Wage and Salary Employment by Sector as a Percent of D.C. **Labor & Industry** Total Wage and Salary Employment Nov. 2007 Jobs in D.C. for November 2007, up 9,800 (1.4%) from November 2006 Nov. 2002 District resident employment for November 2007, up 3,200 (1.1%) from November 2006 9% 18% 21% 24% 27% 30% 33% 3% 6% 12% 15%

Labor Market ('000s): November 2007^a

Avg. Daily Room Rate

Aviation Administration Authority

Detailed Employment ('000s): November 2007

	District of Columbia			Metropolitan area							
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch.	(amt.) 1 yr. ch. (%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Employed residents	301.1	3.2	1.1	2,915.2	31.0	1.1	Manufacturing	1.6	-0.1	-5.9	0.2
Labor force	319.6	3.4	1.1	3,004.4	31.0	1.0	Construction	12.9	-0.1	-0.8	1.8
Total wage and salary employment	705.5	9.8	1.4	3,040.4	40.4	1.3	Wholesale trade	4.7	0.0	0.0	0.7
Federal government	193.3	0.2	0.1	340.8	-0.8	-0.2	Retail trade	18.7	0.2	1.1	2.7
Local government	39.9	0.8	2.0	310.0	3.0	1.0	Utilities & transport.	5.1	-0.1	-1.9	0.7
Leisure & hospitality	55.1	0.9	1.7	253.2	4.6	1.9	Publishing & other info.	23.1	0.3	1.3	3.3
Trade	23.4	0.2	0.9	354.1	5.6	1.6	Finance & insurance	19.1	0.6	3.2	2.7
Education and Health	98.9	0.3	0.3	326.9	1.8	0.6	Real estate	11.5	0.3	2.7	1.6
Prof., bus., and other services	221.6	6.4	3.0	871.0	22.4	2.6	Legal services	37.0	1.2	3.4	5.2
Other private	73.3	1.0	1.4	584.4	3.8	0.7	Other profess. serv.	68.6	0.6	0.9	9.7
Unemployed	18.5	0.2	1.2	89.2	0.0	0.1	Empl. Serv. (incl. temp)	12.3	0.4	3.4	1.7
New unempl. claims ^b	1.4	0.1	10.2				Mgmt. & oth. bus serv.	42.9	3.2	8.1	6.1
Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)						Education	45.7	-0.1	-0.2	6.5	
^a Preliminary, not seasonally a	djusted bSt	ate claims					Health care	53.2	0.4	0.8	7.5
							Organizations	53.7	0.6	1.1	7.6
D.C. Hotel Industry ^d				Airport Pas	sengers		Accommodations	15.7	0.1	0.6	2.2
Oct. 2007	Amt.	1 yr. ch.		Oct. 2007	Amt.('00) 1 yr. ch. (%)	Food service	33.5	0.7	2.1	4.7
Occupancy Rate	85.7%	7.2		DCA	1,643.7	2.6	Amuse. & recreation	5.9	0.1	1.7	8.0

2,053.5

2.5

IAD

\$40.93 # Available Rooms -500 1,860.6 Room Sales (\$M) \$174.4 \$38.1 ^d Source: Smith Travel Research ^e Source: Metropolitan Washington Airports Authority & Maryland

\$251.95

f Weighted average

Total 705.5 9.8 Source: BLS. Details may not add to total due to rounding.

472.3

193.3

39.9

0.4

8.8

0.8

6.0

0.1

2.0

1.4

1.0

27.4

5.7

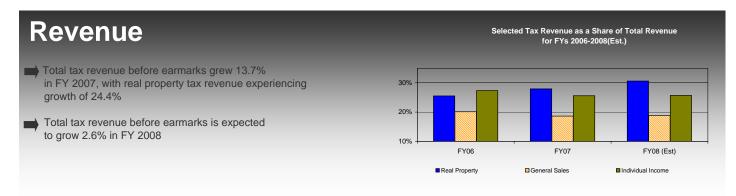
100.0

Other services

Subtotal, private

Federal government

Local government



Revenue for Fiscal Years 2006-2007 and Estimated Revenue for Fiscal Year 2008 (\$millions)^a (NOTE: REPORTING OF CASH COLLECTIONS WILL RESUME FOR JAN. 2008 EDITION

	FY'06	FY'07 ^d	FY'08 (Est.)	% Chg. FY06-07	% Chg. FY07-08(Est.)	Addenda:	% Chg. FY06-07	% Chg. FY07- 08(Est.)			
Real Property	1,153.8	1,435.1	1,612.6	24.4%	12.4%	Convention Ctr. Transfer ^b	4.1%	3.7%			
General Sales	908.9	957.6	989.7	5.4%	3.4%	Ind. Inc. Tax Withholding for D.C. residents	0.4%	2.8%			
Individual Income	1,233.6	1,313.7	1,353.7	6.5%	3.0%	*Revenue amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental), School Modernization, Comprehensive Housing Strategy Fund, Neighborhood Investment Fund and the Housing Production Trust Fund.)					
Business Income	357.9	423.9	431.5	18.4%	1.8%						
All Deed Taxes ^c	360.4	445.5	329.8	23.6%	-26.0%						
Total Other Tax Revenue	501.7	558.1	551.5	11.2%	-1.2%	bPortion of sales tax on hotels and restaurar	ate.				
Total Revenue (before earmarking)	4,516.3	5,134.0	5,268.9	13.7%	2.6%	°Includes Deed Transfer, Deed Recordation and Economic Interest					
Earmarked Revenue	277.4	446.5	435.3	61.0%	-2.5%	4					
Total Revenue (after earmarking)	4,238.9	4,687.5	4,833.6	10.6%	3.1%	^o FY2007 Revenue numbers are preliminary					

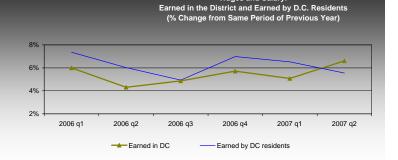
All data subject to revision.

† Indicates data revised by stated source since previous D.C. Economic Indicators.

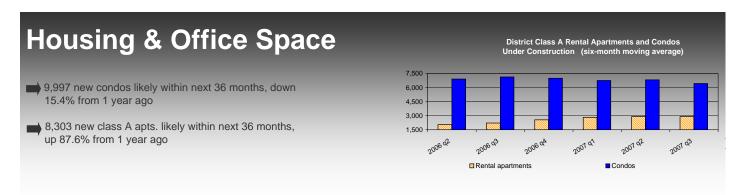
See past editions at cfo.dc.gov

People & Economy

- D.C. unemployment rate for Nov.: 5.7%, down 0.1% from last month & 0.4% lower than 1 year ago
- ▶ Estimated D.C. population for 2007: 588,292, up 0.5% from revised estimate for 2006 of 585,459



U.S. GDP	% change for yr. ending		CPI	% change	for yr. ending	D.C. Population		
Source: BEA	3 rd Q 2007	2 nd Q 2007	Source: BLS	Nov. 2007	Sept. 2007	Source: Census		
Nominal	5.3	4.7	U.S.	4.3	2.8	Estimate for:	Level	% chg.
Real	2.8	1.9	D.C./Balt. metro area	4.5	3.4	2000	571,799	
						2001	577,648	1.0
						2002	579,190	0.3
Personal Income ^a			Unemployment Rate ^c			2003	577,467	-0.3
Source: BEA	% change	for yr. ending	Source: BLS	Nov. 2007	Oct. 2007	2004	579,621	0.4
Total Personal Income	2 nd Q 2007	1 st Q 2007	U.S.	4.7	4.8	2005	582,049	0.4
U.S.	6.4	6.4	D.C.	5.7	5.8	2006	585,459	0.6
D.C.	6.5	6.1				2007	588,292	0.5
Wage & Salary Portion of Personal Income			Interest Rates	Nationa	al Average			
U.S.	6.8	5.9	Source: Federal Reserve	Nov. 2007	Oct. 2007	Distribution of Individual Income Tax		
Earned in D.C.	6.6	5.1	1-yr. Treasury	3.5	4.1	Source: D.C. Office of Tax and Revenue		
Earned by D.C. residents ^b	5.6	6.5	Conv. Home Mortgage	6.2	6.4		2001	2005
						Single	55.6%	58.9%
^a Nominal ^b Estimated ^c Seasonally adjus	ted					Head of Household	21.8%	19.8%
† Indicates data revised by stated source sinc	e previous D.C. Ecor	nomic Indicators.				Married	19.0%	17.7%
						Dependent and Others	3.6%	3.6%



Housing Sales			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS ^a			Source: U.S. Census Bureau	4 Qs ending		Source: Delta Associates		
	4 Qs ending			3 rd Q 2007	1 yr. ch.			
Completed contracts	3 rd Q 2007	1 yr. % ch.	Total housing units	2,196	-211	Vacancy Rate (%)	3 rd Q 2007	1 qtr. ch.
Single family	3,873	-9.4	Single family	605	528	Excl. sublet space	5.2	-1.6
Condo/Co-op	4,147	4.9	Multifamily (units)	1,591	-739	Incl. sublet space	5.8	-1.7
			Class A Apt. ^d and Condominium Units			Inventory Status ^e	3 rd Q 2007	1 qtr. ch.
Prices (\$000)			Source: Delta Associates			Total inventory	122.4	-1.3
Single family	3 rd Q 2007	1 yr. % ch.				Leased space ^f	116.0	0.7
Median ^b	\$533.5	6.7	Units under construction and/or marketing	3 rd Q 2007	1 yr. ch.	Occupied space ^g	115.3	0.9
Average ^c	\$686.4	4.9	Rental apartments	2,873	524	Vacant	7.1	-2.2
Condo/Co-op			Condominiums ^h	5,936	-1,069	Under construction	7.9	2.0
Median ^b	\$354.5	-0.9	Other units likely to deliver over the next 36 months			or renovation		
Average ^c	\$411.8	0.9	Rental apartments	5,430	3,354			
			Condominiums	4,061	-744			

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors
^b Median for Sept. ^c 3rd quarter average
^a Investment grade units, as defined by Delta
^e In million square feet
^f Calculated from vac. rate excl. sublet

^g Calculated from vac. rate incl. sublet ^h Includes sold units