bureau of Labor	Statistics (BLS) &	& D.C. Dept. of Employ	ment Services (DO	ES)			Education	48.9	-0.9	-1.8	6.8	
<sup>a</sup> Preliminary, not seasonally ad	ljusted						Health care	58.7	1.6	2.8	8.2	
							Organizations	58.8	-1.2	-2.0	8.2	
D.C. Hotel Industry <sup>d</sup>				Airport Pa	ssengers <sup>e, r</sup>		Accommodations	14.9	-0.2	-1.3	2.1	
Oct. 2009	Amt.	1 yr. ch.		Oct. 2009	Amt.('000)	1 yr. ch. (%)	Food service	38.5	1.0	2.7	5.4	
Occupancy Rate	81.9%	0.0%		DCA	1,581.7	0.3	Amuse. & recreation	7.2	-0.2	-2.7	1.0	
Avg. Daily Room Rate	\$214.70	-\$34.03		IAD	1,985.5	1.6	Other services	7.2	0.0	0.0	1.0	
# Available Rooms	27,359	792		BWI	1,866.5	6.2	Subtotal, private	471.8	-7.3	-1.5	66.1	

5,433.

<sup>d</sup> Source: Smith Travel Research <sup>e</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority <sup>f</sup> Includes arrivals and departures <sup>g</sup> Weighted average

Total revenue before earmarks declined 5.5% in FY2009

Real property tax revenue increased 8.0% in FY2009 and is

Individual income tax revenue declined 16.1% in FY2009

General sales tax revenue declined 5.1% in FY2009 and is

-\$18.7

Tota

\$149.1

and is expected to grow 1.0% in FY2010

and is expected to grow 4.2% in FY2010

expected to increase 4.0% in FY2010

expected to decline 1.1% in FY2010

Total Source: BLS. Details may not add to total due to rounding.

### Revenue

Room Sales (\$M)

Percent Change in Revenue for Selected Taxes for FYs 2008 - 2010 (Est.)

202.4

39.7

713.9

20% 10% 0% -10% -20% -30% -40% -50% Total Tax Revenue General Sales Real Property Individual Income All Deed Taxes

Schg FY08 to FY09

Federal governmen

Local government

%chg FY09 to FY10(Est.)

8.5 -0.6

0.6

4.4

-1.5

0.1

28.4

5.6

100.0

	FY'08	FY'09 <sup>d</sup>	FY'10 <sup>e</sup>	% Chg. FY08-FY09	% Chg. FY09- FY10(Est.)	% Chg. % Chg. Addenda: FY08-FY10 FY09-FY10(Est.)					
Real Property	1,672,969	1,807,144	1,787,926	8.0%	-1.1%	Convention Ctr. Transfer <sup>b</sup> -1.1% 2.7%					
General Sales	1,015,182	963,272	1,001,389	-5.1%	4.0%	Ind. Inc. Tax Withholding for D.C. residents 2.5% 1.4%					
Individual Income	1,342,799	1,127,192	1,174,409	-16.1%	4.2%	*Collection amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking	n tax and				
Business Income	413,095	341,970	359,022	-17.2%	5.0%	billiosapace rental). School Modernization, Comprehensive Housing Strategy Fund, Neighborhood Justance public space rental). School Modernization, Comprehensive Housing Strategy Fund, Neighborhood Justance Fund, the Highway Trust Fund, the Nursing Facility Quality Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund). Variations in processing activities may affect vear-to-date comparisons.					
All Deed Taxes <sup>c</sup>	323,223	187,400	149,679	-42.0%	-20.1%						
Total Other Tax Revenue	529,718	578,177	580,512	9.1%	0.4%						
Total Tax Revenue (before earmarking)	5,296,986	5,005,155	5,052,937	-5.5%	1.0%	<sup>b</sup> Portion of sales tax on hotels and restaurants					
Earmarked Tax Revenue	424,959	439,351	312,789	3.4%	-28.8%	<sup>c</sup> Includes deed recordation, deed transfer and economic interest taxes					
Total Tax Revenue (after earmarking)	4,872,027	4,565,804	4,740,148	-6.3%	3.8%	<sup>d</sup> FY2009 revenue numbers are preliminary					
-						<sup>e</sup> Estmated revenue for FY2010 is as of the December 2009 revenue estimates					

† Indicates data revised by stated source since previous D.C. Economic Indicators. See past editions at cfo.dc.gov All data subject to revision.

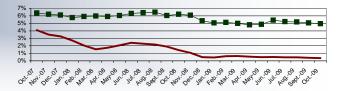
Adrian M. Fenty, Mayor Dr. Natwar M. Gandhi, Chief Financial Officer Fitzroy Lee, Deputy CFO for Revenue Analysis

Government of the District of Columbia 🔸

\* \*

## People & Economy

- D.C. unemployment rate for October: 11.9%, up 0.5% from last month & 4.2% higher than 1 year ago
- The share of filers with income less than \$30,000 declined by 3.5% between 2006 and 2007, while the share of filers with income \$500,000 and over increased by 6.7%



- Conventional Home Mortgage

6.3%

8.0%

2.9%

0.8%

6.6%

8.9%

3.6%

**One-Year Treasury and Conventional Home Mortgage Interest Rates** 

October 2007 to October 2009

1-Year Treasury

U.S. GDP	% change f	CPI	% change f	% change for yr. ending					
Source: BEA	3 <sup>rd</sup> Q 2009	2 <sup>nd</sup> Q 2009	Source: BLS	Sept. 2009	July 2009	Source: Census			
Nominal	-1.9 <sup>†</sup>	-2.4	U.S.	-1.3	-2.1	Estimate for:		Level	% chg.
Real	-2.5 <sup>†</sup>	-3.8	D.C./Balt. metro area	-0.8	-0.9	2001		577,678	1.04
						2002		579,112	0.25
						2003		577,371	-0.30
Personal Income <sup>a</sup>			Unemployment Rate <sup>c</sup>			2004		579,521	0.37
Source: BEA	% change f	or yr. ending	Source: BLS	Oct. 2009	Sept. 2009	2005		582,049	0.44
Total Personal Income	2 <sup>nd</sup> Q 2009	1 <sup>st</sup> Q 2009	U.S.	10.2	9.8	2006		585,419	0.58
U.S.	-2.6	-1.6	D.C.	11.9	11.4	2007		587,868	0.42
D.C.	-4.0	-3.4				2008		591,833	0.67
Wage & Salary Portion of Personal Income			Interest Rates	National	Average				
U.S.	-4.7	-3.5	Source: Federal Reserve	Oct. 2009	Sept. 2009	Distribution of	Individual Inc	ome Tax Re	turns
Earned in D.C.	0.4	0.3	1-yr. Treasury	0.37	0.40	by Inc	ome Category	1	
Earned by D.C. residents <sup>b</sup>	-7.4	-7.0	Conv. Home Mortgage	4.95	5.06	Source: D.C. Office	of Tax and Rever	nue	
· · ·			÷				2005	2006	2007
<sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adjust	ed					Less than \$30,000	48.6%	46.2%	44.6%
† Indicates data revised by stated source since	previous D.C. Econor	nic Indicators.				\$30,000-\$50,000	21.1%	20.7%	20.5%
						\$50,000-\$75,000	12.4%	12.8%	13.1%

# Housing & Office Space

- There were 355 condos sold in October 2009, up 96.1% from 1 year ago
- The year to date median price declined 20.2% from 1 year ago for single family homes, while condos experienced a decline of 1.4% in the year to date median price
- ➡ In the 3<sup>rd</sup> quarter of 2009 vacant commercial office space increased by 1 million square feet over that of the 2<sup>rd</sup> quarter of 2009

Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.

\$75.000-\$100.000

\$100,000-\$200,000

\$200,000-\$500,000

\$500.000 and O



Housing Sales <sup>a</sup>			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS <sup>b</sup>			Source: U.S. Census Bureau	4 Qs ending		Source: Delta Associates		
				3 <sup>rd</sup> Q 2009	1 yr. ch.			
Completed contracts	Oct. 2009	1 yr. % ch.	Total housing units	259	-401	Vacancy Rate (%)		
Single family	457	94.5	Single family	105	-146		3 <sup>rd</sup> Q 2009	1 qtr. ch.
Condo/Co-op	355	96.1	Multifamily (units)	154	-255	Excl. sublet space	8.8	0.5
						Incl. sublet space	10.2	0.7
			Class A Apt. <sup>d</sup> and Condominium Uni	its				
Prices (\$000)			Source: Delta Associates			Inventory Status (in million square feet)		
Single family	Oct. 2009	1 yr. % ch.					3 <sup>rd</sup> Q 2009	1 qtr. ch.
Average <sup>c</sup>	\$518.7	-23.0	Units under construction and/or marketing	3 <sup>rd</sup> Q 2009	1 yr. ch.	Total inventory	127.5	0.9
Median <sup>c</sup>	\$415.0	-20.2	Rental apartments	3,613	-1,370	Leased space <sup>e</sup>	116.3	0.2
			Condominiums <sup>9</sup>	832	-1,537	Occupied space	114.5	0.0
Condo/Co-op			Other units likely to deliver over the next 36 mo	nths <sup>h</sup>		Vacant	13.0	1.0
Average <sup>c</sup>	\$417.2	1.6	Rental apartments	6,278	1,709	Under construction or renovation	5.8	-1.1
Median <sup>c</sup>	\$355.0	-1.4	Condominiums	729	-2.050			

<sup>a</sup> The housing sales are now being reported monthly rather than quarterly <sup>b</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors <sup>c</sup> Median prices are year- to-date. Average prices are calculated for the month from year-to-date information <sup>d</sup> Investment grade units, as defined by Delta <sup>e</sup> Calculated from vac. rate excl. sublet <sup>1</sup> Calculated from vac. rate incl. sublet <sup>9</sup> Includes sold units <sup>h</sup> Only a portion will materialize

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