-0.4

-0.3

-5.6

-0.9

-0.7

1.0

29.6

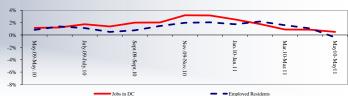
4.9

100.0

### **Labor & Industry**

- → Jobs in D.C. for May 2011, down 5.300 (0.7%) from May 2010
- → District resident employment for May 2011, down 4,800 (1.6%) from May 2010





Labor Market ('000s):	May 2011	a District of Columbi	<u>a</u>		Metropolitan ar	<u>ea</u>	Detailed Employment ('O	000s): May 20	)11		
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Employed residents	298.9	-4.8	-1.6	2897.8	17.7	0.6	Manufacturing	1.2	-0.1	-7.7	0.2
Labor force	332.9	-2.1	-0.6	3073.6	7.5	0.2	Construction	11.0	0.2	1.9	1.6
Total wage and salary employment	709.4	-5.3	-0.7	2987.6	2.1	0.1	Wholesale trade	4.7	0.0	0.0	0.7
Federal government	209.7	-0.3	-0.1	377.7	-5.5	-1.4	Retail trade	17.2	-1.2	-6.5	2.4
Local government	34.6	-0.3	-0.9	315.4	0.8	0.3	Utilities & transport.	4.3	0.0	0.0	0.6
Leisure & hospitality	59.7	-1.7	-2.8	266.8	2.8	1.1	Publishing & other info.	18.6	0.2	1.1	2.6
Trade	21.9	-1.2	-5.2	319.9	2.4	0.8	Finance & insurance	16.4	-0.6	-3.5	2.3
Education and health	107.8	-2.4	-2.2	361.7	-0.5	-0.1	Real estate	9.8	-0.1	-1.0	1.4
Prof., bus., and other services	214.4	1.0	0.5	872.9	8.8	1.0	Legal services	33.1	0.7	2.2	4.7
Other private	61.3	-0.4	-0.6	473.2	-6.7	-1.4	Other profess. serv.	70.1	1.2	1.7	9.9
Unemployed	34.1	2.7	8.5	175.8	-10.3	-5.5	Empl. serv. (incl. temp)	13.2	1.1	9.1	1.9
New unempl. Claims	1.8	0.3	17.1				Mgmt. & oth. bus serv.	34.2	-0.6	-1.7	4.8
Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)						Education	46.8	-2.9	-5.8	6.6	
a Preliminary, not seasonally adjusted							Health care	61.0	0.5	0.8	8.6
							Organizations	57.0	-1.0	-1.7	8.0
D.C. Hotel Industry <sup>d</sup>				Airport Pa	ssengers <sup>e,f</sup>		Accommodations	15.1	-0.5	-3.2	2.1
May. 2011	Amt.	1 yr. ch.		May. 2011	Amt.('000)	1 yr. ch. (%)	Food service	37.3	-1.0	-2.6	5.3
Occupancy Rate	84.0%	2.0%		DCA	1,743.9	8.1	Amuse. & recreation	7.3	-0.2	-2.7	1.0

2,084.4

2,083.8

5,912.1

-0.4

 $4.5^{\rm g}$ 

ource: Smith Travel Research Cource: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority Includes arrivals and departures Weighted

27,638

\$17.99

IAD

BWI

#### Total 709.4

Subtotal, private

Federal government

Local government

Other services

### Cash Collections

Avg. Daily Room Rate

# Available Rooms

Room Sales (\$M)

(after earmarking)

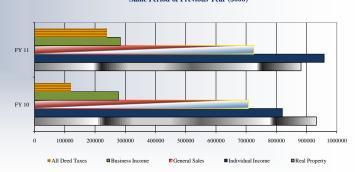
- FY 2011 (Oct. June) Total collections before earmarking increased 8.6% from 1 year ago
- FY 2011 (Oct. June) Individual income tax collections increased 16.9% from 1 year ago
- FY 2011 (Oct. June) All deed tax collections increased 98.5% from 1 year ago
- FY 2011 (Oct. June) General sales tax collections increased 2.5% from 1 year ago
- FY 2011 (Oct. June) Business income tax collections increased 2.1% from 1 year ago

#### FY2011 Year-to-Date (Oct.-June) Cash Collections Compared With Same Period of Previous Year (\$000)

6.8

465.1

34.6



General Fund: FY2011 Year-to-Date Cash Collections, Oct. 2010 - June 2011 (\$000)<sup>a</sup>

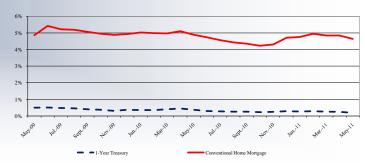
			% Chg.				% Chg.		
	FY'10	FY'11	FY10-FY11	Addenda:	FY'10	FY'11	FY10-FY11		
Real Property	932,602	881,614	-5.5%	Convention Ctr. Transfer <sup>b</sup>	68,584	71,924	4.9%		
General Sales	707,635	725,435	2.5%	Ind. Inc. Tax Withholding for D.C. residents 7	798,358	890,956	11.6%		
Individual Income	819,954	958,322	16.9%	aRevenue amounts shown are before earmarks (TIF, Convention Ct	r, Ballpark F	und, DDOT (parki	ing tax and public space rental),		
Business Income	277,613	283,480	2.1%	Neighborhood Investment Fund, the Highway Trust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing					
All Deed Taxes <sup>c</sup>	120,004	238,227	98.5%	Production Trust Fund, WMATA, Hospital Fund, Stevie Sellows Quality Improvement Fund).  Variations in processing activities may affect year-to-date comparisons.					
Total Other Tax Revenue	341,309	388,067	13.7%	<sup>b</sup> Portion of sales tax on hotels and restaurants					
Total Tax Revenue (before earmarking)	3,199,116	3,475,144	8.6%	<sup>c</sup> Includes deed recordation, deed transfer and economic interest tax	es				
Earmarked Tax Revenue	189,165	225,496	19.2%						
Total Tax Revenue									

3,009,951

# People & Economy

- → D.C. unemployment rate for May: 9.8%, up 0.2% from last month & 0.1% lower than 1 year ago
- → The conventional home mortgage rate decreased in May 2011 to 4.64% from 4.84% in April.

#### One-Year Treasury and Conventional Home Mortgage Interest Rates May 2009 to May 2011



U.S. GDP	% change for	or yr. ending	СРІ	% change f	or yr. ending	D.C. Population		
Source: BEA	1st Q 2011	4 <sup>th</sup> Q 2010	Source: BLS	May 2011	Mar. 2011	Source: Census		
Nominal	4.0 <sup>†</sup>	4.2	U.S.	3.6	2.7	Estimate for:	Level	% chg.
Real	2.3	2.8	D.C./Balt. metro area	3.9	3.0	2000 <sup>†</sup>	572,059	
						2001	578,042	1.0
						2002	579,585	0.3
Personal Income <sup>a</sup>			Unemployment Rate <sup>c</sup>			2003	577,777	-0.3
Source: BEA	% change for	or yr. ending	Source: BLS	May 2011	Apr. 2011	2004	579,796	0.3
Total Personal Income	1st Q 2011	4th Q 2010	U.S.	9.1	9.0	2005	582,049	0.4
U.S.	4.7	3.7 <sup>+</sup>	D.C.	9.8	9.6	2006	583,978	0.3
D.C.	4.3	3.5 <sup>†</sup>				2007	586,409	0.4
Wage & Salary Portion of Personal Income			1			2008	590,074	0.6
U.S.	3.7	3.0 <sup>†</sup>	Interest Rates	Nationa	l Average	2009	599,657	1.6
Earned in D.C.	3.1	3.6 <sup>†</sup>	Source: Federal Reserve	May 2011	Apr. 2011	2010	601,723	0.3
Earned by D.C. residents <sup>b</sup>	3.6	3.1 <sup>+</sup>	1-yr. Treasury	0.19	0.25			
			Conv. Home Mortgage	4.64	4.84	Distribution of Indivi	dual Income Tax	
and the base of the contract o								

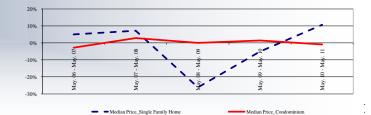
<sup>&</sup>lt;sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adjusted

Distribution of Individual Income Tax								
by Inco	me Catego	ory						
Source: D.C. Office of	Tax and Revent	ue						
	2007	2008	2009					
Less than \$30,000	44.6%	43.5%	43.1%					
\$30,000-\$50,000	20.5%	20.4%	19.9%					
\$50,000-\$75,000	13.1%	13.6%	14.0%					
\$75,000-\$100,000	7.1%	7.3%	7.7%					
\$100,000-\$200,000	9.3%	10.0%	10.4%					
\$200,000-\$500,000	4.0%	4.1%	4.0%					
\$500,000 and Over	1.3%	1.1%	1.0%					

## **Housing & Office Space**

- There were 303 condos sold in May 2011, an increase of 50.7% from 1 year ago
- → The year to date median price increased 10.7% from 1 year ago for single family homes, and condos experienced a decrease of 1.0% in the year to date median price
- → In the 1<sup>st</sup> quarter of 2011 vacant commercial office space decreased by 0.2 million square feet from that of the 4<sup>th</sup> quarter of 2010

Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.



**Housing Sales** D.C. Housing Permits Issued D.C. Commercial Office Space Source: MRIS Source: U.S. Census Bureau Source: Delta Associates 4 Qs ending Completed contracts May 2011 1 yr. % ch. 1st Q 2011 Vacancy Rate (%) 1 yr. ch 11.2 1,119 201 1st Q 2011 428 Total housing units Single family 1 qtr. ch. 303 50.7 Excl. sublet space Multifamily (units) 886 81 Incl. sublet space 8.4 -0.1 Class A Apt. and Condominium Units Prices (\$000) May 2011 Inventory Status (in million square feet) Single family 1 yr. % ch. Source: Delta Associates 1st Q 2011 Average<sup>t</sup> \$598.8 10.0 1 qtr. ch. Median<sup>c</sup> \$415.0 10.7 Units under construction and/or marketing 1st Q 2011 1 yr. ch Total inventory 132.5 0.1 Rental apartments Leased space<sup>e</sup> 122.7 Condo/Co-op 792 325 Occupied space 121.4 0.3 Condominiums<sup>g</sup> \$399.3 Other units likely to deliver over the next 36 months Vacant 11.1 -0.2 Average Median \$361.5 Rental apartments 6.928 1,866 Under construction or renovation 0.4 Condominiums

<sup>a</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors

<sup>†</sup> Indicates data revised by stated source since previous D.C. Economic Indicators.

b Average prices are calculated for the month from year-to-date information 6 Median prices are year-to-date d Investment grade units, as defined by Delta 6 Calculated from vac. rate excl. sublet 6 Calculated from vac. rate incl. sublet 8 Includes sold units a Only a nortion will materialize