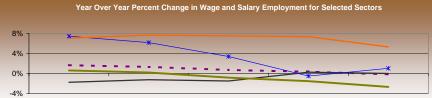
D.C. Economic Indicators

July 2009 (Data as of May 2009)

Labor & Industry

Jobs in D.C. for May 2009, down 1,200 (-0.2%) from May 2008

District resident employment for May 2009, down 18,300 (-5.9%) from May 2008



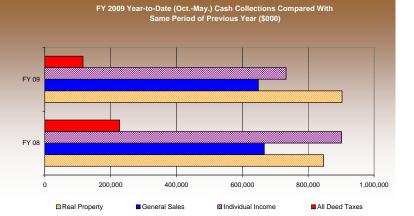
Jan.08-Jan.09 Feb 08-Feb 09 Mar 08-Mar 09 Apr.08-Apr.09 May 08-May 09 Initial Wage and Salary
Leisure and Hospitality
Professional, Business, and Other Services Local Government Education and Health

| Labor Market ('000s): May 2009 ^a | | | | | | | Detailed Employment ('000s): May 2009 | | | | | |
|---|-------------------------------|------------------------|---------------------|------------|-------------------------|-------------------|---------------------------------------|-------|------------------|---------------|-----------|--|
| | | District of Columbia | | | Metropolitan are | <u>a</u> | | | | | | |
| | Level | 1 yr. ch. (amt.) | 1 yr. ch. (%) | Level | 1 yr ch. (amt.) | 1 yr. ch. (%) | | Level | 1 yr. ch. (amt.) | 1 yr. ch. (%) | % of tota | |
| Employed residents | 291.8 | -18.3 | -5.9 | 2,831.7 | -78.1 | -2.7 | Manufacturing | 1.3 | -0.4 | -23.5 | 0.2 | |
| Labor force | 326.9 | -4.5 | -1.4 | 3,001.9 | 0.9 | 0.0 | Construction | 12.3 | -0.6 | -4.7 | 1.8 | |
| Total wage and salary employment | 702.1 | -1.2 | -0.2 | 2,986.9 | -35.3 | -1.2 | Wholesale trade | 4.6 | -0.1 | -2.1 | 0.7 | |
| Federal government | 195.8 | 3.6 | 1.9 | 354.7 | 9.2 | 2.7 | Retail trade | 17.3 | -1.2 | -6.5 | 2.5 | |
| Local government | 39.1 | 0.0 | 0.0 | 315.9 | 0.3 | 0.1 | Utilities & transport. | 4.6 | -0.1 | -2.1 | 0.7 | |
| Leisure & hospitality | 59.8 | 0.6 | 1.0 | 263.8 | -6.5 | -2.4 | Publishing & other info. | 19.3 | -1.7 | -8.1 | 2.7 | |
| Trade | 21.9 | -1.3 | -5.6 | 320.9 | -14.6 | -4.4 | Finance & insurance | 16.1 | -0.6 | -3.6 | 2.3 | |
| Education and health | 107.5 | 5.4 | 5.3 | 342.4 | 2.5 | 0.7 | Real estate | 11.4 | -0.2 | -1.7 | 1.6 | |
| Prof., bus., and other services | 213.0 | -5.9 | -2.7 | 874.8 | 5.4 | 0.6 | Legal services 35.9 | | -0.3 | -0.8 | 5.1 | |
| Other private | 65.0 | -3.6 | -5.2 | 514.4 | -31.6 | -5.8 | Other profess. serv. 65.0 | | -3.8 | -5.5 | 9.3 | |
| Unemployed | 35.1 | 13.8 | 64.6 | 170.2 | 79.0 | 86.6 | Empl. serv. (incl. temp) 12.7 | | -0.3 | -2.3 | 1.8 | |
| New unempl. Claims | 2.0 | 0.5 | 35.9 | | | | Mgmt. & oth. bus serv. | 34.9 | -0.9 | -2.5 | 5.0 | |
| Sources: U.S. Bureau of Labor | Statistics (BLS) & | D.C. Dept. of Employm | ent Services (DOE | S) | | | Education | 47.5 | 1.0 | 2.2 | 6.8 | |
| Preliminary, not seasonally ad | ljusted | | | | | | Health care | 60.0 | 4.4 | 7.9 | 8.5 | |
| | | | | | | | Organizations | 57.9 | -0.1 | -0.2 | 8.2 | |
| D.C. Hotel Industry ^d | | | | Airport Pa | ssengers ^{e,f} | | Accommodations | 14.7 | -0.5 | -3.3 | 2.1 | |
| Jay. 2009 | Amt. | 1 yr. ch. | | May. 2009 | Amt.('000) | 1 yr. ch. (%) | Food service | 37.2 | 0.6 | 1.6 | 5.3 | |
| Dccupancy Rate | 78.5% | -5.3% | | DCA | 1,576.2 | -5.3 | Amuse. & recreation | 7.9 | 0.5 | 6.8 | 1.1 | |
| vg. Daily Room Rate | \$205.26 | -\$25.32 | | IAD | 2,015.9 | -8.0 | Other services | 6.6 | -0.5 | -7.0 | 0.9 | |
| Available Rooms | 26,747 | 221 | | BWI | 1,854.3 | -5.3 | Subtotal, private | 467.2 | -4.8 | -1.0 | 66.5 | |
| toom Sales (\$M) | \$133.6 | -\$25.3 | | Total | 5,446.4 | -6.3 ⁹ | Federal government | 195.8 | 3.6 | 1.9 | 27.9 | |
| | | | | | | | Local government | 39.1 | 0.0 | 0.0 | 5.6 | |
| Source: Smith Travel Researc | eh ^e Source: Metro | nolitan Washington Air | oorts Authority & M | arvland | | | Total | 702.1 | -1.2 | -0.2 | 100.0 | |

Aviation Administration Authority ^f Includes arrivals and departures ^g Weighted average



- FY 2009 (Oct. May.) Individual income tax collections down 18.6% from 1 year ago
- FY 2009 (Oct. May.) All deed tax collections down 49.0% from 1 year ago
- FY 2009 (Oct. May.) Real property tax collections up 6.6% from 1 year ago
- FY 2009 (Oct. May.) Total collections before earmarking down 8.4% from 1 year ago



Source: BLS. Details may not add to total due to rounding.

General Fund Taxes: FY 2009 Year-to-Date Cash Collections (\$000)

| | FY'08 | FY'09 | % Chg. FY08-09 | Addenda: | FY'08 | FY'09 | % Chg. FY08-09 | | | | | |
|--|-----------|-----------|-------------------|---|---|---------|----------------|--|--|--|--|--|
| Real Property | 847,169 | 902,965 | 6.6% | Convention Ctr. Transfer ^b | 59,008 | 59,292 | 0.5% | | | | | |
| General Sales | 666,435 | 648,454 | -2.7% | Ind. Inc. Tax Withholding for D.C. residents | 672,083 | 691,961 | 3.0% | | | | | |
| Individual Income | 900,640 | 732,940 | -18.6% | | | | | | | | | |
| Business Income | 265,837 | 215,877 | -18.8% | ^a Collection amounts shown are before earman | | | | | | | | |
| All Deed Taxes ^c | 227,629 | 115,988 | -49.0% | Fund, the Highway Trust Fund, the Nursing Fa | public space rental), School Modernization, Comprehensive Housing Strategy Fund, Neighborhood Investment Fund, the Highway Trust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing | | | | | | | |
| Total Other Taxes | 310,620 | 331,422 | 6.7% | Production Trust Fund.). Variations in processing activities may affect year-to-date comparisons. | | | | | | | | |
| Total Collections (before earmarking) | 3,218,330 | 2,947,646 | -8.4% | ^b Portion of sales tax on hotels and restaurants | 5 | | | | | | | |
| Earmarked Collections | 139,368 | 144,583 | 3.7% | ^c Includes deed recordation, deed transfer and economic interest taxes | | | | | | | | |
| Total Collections (after earmarking) | 3,078,962 | 2,803,063 | -9.0% | | | | | | | | | |

† Indicates data revised by stated source since previous D.C. Economic Indicators. See past editions at cfo.dc.gov All data subject to revision.

Government of the District of Columbia 🔸 🔸 Adrian M. Fenty, Mayor Dr. Natwar M. Gandhi, Chief Financial Officer Robert Ebel, Deputy CFO for Revenue Analysis

D.C. Economic Indicators

One-Year Treasury and Conventional Home Mortgage Interest Rates May 2007 to May 2009

People & Economy

- D.C. unemployment rate for May: 10.7%, up 0.8% from last month & 4.1% higher than 1 year ago
- The share of filers with income less than \$30,000 declined by 3.5% between 2006 and 2007, while the share of filers with income \$500,000 and over increased by 6.7%

 $\mathsf{Mat}^{\mathsf{OT}} \quad \mathsf{Jul}^{\mathsf{OT}} \quad \mathsf{Sept}^{\mathsf{OT}} \quad \mathsf{Hov}^{\mathsf{OT}} \quad \mathsf{Jan}^{\mathsf{OB}} \quad \mathsf{Mat}^{\mathsf{OB}} \quad \mathsf{Mat}^{\mathsf{OB}} \quad \mathsf{Jul}^{\mathsf{OB}} \quad \mathsf{Sept}^{\mathsf{OB}} \quad \mathsf{Hov}^{\mathsf{OB}} \quad \mathsf{Jan}^{\mathsf{O}} \quad \mathsf{Mat}^{\mathsf{O}} \quad$

Conventional Home Mortgage

12.4%

6.3%

8.0%

0.8%

20.79

12.8%

6.6%

8.9%

1.2%

20.5

7.1%

9.3%

1.3%

| U.S. GDP | % change f | or yr. ending | CPI | % change for | or yr. ending | g D.C. Population | | | |
|--|------------------------|------------------------|--------------------------------|--------------|---------------|--|----------------|------------|--------|
| Source: BEA | 1 st Q 2009 | 4 th Q 2008 | Source: BLS | May. 2009 | Mar. 2009 | Source: Census | | | |
| Nominal | -0.4 | 1.2 | U.S. | -1.3 | -0.4 | Estimate for: | | Level | % chg. |
| Real | -2.5 | -0.8 | D.C./Balt. metro area | -0.2 | 0.4 | 2001 | | 577,678 | 1.04 |
| | | | | | | 2002 | | 579,112 | 0.25 |
| | | | | | | 2003 | | 577,371 | -0.30 |
| Personal Income ^a | | | Unemployment Rate ^c | | | 2004 | | 579,521 | 0.37 |
| Source: BEA | % change f | or yr. ending | Source: BLS | May. 2009 | Apr. 2009 | 2005 | | 582,049 | 0.44 |
| Total Personal Income | 1 st Q 2009 | 4 th Q 2008 | U.S. | 9.4 | 8.9 | 2006 | | 585,419 | 0.58 |
| U.S. | 0.8 | 2.2 [†] | D.C. | 10.7 | 9.9 | 2007 | | 587,868 | 0.42 |
| D.C. | 3.3 | 4.7 [†] | | | | 2008 | | 591,833 | 0.67 |
| Wage & Salary Portion of Personal Income | | | Interest Rates | National | Average | | | | |
| U.S. | -0.4 | 1.5 [†] | Source: Federal Reserve | May. 2009 | Apr. 2009 | Distribution of I | ndividual Inco | me Tax Ret | urns |
| Earned in D.C. | 4.6 | 6.7 [†] | 1-yr. Treasury | 0.5 | 0.6 | by Inco | me Category | | |
| Earned by D.C. residents ^b | 3.1 | 5.7 [†] | Conv. Home Mortgage | 4.9 | 4.8 | Source: D.C. Office of Tax and Revenue | | | |
| | | | | | | | 2005 | 2006 | 2007 |
| ^a Nominal ^b Estimated ^c Seasonally adjusted | ed | | | | | Less than \$30,000 | 48.6% | 46.2% | 44.6% |

† Indicates data revised by stated source since previous D.C. Economic Indicators.

Housing & Office Space

- There were 323 condos sold in May 2009, up 7.7% from 1 year ago
- The year to date median price declined 26.2% from 1 year ago for single family homes, while condos experienced a slight increase of 0.03% in the year to date median price
- In the 1st quarter of 2009 vacant commercial office space increased by 1.3 million square feet over that of the 4th quarter of 2008

Year Over Year Percent Change in the Average Price for a Single Family Home and Condominium in Washington, D.C.

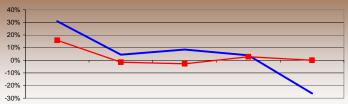
\$30,000-\$50,000

\$50.000-\$75.000

\$75,000-\$100,000

\$100,000-\$200,000

\$200,000-\$500,000 \$500,000 and Over



May 04 - May 05 May 05 - May 06 May 06 - May 07 May 07 - May 08 May 08 - May 09

| | | | | | Medi | an Price_Single Family Home | Median Price_Condominium | |
|----------------------------|-----------|-------------|--|------------------------|-----------|---|--------------------------|------------|
| Housing Sales ^a | | | D.C. Housing Permits Issued | | | D.C. Commercial Office Space | 1 | |
| Source: MRIS ^b | | | Source: U.S. Census Bureau | 4 Qs ending | | Source: Delta Associates | | |
| | | | | 1 st Q 2009 | 1 yr. ch. | | | |
| Completed contracts | May. 2009 | 1 yr. % ch. | Total housing units | 402 | -945 | Vacancy Rate (%) | | |
| Single family | 400 | 24.6 | Single family | 192 | 22 | | 1 st Q 2009 | 1 qtr. ch. |
| Condo/Co-op | 323 | 7.7 | Multifamily (units) | 210 | -967 | Excl. sublet space | 7.3 | 0.7 |
| | | | | | | Incl. sublet space | 8.3 | 1.0 |
| | | | Class A Apt. ^d and Condominium Unit | ts | | | | |
| Prices (\$000) | | | Source: Delta Associates | | | Inventory Status (in million square feet) | | |
| Single family | May. 2009 | 1 yr. % ch. | | | | | 1 st Q 2009 | 1 qtr. ch. |
| Average ^c | \$576.9 | -18.5 | Units under construction and/or marketing | 1 st Q 2009 | 1 yr. ch. | Total inventory | 124.8 | 0.4 |
| Median ^c | \$395.0 | -26.2 | Rental apartments | 4,864 | 990 | Leased space ^e | 115.6 | -0.5 |
| | | | Condominiums ⁹ | 1,578 | -2,156 | Occupied space ^f | 114.4 | -0.9 |
| Condo/Co-op | | | Other units likely to deliver over the next 36 mon | ths | | Vacant | 10.4 | 1.3 |
| Average ^c | \$377.4 | -7.9 | Rental apartments | 4,383 | -1,570 | Under construction or renovation | 8.8 | -0.8 |
| Median ^c | \$360.0 | 0.03 | Condominiums | 1,626 | -1,333 | | | |

^a The housing sales are now being reported monthly rather than quarterly ^b Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors ^c Median prices are year- to-date. Average prices are calculated for the month from year-to-date information ^d Investment grade units, as defined by Delta

^e Calculated from vac. rate excl. sublet ^f Calculated from vac. rate incl. sublet ⁹ Includes sold units

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