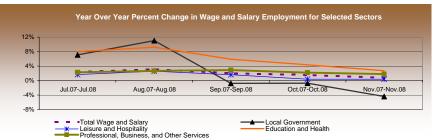
### **D.C. Economic Indicators**

January 2009

## Labor & Industry

Jobs in D.C. for November 2008, up 5,400 (0.8%) from November 2007

District resident employment for November 2008, down 7,500 (-2.4%) from Nov. 2007



Labor Market ('000s): November 2008 <sup>a</sup>							Detailed Employment ('000s): November 2008				
	District of Columbia			Metropolitan area							
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Employed residents	301.0	-7.5	-2.4	2,882.2	-20.3	-0.7	Manufacturing	1.5	-0.2	-11.8	0.2
Labor force	328.6	1.4	0.4	3,014.0	22.9	0.8	Construction	13.1	0.3	2.3	1.9
Total wage and salary employment	707.9	5.4	0.8	3,050.5	31.1	1.0	Wholesale trade	4.7	0.0	0.0	0.7
Federal government	192.3	0.7	0.4	346.4	4.8	1.4	Retail trade	18.5	0.2	1.1	2.6
Local government	38.9	-1.8	-4.4	326.8	10.7	3.4	Utilities & transport.	5.0	0.2	4.2	0.7
Leisure & hospitality	55.5	0.2	0.4	254.6	1.4	0.6	Publishing & other info.	20.9	-0.4	-1.9	3.0
Trade	23.2	0.2	0.9	347.7	-2.2	-0.6	Finance & insurance	16.7	-0.6	-3.5	2.4
Education and health	106.5	2.8	2.7	346.2	9.4	2.8	Real estate	11.6	0.1	0.9	1.6
Prof., bus., and other services	222.7	3.9	1.8	881.5	18.9	2.2	Legal services	36.2	0.1	0.3	5.1
Other private	68.8	-0.6	-0.9	547.3	-11.9	-2.1	Other profess. serv.	70.2	1.3	1.9	9.9
Unemployed	27.6	9.0	48.0	131.8	43.1	48.6	Empl. serv. (incl. temp)	14.3	0.2	1.4	2.0
New unempl. claims <sup>b</sup>	2.0	0.7	54.0				Mgmt. & oth. bus serv.	36.6	0.2	0.5	5.2
Sources: U.S. Bureau of Labo	or Statistics (BLS) 8	D.C. Dept. of Employr	ment Services (DOI	ES)			Education	49.3	0.9	1.9	7.0
a Preliminary, not seasonally a	adjusted <sup>b</sup> Oct	ober 2008					Health care	57.2	1.9	3.4	8.1
				i.			Organizations	59.2	2.7	4.8	8.4
D.C. Hotel Industry <sup>d</sup>				Airport Pa	ssengers <sup>e,t</sup>		Accommodations	13.6	-0.9	-6.2	1.9
Oct. 2008	Amt.	1 yr. ch.		Oct. 2008	Amt.('000)	1 yr. ch. (%)	Food service	35.5	1.0	2.9	5.0
Occupancy Rate	82.4%	-3.4		DCA	1,577.5	-4.0	Amuse. & recreation	6.4	0.1	1.6	0.9
Avg. Daily Room Rate	\$248.49	-\$3.96		IAD	1,953.7	-4.9	Other services	6.2	-0.6	-8.8	0.9
# Available Rooms	26,556	217	•	BWI	1,758.4	-5.5	Subtotal, private	476.7	6.5	1.4	67.3
Room Sales (\$M)	\$168.5	-\$8.3		Total	5,289.6	-4.8 <sup>9</sup>	Federal government	192.3	0.7	0.4	27.2
·			·	·	·		Local government	38.9	-1.8	-4.4	5.5

Total

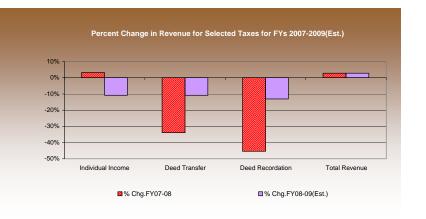


Total tax revenue before earmarks grew 2.8% in FY2008 and is expected to grow by 2.8% in FY2009

d Source: Smith Travel Research e Source: Metropolitan Washington Airports Authority & Maryland

Aviation Administration Authority Includes arrivals and departures Weighted average

- All deed tax revenue declined 37.2% in FY2008
- Individual Income tax revenue grew 3.2% in FY2008 and is expected to decline by 10.8% in FY2009
- General sales tax revenue grew 5.0% in FY2008 and is expected to grow at a slower rate of 2.0% in FY2009



707.9

Source: BLS. Details may not add to total due to rounding.

5.4

0.8

100.0

#### Revenue for Fiscal Years 2007-2008 and Estimated Revenue for Fiscal Year 2009 (\$000)

#### (NOTE: REPORTING OF CASH COLLECTIONS WILL RESUME IN JAN. 2009)

(NOTE: NEI ONTING OF GASTI COLLECTIONS WILE RESOURCE IN SAN. 2003)											
	FY'07	FY'08 <sup>d</sup>	FY'09 (Est.) <sup>e</sup>	% Chg. FY07-08	% Chg. FY08- 09(Est.)	Addenda:	% Chg. FY07-08	% Chg. FY08-09(Est.)			
Real Property	1,448,697	1,712,189	2,010,362	18.2%	17.4%	Convention Ctr. Transfer <sup>b</sup>	4.1%	4.0%			
General Sales	959,968	1,007,966	1,028,126	5.0%	2.0%	Ind. Inc. Tax Withholding for D.C. residents	0.0%	4.7%			
Individual Income	1,313,826	1,355,947	1,209,161	3.2%	-10.8%	<sup>a</sup> Revenue amounts shown are before earma	rks (TIF, Conventio	n Ctr, Ballpark Fund, DDOT (parking tax and			
Business Income	422,535	399,642	406,057	-5.4%	1.6%	public space rental), School Modernization, Comprehensive Housing Strategy Fund, Neighborn Fund and the Housing Production Trust Fund.)					
All Deed Taxes <sup>c</sup>	443,948	278,711	230,564	-37.2%	-17.3%		,				
Total Other Tax Revenue	565,856	543,485	562,629	-4.0%	3.5%	Portion of sales tax on hotels and restauran	ts				
Total Revenue (before earmarking)	5,154,830	5,297,940	5,446,899	2.8%	2.8%	<sup>c</sup> Includes deed recordation, deed transfer an	d economic interes	t taxes			
Earmarked Revenue	455,937	431,859	418,178	-5.3%	-3.2%	<sup>d</sup> FY2008 Revenue numbers are preliminary	as of September 20	008 revenue estimates			
Total Revenue (after earmarking)	4,698,893	4,866,081	5,028,721	3.6%	3.3%	<sup>e</sup> Estimated revenue for FY2009 as of the Se	eptember 2008 reve	enue estimates			

## People & Economy

- D.C. unemployment rate for Nov.: 8.0%, up 0.7% from last month & 2.3% higher than 1 year ago
- The share of filers with income less than \$30,000 declined by 14.7% between 2001 and 2006, while the share of filers with income \$500,000 and over increased by 86.4%





1-Year Treasury

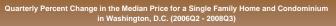
--- Conventional Home Mortgage

U.S. GDP	% change f	or yr. ending	CPI	% change	for yr. ending	D.C. Population	pulation		
Source: BEA	3 <sup>rd</sup> Q 2008	2 <sup>nd</sup> Q 2008	Source: BLS	Nov. 2008	Sep. 2008	Source: Census			
Nominal	3.4	4.1	U.S.	1.1	4.9	Estimate for:		Level	% chg.
Real	0.7 <sup>†</sup>	2.1	D.C./Balt. metro area	2.5	5.5	2001 <sup>†</sup>		577,678	1.04
						2002 <sup>†</sup>		579,112	0.25
						2003 <sup>†</sup>		577,371	-0.30
Personal Income <sup>a</sup>			Unemployment Rate <sup>c</sup>			2004 <sup>†</sup>		579,521	0.37
Source: BEA	% change f	or yr. ending	Source: BLS	Nov. 2008	Oct. 2008	2005		582,049	0.44
Total Personal Income	3 <sup>rd</sup> Q 2008	2 <sup>nd</sup> Q 2008	U.S.	6.7	6.5	2006 <sup>†</sup>		585,419	0.58
U.S.	3.7	5.0 <sup>†</sup>	D.C.	8.0	7.3 <sup>†</sup>	2007 <sup>†</sup>		587,868	0.42
D.C.	4.0	5.7 <sup>†</sup>				2008		591,833	0.67
Wage & Salary Portion of Personal Income			Interest Rates	Nationa	al Average				
U.S.	3	3.5 <sup>†</sup>	Source: Federal Reserve	Nov. 2008	Oct. 2008	Distribution of I	of Individual Income Tax Return		
Earned in D.C.	3.2	5.0 <sup>†</sup>	1-yr. Treasury	1.1	1.4	by Income Category			
Earned by D.C. residents <sup>b</sup>	3.1	4.7 <sup>†</sup>	Conv. Home Mortgage	6.1	6.2	Source: D.C. Office of Tax and Revenue			
							2001	2005	2006
<sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adjust	ed					Less than \$30,000	54.2%	48.6%	46.2%
† Indicates data revised by stated source since	previous D.C. Econom	ic Indicators.				\$30,000-\$50,000	20.7%	21.1%	20.7%
						\$50,000-\$75,000	11.0%	12.4%	12.8%
						\$75,000-\$100,000	5.1%	6.3%	6.6%

# Less than \$30,000 54.2% 48.6% 46.2% \$30,000.\$50,000 20.7% 21.1% 20.7% \$50,000.\$75,000 11.0% 12.4% 12.8% \$75,000.\$100,000 5.1% 6.3% 6.6% \$100,000.\$200,000 6.2% 8.0% 8.9% \$200,000.\$500,000 2.2% 2.9% 3.6% \$500,000 and Over 0.7% 0.8% 1.2%

## **Housing & Office Space**

- 5,120 new condos likely within next 36 months, down 48.3% from 1 year ago
- 9,552 new class A apts. likely within next 36 months, up 15% from 1 year ago





Median Price\_Single Family Home

- Median Price\_Condominium

Housing Sales			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS <sup>a</sup>			Source: U.S. Census Bureau	4 Qs ending		Source: Delta Associates		
•	4 Qs ending			3 <sup>rd</sup> Q 2008	1 yr. ch.			
Completed contracts	3 <sup>rd</sup> Q 2008	1 yr. % ch.	Total housing units	660	-1,536	Vacancy Rate (%)		
Single family	3,267	-15.6	Single family	251	-354		3 <sup>rd</sup> Q 2008	1 qtr. ch.
Condo/Co-op	2,979	-28.2	Multifamily (units)	409	-1,182	Excl. sublet space	5.9	0.0
						Incl. sublet space	6.6	-0.1
			Class A Apt.d and Condominium Units					
Prices (\$000)			Source: Delta Associates			Inventory Status <sup>e</sup>		
Single family	3 <sup>rd</sup> Q 2008	1 yr. % ch.					3 <sup>rd</sup> Q 2008	1 qtr. ch.
Median <sup>b</sup>	\$520.0	-2.5	Units under construction and/or marketing	3 <sup>rd</sup> Q 2008	1 yr. ch.	Total inventory	123.6	0.1
Average <sup>c</sup>	\$691.3	0.7	Rental apartments	4,983	2,110	Leased space <sup>f</sup>	116.3	0.1
Condo/Co-op			Condominiums <sup>h</sup>	2,341	-3,501	Occupied space <sup>g</sup>	115.4	0.2
Median <sup>b</sup>	\$365.0	3.0	Other units likely to deliver over the next 36 months			Vacant	8.2	-0.1
Average <sup>c</sup>	\$412.8	0.3	Rental apartments	4,569	-861	Under construction or renovation	10.6	-0.3
			Condominiums	2,779	-1,282			

<sup>&</sup>lt;sup>a</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors <sup>b</sup> Median for Sept. <sup>c</sup> 3<sup>rd</sup> quarter average <sup>d</sup> Investment grade units, as defined by Delta <sup>e</sup> In million square feet <sup>†</sup> Calculated from vac. rate excl. sublet

 $<sup>^{\</sup>rm g}$  Calculated from vac. rate incl. sublet  $^{\rm h}$  Includes sold units