### **D.C. Economic Indicators**

Government of the District of Columbia + Adrian M. Fenty, Mayor Dr. Natwar M. Gandhi, Chief Financial Officer Robert Ebel, Deputy CFO for Revenue Analysis

Local Government
Education and Health

1.6

1.3

-1.3

1.3

2.4

-0.5

9.1

66.9

27.5

5.6

100.0

April 2009 (Data as of February 2009)

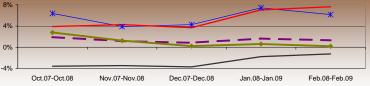
## Labor & Industry

Jobs in D.C. for February 2009, up 9,100 (1.3%) from February 2008

District resident employment for February

2009, down 13,800 (-4.4%) from Feb. 2008

Year Over Year Percent Change in Wage and Salary Employment for Selected Sectors



Total Wage and Salary
Leisure and Hospitality
Professional, Business, and Other Services

#### Labor Market ('000s): February 2009ª Detailed Employment ('000s): February 2009 District of Columbia Metropolitan area 1 vr. ch. (%) 1 vr ch. (amt.) 1 vr. ch. (%) 1 vr. ch. (amt.) 1 vr. ch. (%) % of total Level 1 vr. ch. (amt.) Leve Level Employed residents Manufacturing 297.1 -13.8 -4.4 2.823.5 -60.7 -2.1 1.3 -0.4 -23.5 0.2 Labor force 330.6 1.3 0.4 3.006.2 22.0 0.7 Construction 12.0 -0.8 -6.3 1.7 Total wage and salary Wholesale trade employment 702.7 91 1.3 2.964.8 -3.3 -0 1 47 -0.1 -2.1 0.7 Federal government 193.5 2.4 1.3 350.2 7.6 2.2 Retail trade 17.7 -0.5 -2.7 2.5 313.5 Utilities & transport. Local government 39.0 -0.5 -1.3 -0.9 -0.3 4.4 -0.1 -2.2 0.6 58.6 Publishing & other info 19.8 -1.4 -6.6 Leisure & hospitality 3.4 6.2 4.3 2.8 250.8 22.4 Trade -0.6 -2.6 319.5 -13.2 -4.0 Finance & insurance 16.1 -0.9 -5.3 Education and health 108.5 7.7 7.6 345. 10.7 3.2 Real estate 11.3 -0.1 -0.9 1.6 Prof., bus., and other Legal services 215.8 0.4 0.2 869.3 15.3 1.8 36.0 0.1 0.3 5.1 services Other private Other profess. serv 64.9 -3.7 -5.4 516.0 -27.1 -5.0 67.0 -1.1 9.5 -1.6 Unemployed Empl. serv. (incl. temp) 182.7 33.5 15.1 82.0 82.8 82.8 12.2 -0.6 -4.7 1.7 Mamt, & oth, bus serv. New unempl. claims<sup>b</sup> 2.4 0.8 47.3 36.0 0.8 2.3 5.1 Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES) Education 7.1 50.0 3.7 8.0 <sup>a</sup> Preliminary, not seasonally adjusted <sup>b</sup> January 2009 Health care 58.5 4.0 8.3 7.3 Organizations 57.9 1.4 8.2 Airport Passengers<sup>e,f</sup> D.C. Hotel Industry Accommodations 14.7 -0.1 -0.7 2.1 Jan. 2009 Amt. 1 yr. ch. Jan. 2009 Amt.('000) 1 vr. ch. (%) Food service 36.7 2.7 7.9 5.2 56.5% DCA Occupancy Rate 2.0% 1,231.9 -1.7 Amuse. & recreation 7.2 0.8 12.5 1.0 Avg. Daily Room Rate \$273.99 \$88.99 IAD 1,712.9 -3.8 Other services 6.7 -0.2 -2.9 # Available Rooms 26,191

1,421.6

4.366.4

-8.5

-4.89

Subtotal, private

Federal government

Local government

Total

<sup>d</sup> Source: Smith Travel Research <sup>e</sup> Source: Metropolitan Washington Airports Authority & Maryland

368

\$45.1

BWI

Total

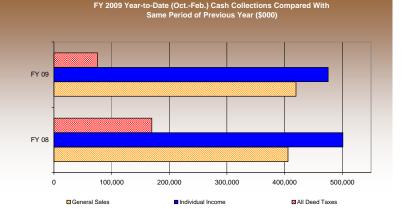
<sup>f</sup> Includes arrivals and departures <sup>g</sup> Weighted average Aviation Administration Authority

### Cash Collections

\$125.8

Room Sales (\$M)

- FY 2009 (Oct. Feb.) Individual income tax collections down 5.1% from 1 year ago
- FY 2009 (Oct. Feb.) All deed tax collections down 55.5% from 1 year ago
- FY 2009 (Oct. Feb.) Total collections before earmarking down 8.2% from 1 year ago



470.2

193.5

39.0

702.7

Source: BLS. Details may not add to total due to rounding

#### General Fund Taxes: FY 2009 Year-to-Date Cash Collections (\$000)

	FY'08	FY'09	% Chg. FY08-09	Addenda:	FY'08	FY'09	% Chg. FY08-09			
Real Property <sup>c</sup>	****	****	****	Convention Ctr. Transfer <sup>b</sup>	35,054	35,665	1.7%			
General Sales	406,046	419,783	3.4%	Ind. Inc. Tax Withholding for D.C. residents	411,384	442,322	7.5%			
Individual Income	501,290	475,637	-5.1%							
Business Income	112,983	98,307	-13.0%	*Collection amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental), School Modernization, Comprehensive Housing Strategy Fund, Neighborhood Investment						
All Deed Taxes <sup>d</sup>	169,947	75,609	-55.5%	Fund, the Highway Trust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing						
Total Other Taxes	180,948	206,742	14.3%	Production Trust Fund.)						
Total Collections				<sup>b</sup> Portion of sales tax on hotels and restaurants	i -					
(before earmarking)	1,406,530	1,291,272	-8.2%							
Earmarked Collections	74,851	94,143	25.8%	<sup>c</sup> Not meaningful due to payment timing or processing factors <sup>d</sup> Includes deed recordation, deed transfer and economic interest taxes						
Total Collections (after earmarking)	1,331,679	1,197,129	-10.1%							

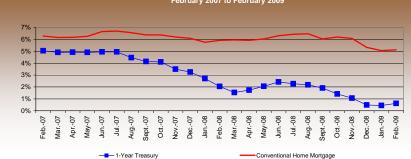
All data subject to revision. † Indicates data revised by stated source since previous D.C. Economic Indicators. See past editions at cfo.dc.gov

### **D.C. Economic Indicators**

One-Year Treasury and Conventional Home Mortgage Interest Rates February 2007 to February 2009

### People & Economy

- D.C. unemployment rate for Feb.: 9.9%, up 0.6% from last month & 3.8% higher than 1 year ago
- The share of filers with income less than \$30,000 declined by 3.5% between 2006 and 2007, while the share of filers with income \$500,000 and over increased by 6.7%



U.S. GDP	% change for yr. ending		CPI	% change for yr. ending		D.C. Population		
Source: BEA	4 <sup>th</sup> Q 2008	3 <sup>rd</sup> Q 2008	Source: BLS	Jan. 2009	Nov. 2008	Source: Census		
Nominal	1.2 <sup>†</sup>	3.3	U.S.	0.0	1.1	Estimate for:	Level	% chg.
Real	-0.8 <sup>†</sup>	0.7	D.C./Balt. metro area	1.0	2.5	2001	577,678	1.04
						2002	579,112	0.25
						2003	577,371	-0.30
Personal Income <sup>a</sup>			Unemployment Rate <sup>c</sup>			2004	579,521	0.37
Source: BEA	% change f	or yr. ending	Source: BLS	Feb. 2009	Jan. 2009	2005	582,049	0.44
Total Personal Income	4 <sup>th</sup> Q 2008	3 <sup>rd</sup> Q 2008	U.S.	8.1	7.6	2006	585,419	0.58
U.S.	2.4	3.8 <sup>†</sup>	D.C.	9.9	9.3	2007	587,868	0.42
D.C.	3.5	4.1 <sup>†</sup>				2008	591,833	0.67
Wage & Salary Portion of Personal Income			Interest Rates	National	Average			
U.S.	1.6	3.2 <sup>†</sup>	Source: Federal Reserve	Feb. 2009	Jan. 2009	Distribution of Individual In	ncome Tax Ret	urns
Earned in D.C.	4.1	3.4 <sup>†</sup>	1-yr. Treasury	0.6	0.4	by Income Catego	ory	
Earned by D.C. residents <sup>b</sup>	4.3	3.5 <sup>†</sup>	Conv. Home Mortgage	5.1	5.1	Source: D.C. Office of Tax and Rev	/enue	
						2005	2006	2007

<sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adjusted

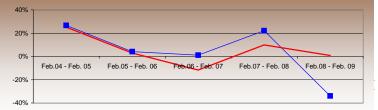
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# Housing & Office Space

- There were 213 condos sold in February 2009, down 15.8% from 1 year ago
- ➡ In February 2009 the median and average prices of single family homes fell 34% and 20.6% respectively from February 2008



Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.



----Median Price\_Single Family Home -----Median Price\_Condominium

Housing Sales <sup>a</sup>			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS <sup>b</sup>			Source: U.S. Census Bureau 4 Qs ending		Source: Delta Associates			
				4 <sup>th</sup> Q 2008	1 yr. ch.			
Completed contracts	Feb. 2009	1 yr. % ch.	Total housing units	536	-1,492	Vacancy Rate (%)		
Single family	266	15.2	Single family	248	-316		4 <sup>th</sup> Q 2008	1 qtr. ch.
Condo/Co-op	213	-15.8	Multifamily (units)	288	-1,176	Excl. sublet space	6.6	0.7
						Incl. sublet space	7.3	0.7
			Class A Apt. <sup>c</sup> and Condominium Units					
Prices (\$000)			Source: Delta Associates			Inventory Status <sup>d</sup>		
Single family	Feb. 2009	1 yr. % ch.					4 <sup>th</sup> Q 2008	1 qtr. ch.
Median	\$355.0	-34.0	Units under construction and/or marketing	4 <sup>th</sup> Q 2008	1 yr. ch.	Total inventory	124.4	0.8
Average	\$530.9	-20.6	Rental apartments	4,946	847	Leased space <sup>e</sup>	116.1	-0.2
Condo/Co-op			Condominiums <sup>9</sup>	1,810	-3,080	Occupied space <sup>f</sup>	115.3	-0.1
Median	\$365.0	0.7	Other units likely to deliver over the next 36 month	S		Vacant	9.1	0.9
Average	\$416.7	5.5	Rental apartments	5,386	431	Under construction or renovation	9.6	-1.0
			Condominiums	1,895	-1,291			

<sup>a</sup> The housing sales are now being reported monthly rather than quarterly <sup>b</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors

<sup>c</sup> Investment grade units, as defined by Delta <sup>d</sup> In million square feet <sup>e</sup> Calculated from vac. rate excl. sublet

<sup>f</sup>Calculated from vac. rate incl. sublet <sup>g</sup> Includes sold units

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Apr. 2009