D.C. Economic Indicators

Government of the District of Columbia * *

Dr. Natwar M. Gandhi, Chief Financial Officer

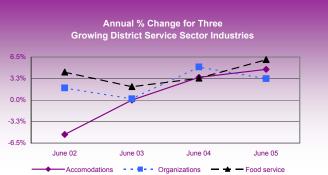
Dr. Julia Friedman, Deputy CFO for Revenue Analysis

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Labor & Industry

Jobs in D.C. for June 2005 up 6,000 (0.9%) from 1 year ago

District resident employment for June 2005 up 3,900 (1.4%) from 1 year ago



Labor Market ('000s): June 2005^a

Private Employment ('000s): June 2005

		D.C.		Metro area				1 yr. change	
		Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%
Employed residents		278.9	3.9	2,793.1	73.3	Manufacturing	2.5	0.1	4.2
Labor force		301.5	0.7	2,902.6	81.9	Construction	12.7	0.4 3.3	
Total wage and salary emplo	yment	682.9	6.0	2,955.1	78.4	Wholesale trade	4.5	-0.1	-2.2
Federal government		192.2	-1.1	342.0	1.4	Retail trade	17.8	0.0	0.0
Local government		38.6	1.0	287.8	4.8	Utilities & transport.	5.8	-0.1	-1.7
Leisure & hospitality		54.9	2.8	266.6	14.2	Publishing & other info.	23.6	-0.7	-2.9
Trade		22.3	-0.1	340.5	7.0	Finance & insurance	20.0	0.0	0.0
Services		298.7	3.4	1,124.0	39.2	Real estate	11.6	0.3	2.7
Other private		76.2	0.0	594.2	11.8	Legal services	35.8	0.2	0.6
Unemployed		22.6	-3.2	109.5	8.5	Other profess. serv.	66.0	2.5	3.9
New unempl. claims (state p	New unempl. claims (state program)		0.0			Empl. Serv. (incl. temp)	12.2	0.5	4.3
Sources: U.S. Bureau of Labor Star	tistics (BLS)	& D.C. Dept. o	of Employment S	Services (DOES)		Mgmt. & oth. bus serv.	35.0	-0.8	-2.2
^a preliminary, not seasonally adjuste	ed					Education	35.3	-1.3	-3.6
						Health care	53.3	0.6	1.1
D.C. Hotel Industry ^b Airport Passengers ^c					С	Organizations	54.3	1.7	3.2
May. 2005	Amt.	1 yr. ch.	May. 2005	Amt.('000)	1 yr. % ch.	Accommodations	15.8	0.7	4.6
Occupancy Rate	82.2%	1.1	Reagan	1,643.9	15.9	Food service	33.0	1.9	6.1
Avg. Daily Room Rate	\$190.54	\$16.53	Dulles	2,476.1	46.2	Amuse. & recreation	6.1	0.2	3.4
# Available Rooms	26,547	357	BWI	1,789.4	-7.1	Other services	7.9	1.1	16.2

^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authoritv ^a weighted average

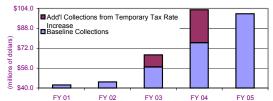
Revenue

FY 2005 (Oct.- June) individual income tax collections up 8.0% from 1 year ago

Total

FY 2005 (Oct.- June) deed transfer tax collections down 3.2% from 1 year ago (reflects rate change)

YTD Deed Transfer Tax Collections by Fiscal Year (Oct. - June collections only)



^a Cash collection growth rates for some taxes maynot necessarily reflect annual revenue growth for budget purposes due to accounting adjustments. Growth rates in some taxes reflect legislated changes in tax rates.

Total

*** Not meaningful due to payment timing or processing factors.

Adjusted General Fund Revenue Collections^a

1.6

453.2

	year-to-date						
	% ch	ange					
	FY 2005	FY 2004					
	(Oct 04 -Jun 05)	(Oct 03 -Jun 04)					
Property Taxes	13.8	8.8					
General Sales ^b	16.8	9.1					
Individual Income	8.0	12.4					
Business Income	25.1	16.5					
Utilities	-1.1	5.3					
Deed Transfer	-3.2	54.7					
All Other Taxes	-3.4	30.4					
Total Tax Collections	9.9	14.0					
Addenda:							
Indiv. Inc. tax withholding							
for D.C. residents	5.1	6.8					
Sales tax on hotels and							
restaurants allocated							
to Convention Center	24.3	7.0					
Source: D.C. Office of Tax and Revenue and Office of Revenue Analysis							
Office of Rev	reflue Affalysis						

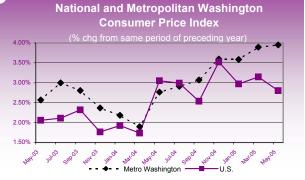
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Source: BLS. Details may not add to total due to rounding.

^b Includes sales taxes allocated to the Convention Center.

People & Economy

- D.C. unemployment rate for June: 7.5%, down from 7.9% last month & down from 8.1% 1 yr ago
- Metro area CPI growth rate for May: 4.0%, up from 3.9% in Mar. & up from 2.8% 1 yr ago



U.S. GDP	% change	for yr. ending	CPI % change for yr. ending		D.C. Pop	oulation			
Source: BEA	2 nd Q 2005	1 st Q 2005	Source: BLS	May 2005	Mar. 2005	Source: Cens	sus	Level	1 yr. ch.
Nominal	6.1	6.5 [†]	U.S.	2.8	3.1	Estimate fo	r:		
Real	3.6	3.6 [†]	D.C./Balt. metro area	4.0	3.9	July 1, 2000		571,045	832
						July 1, 2001		569,408	(1,637)
Personal Income ^a			Unemployment Ra	ıte ^c		July 1, 2002		564,643	(4,765)
Source: BEA	% change	for yr. ending	Source: BLS	June 2005	May 2005	July 1, 2003		557,620	(7,023)
Total Personal Income	1 st Q 2005	4 th Q 2004	U.S.	5.0	5.1	July 1, 2004		553,523	(4,097)
U.S.	6.8	7.5	D.C.	7.5	7.9	Components of Change from July 1, 2003			
D.C.	6.5	7.2				Natural	Births	7,648	Net
Wage & Salary Portion of Personal Income			Interest Rates	National Average			Deaths	5,973	1,675
U.S.	7.5	6.7	Source: Federal Reserve	June 2005	May 2005	Net Migr.	Net Int'l	3,919	
Earned in D.C.	5.7	5.0	1-yr. Treasury	3.4	3.3		Net Dom.	(9,680)	(5,761)
Earned by D.C. res'db	6.8	6.1	Conv. Home Mortgage	5.6	5.7	Net Chang	e ^d		(4,097)

^a Nominal ^b estimated ^c seasonally adjusted ^d Includes federal resident employee movement (military/civilian) and the statistical residual

Housing & Office Space

- Avg. single-family home sales price in 2nd Q 2005, \$598,300, up 26.9% from 1 year ago
- 8,781 new condos likely within next 36 months, up 67.2% from 1 year ago



Housing Sales			D.C. Housing Permits Issued D.C. Commercial Office Space)	
Source: MRIS ^a			Source: U.S. Census Bureau	4 Qs ending		Source: Delta Associates		
	4 Qs ending	1 yr. % ch.		2 nd Q 2005	1 yr. ch.			
Completed contracts	2 nd Q 2005		Total housing units	1,952	782	Vacancy Rate (%)	2 nd Q 2005	1 qtr. ch.
Single family	5,477	-8.2	Single family	129	-96	Excl. sublet space	5.5	0.1
Condo/Co-op	4,396	15.3	Multifamily (units)	1,823	878	Incl. sublet space	6.5	0.1
	Class A Apt. ^d and Condominium Units							
Prices (\$000)	2 nd Q 2005	1 yr. % ch.	Source: Delta Associates	2 nd Q 2005	1 yr. ch.	Inventory Status ^e	2 nd Q 2005	1 qtr. ch.
Single family			Units under construction			Total inventory	113.5	0.4
Median ^b	\$465.9	29.1	Rental apartments	2,293	-807	Leased space ^f	107.3	0.3
Average ^c	\$598.3	26.9	Condominiums	4,609	1,257	Occupied space ⁹	106.1	0.3
Condo/Co-op			Other units likely within 3	6 months		Under construction		
Median ^b	\$365.0	14.4	Rental apartments	990	145	or renovation	6.4	0.3
Average ^c	\$415.9	18.6	Condominiums	4,172	2,273			

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors bedian for June c 2nd quarter average

d Investment grade units, as defined by Delta e In million square feet f Calculated from vac. rate excl. sublet g Calculated from vac. rate excl. sublet