### **D.C. Economic Indicators**

March 2007

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# **Labor & Industry**

Jobs in D.C. for March 2007 up 7,200 (1.0%) from March 2006

District resident employment for March 2007, up 8,500 (2.9%) from March 2006



Labor Market ('000s)	: March 2	007 <sup>a,c</sup>			Detailed Employment ('000s): March 2007						
	<u></u>	District of Columbia	Metropolitan area								
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Employed residents	301.8	8.5	2.9	2,901.1	70.0	2.5	Manufacturing	1.6	-0.2	-11.1	0.2
Labor force	319.1	7.6	2.4	2,989.7	74.6	2.6	Construction	12.4	0.0	0.0	1.8
Total wage and salary employment	693.4	7.2	1.0	2,990.2	43.5	1.5	Wholesale trade	4.8	0.2	4.3	0.7
Federal government	191.6	-0.8	-0.4	339.8	-0.4	-0.1	Retail trade	18.1	0.3	1.7	2.6
Local government	38.0	-1.0	-2.6	307.7	6.3	2.1	Utilities & transport.	5.1	-0.3	-5.6	0.7
Leisure & hospitality	54.5	0.2	0.4	245.6	3.8	1.6	Publishing & other info.	22.5	0.3	1.4	3.2
Trade	22.9	0.5	2.2	338.1	3.3	1.0	Finance & insurance	18.5	-0.2	-1.1	2.7
Education and Health	97.4	1.0	1.0	325.9	6.6	2.1	Real estate	11.3	0.2	1.8	1.6
Prof., bus., and other services	217.6	7.6	3.6	855.9	24.3	2.9	Legal services	36.0	1.1	3.2	5.2
Other private	71.4	-0.3	-0.4	577.2	-0.4	-0.1	Other profess. serv.	68.1	1.2	1.8	9.8
Unemployed	17.3	-0.8	-4.7	88.6	4.6	5.4	Empl. Serv. (incl. temp)	12.3	0.3	2.5	1.8
New unempl. claims <sup>b</sup>	1.0	-0.1	-11.1				Mgmt. & oth. bus serv.	40.7	4.0	10.9	5.9

Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)

<sup>&</sup>lt;sup>a</sup> Preliminary, not seasonally adjusted <sup>b</sup>State claims <sup>c</sup> reflects BLS March revisions

						Organizations	53.5	0.9	1.7	7.7
D.C. Hotel Industry <sup>d</sup>			Airport F	Passenger	s <sup>e</sup>	Accommodations	15.7	-0.1	-0.6	2.3
Feb. 2007	Amt.	1 yr. ch.	Feb. 2007	Amt.('000)	1 yr. % ch.	Food service	32.7	0.2	0.6	4.7
Occupancy Rate	71.4%	6.2	DCA	1,292.6	-1.4	Amuse. & recreation	6.1	0.1	1.7	0.9
Avg. Daily Room Rate	\$199.67	\$14.57	IAD	1,650.2	7.8	Other services	7.0	0.1	1.4	1.0
# Available Rooms	26,364	199	BWI	1,376.2	-2.9	Subtotal, private	463.8	9.0	2.0	66.9
Room Sales (\$M)	\$105.3	\$16.8	Total	4,319.0	1.4 <sup>f</sup>	Federal government	191.6	-0.8	-0.4	27.6
						Local government	38.0	-1.0	-2.6	5.5
<sup>d</sup> Source: Smith Travel Resea	rch <sup>e</sup> Source: Metro	opolitan Washington A	Airports Authority & Ma	ıryland		Total	693.4	7.2	1.0	100.0

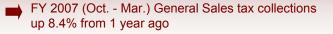
Education

Health care

### Source: BLS. Details may not add to total due to rounding

## **Cash Collections**

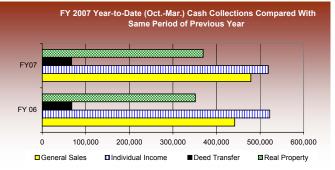
FY 2007 (Oct. - Mar.) Individual Income tax collections down 0.7% from 1 year ago



297,610

75,293

1.758.460



45.4

52.0

0.1

0.2

6.5

#### General Fund: FY 2007 Year-to-Date Cash Collections (\$000)<sup>a</sup>

	(4000)									
	FY'06	FY'07	% Chg. FY06-07	Addenda:	FY'06	FY'07	% Chg. FY06-07			
Real Property	351,491	369,218	5.0%	Ind. Inc. tax withholding for D.C. residents	501,527	488,981	-2.5%			
General Sales	441,573	478,780	8.4%	Convention Ctr. Transfer <sup>b</sup>	37,542	37,521	-0.1%			
Individual Income	522,191	518,685	-0.7%	3						
Business Income	153,102	199,419	30.3%	<sup>a</sup> Collection amounts shown are before earmarks (TIF, Conventio tax and public space rental), School Modernization, Comprehens	ive Housing Strategy Fund					
Deed Transfer	67,786	67,453	-0.5%	Neighborhood Investment Fund and the Housing Production Trus	st Fund.)					

<sup>b</sup>Portion of sales tax on hotels and restaurants

8.6%

367,456

91,309

1,909,701

Total Other Tax Collections

**Total Collections** (before earmarking)

Total Collections

(after earmarking)

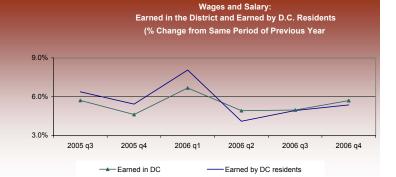
Earmarked Collections

<sup>&</sup>lt;sup>f</sup> Weighted average Aviation Administration Authority

<sup>23.5%</sup> 1,833,753 2,001,011 9.19 21.3%

# **People & Economy**

- D.C. unemployment rate for Mar.: 5.5%, down 0.3% from last month & 0.4% lower than 1 year ago
- Estimated D.C. population for 2006: 581,530, down 0.1% from 2005 and up 1.8% from 2000



U.S. GDP	% change	for yr. ending	CPI	% change for yr. ending		D.C. Population		
Source: BEA	1 <sup>st</sup> Q 2007	4 <sup>th</sup> Q 2006	Source: BLS	Mar. 2007	Jan. 2007	Source: Census		
Nominal	4.8	5.7	U.S.	2.8	2.1	Estimate for:	Level	% chg.
Real	2.1	3.1	D.C./Balt. metro area	4.1	2.9	2000	571,042	
						2001	577,357	1.1
						2002	578,907	0.3
Personal Income <sup>a</sup>	% change	for yr. ending	Unemployment Rate <sup>c</sup>			2003	577,476	-0.2
Source: BEA	4 <sup>th</sup> Q 2006	3 <sup>rd</sup> Q 2006	Source: BLS	Mar. 2007	Feb. 2007	2004	579,720	0.4
Total Personal Income			U.S.	4.4	4.5	2005	582,049	0.4
U.S.	5.5	6.6	D.C.	5.5	5.8	2006	581,530	-0.1
D.C.	5.6	5.2				Distribution of Ho	useholds by	Income
Wage & Salary Portion of Personal Income			Interest Rates	National A	verage	Source: American Com	munity Survey	
U.S.	5.6	5.5	Source: Federal Reserve	Mar. 2007	Feb. 2007		2000	2005
Earned in D.C.	5.7	5.0	1-yr. Treasury	4.9	5.1	Less than \$25,000	29.0%	28.4%
Earned by D.C. residents <sup>b</sup>	5.4	4.9	Conv. Home Mortgage	6.2	6.3	\$25,000 to \$49,999	26.0%	23.9%
						\$50,000 to \$99,999	26.5%	26.2%
<sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adjust	sted					\$100,000 to \$149,999	8.7%	9.8%
† Indicates data revised by stated source sinc	e previous D.C. I	Economic Indica	ators.			\$150,000 and Over	9.7%	11.8%

# **Housing & Office Space**

- → 10,824 new condos likely within next 36 months, down 7.4% from 1 year ago
- 6,257 new class A apts. likely within next 36 months, up 83.5% from 1 year ago



Housing Sales			D.C. Housing Permits Iss	D.C. Housing Permits Issued				
Source: MRIS <sup>a</sup>			Source: U.S. Census Bureau	4 Qs ending		Source: Delta Associates	S	
	4 Qs ending	1 yr. % ch.		1 <sup>st</sup> Q 2007	1 yr. ch.			
Completed contracts	1 <sup>st</sup> Q 2007		Total housing units	1,612	-1,444	Vacancy Rate (%)	1 <sup>st</sup> Q 2007	1 qtr. ch.
Single family	4,085	-17.1	Single family	584	493	Excl. sublet space	6.7	0.5
Condo/Co-op	4,087	-4.8	Multifamily (units)	1,028	-1,937	Incl. sublet space	7.6	0.7
			Class A Apt.d and Condo	ominium Units				
Prices (\$000)	1 <sup>st</sup> Q 2007	1 yr. % ch.	Source: Delta Associates	1 <sup>st</sup> Q 2007	1 yr. ch.	Inventory Status <sup>e</sup>	1 <sup>st</sup> Q 2007	1 qtr. ch.
Single family			Units under construction and/or mar	keting		Total inventory	119.7	0.4
Median <sup>b</sup>	\$498.5	7.9	Rental apartments	2,867	848	Leased space <sup>f</sup>	111.7	-0.2
Average <sup>c</sup>	\$641.9	9.2	Condominiums <sup>h</sup>	6,715	-302	Occupied space <sup>g</sup>	110.6	-0.4
Condo/Co-op			Other units likely to deliver over the	next 36 months		Vacant	9.1	0.8
Median <sup>b</sup>	\$342.0	-4.7	Rental apartments	3,390	2,000	Under construction		
Average <sup>c</sup>	\$384.4	-8.4	Condominiums	4,109	-557	or renovation	6.2	1.6

<sup>a</sup>Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors <sup>b</sup> Median for Mar. <sup>c</sup> 1<sup>st</sup> quarter average

<sup>d</sup> Investment grade units, as defined by Delta e In million square feet f Calculated from vac. rate excl. sublet

<sup>g</sup> Calculated from vac. rate incl. sublet <sup>h</sup> Includes sold units