### **D.C. Economic Indicators**

September 2010

# Labor & Industry

➡ District resident employment for July

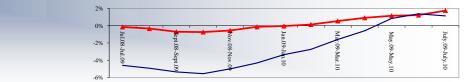
2010, up 400 (0.1%) from July 2009

Adrian M. Fenty, Mayor Dr. Natwar M. Gandhi, Chief Financial Officer Fitzroy Lee, Deputy CFO for Revenue Analysis

Change in Total Wage and Salary Employment and Employed Residents

- Employed Residents

(percent change from prior year in 3-month moving average)



Jobs in DC

Total

							5005 11 150	Linployed	residents			
Labor Market ('000s): July 2010 <sup>a</sup>							Detailed Employment ('000s): July 2010					
		District of Columbi	ia	1	Metropolitan	area						
					1 yr ch.				1 yr. ch.	1 yr. ch.		
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	(amt.)	1 yr. ch. (%)		Level	(amt.)	(%)	% of total	
Employed residents	306.9	0.4	0.1	2,927.2	-3.6	-0.1	Manufacturing	1.4	0.0	0.0	0.2	
Labor force	342.3	1.7	0.5	3,123.9	-0.1	0.0	Construction	11.2	-0.2	-1.8	1.5	
Total wage and salary							Wholesale trade					
employment	740.5	20.3	2.8	3,013.0	41.8	1.4	wholesale trade	4.6	0.0	0.0	0.6	
Federal government	213.3	9.8	4.8	386.7	19.7	5.4	Retail trade	17.6	0.3	1.7	2.4	
Local government	57.6	-1.0	-1.7	308.1	-7.3	-2.3	Utilities & transport.	4.9	0.0	0.0	0.7	
Leisure & hospitality	59.7	1.5	2.6	281.5	11.9	4.4	Publishing & other info.	18.6	-0.4	-2.1	2.5	
Trade	22.2	0.3	1.4	327.8	13.1	4.2	Finance & insurance	15.1	-0.5	-3.2	2.0	
Education and health	100.7	-0.2	-0.2	345.7	4.1	1.2	Real estate	11.0	0.0	0.0	1.5	
Prof., bus., and other							Legal services					
services	224.8	11.0	5.1	879.5	16.3	1.9	6	32.8	-1.8	-5.2	4.4	
Other private	62.2	-1.1	-1.7	483.7	-16.0	-3.2	Other profess. serv.	65.8	-3.1	-4.5	8.9	
Unemployed	35.4	1.3	3.9	196.7	3.5	1.8	Empl. serv. (incl. temp)	10.4	-0.4	-3.7	1.4	
New unempl. Claims	2.0	-0.4	-16.7				Mgmt. & oth. bus serv.	51.3	16.8	48.7	6.9	
Sources: U.S. Bureau of Labor Statist	ics (BLS) & D.C	. Dept. of Employment	Services (DOES)				Education	43.9	1.2	2.8	5.9	
<sup>a</sup> Preliminary, not seasonally adjusted							Health care	56.8	-1.4	-2.4	7.7	
							Organizations	58.8	0.7	1.2	7.9	
D.C. Hotel Industry <sup>d</sup>				Airport Pa	ssengers <sup>e,f</sup>		Accommodations	15.2	0.4	2.7	2.1	
July 2010	Amt.	1 yr. ch.		July 2010	Amt.('000)	1 yr. ch. (%)	Food service	37.5	1.1	3.0	5.1	
Occupancy Rate	83.8%	2.3%		DCA	1,636.8	-0.3	Amuse. & recreation	7.0	0.0	0.0	0.9	
Avg. Daily Room Rate	\$178.85	\$17.57		IAD	2,298.4	2.2	Other services	5.7	-1.2	-17.4	0.8	
# Available Rooms	27,289	20		BWI	2,175.0	4.4	Subtotal, private	469.6	11.5	2.5	63.4	
Room Sales (\$M)	\$126.8	\$15.7		Total	6,110.2	2.3 <sup>g</sup>	Federal government	213.3	9.8	4.8	28.8	
· · · · ·							Local government	57.6	-1.0	-1.7	7.8	

<sup>d</sup> Source: Smith Travel Research <sup>e</sup>Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority <sup>f</sup> Includes arrivals and departures <sup>g</sup> Weighted average

**Cash Collections** 

Source: BLS. Details may not add to total due to

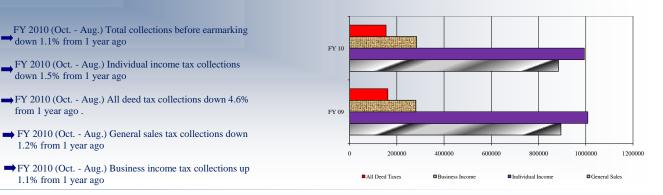
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### General Fund: FY2010 Year-to-Date Cash Collections (\$000)<sup>a</sup>

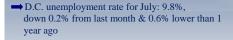
	FY'09	FY'10	% Chg. FY09-FY10	Addenda:	FY'09	FY'10	% Chg. FY09-FY10					
Real Property	953,027	991,612	4.0%	Convention Ctr. Transfer <sup>b</sup>	84,593	87,074	2.9%					
General Sales	894,679	884,270	-1.2%	Ind. Inc. Tax Withholding for D.C. residents	950,614	987,805	3.9%					
Individual Income	1,008,430	993,738	-1.5%	"Collection amounts shown are before earmarks (TIF, Con	ollection amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental),							
Business Income	280,578	283,564	1.1%	School Modernization, Neighborhood Investment Fund, th								
All Deed Taxes <sup>c</sup>	161,821	154,340	-4.6%	Healthy DC Fund, the Housing Production Trust Fund.).	althy DC Fund, the Housing Production Trust Fund.). Variations in processing activities may affect year -to-date comparisons.							
Total Other Tax Collections	511,118	459,971	-10.0%	ortion of sales tax on hotels and restaurants								
Total Tax Collections				Includes deed recordation, deed transfer and economic in	erest taxes							
(before earmarking)	3,809,653	3,767,495	-1.1%									
Earmarked Tax Collections	225,124	223,331	-0.8%									
Total Tax Collections (after earmarking)	3,584,529	3,544,164	-1.1%									

All data subject to revision. † Indicates data revised by stated source since previous D.C. Economic Indicators. See past editions at cfo.dc.gov

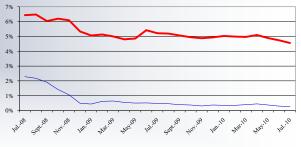
#### FY 2010 Year-to-Date (Oct.- Aug.) Cash Collections Compared With Same Period of Previous Year (\$000)

## **People & Economy**

#### One-Year Treasury and Conventional Home Mortgage Interest Rates July 2008 to July 2010



➡ The share of filers with incomes less than \$50,000 declined 1.8% between 2007 and 2008, while the share of filers with income \$100,000 and over increased by 3% over the same period.





U.S. GDP	% change for yr. ending		СРІ	% change for yr. ending		D.C. Population		
Source: BEA	2 <sup>nd</sup> Q 2010	1 <sup>st</sup> Q 2010	Source: BLS	July 2010	May 2010	Source: Census		
Nominal	3.9 <sup>†</sup>	2.8	U.S.	1.2	2.0	Estimate for:	Level	% chg.
Real	3.0 <sup>†</sup>	2.4	D.C./Balt. metro area	0.8	1.9	2000	571,744	-
						2001	578,042	1.1
						2002	579,585	0.3
Personal Income <sup>a</sup>			Unemployment Rate <sup>c</sup>			2003	577,777	-0.3
Source: BEA	% change fo	r yr. ending	Source: BLS	July 2010	June 2010	2004	579,796	0.3
Total Personal Income	2nd Q 2010	1st Q 2010	U.S.	9.5	9.5	2005	582,049	0.4
U.S.	2.2	2.1 <sup>†</sup>	D.C.	9.8	10.0	2006	583,978	0.3
D.C.	2.2	3.3 <sup>†</sup>				2007	586,409	0.4
Wage & Salary Portion of Personal Income						2008	590,074	0.6
U.S.	0.8	$0.5^{\dagger}$	Interest Rates	National	Average	2009	599,657	1.6
Earned in D.C.	2.4	4.7	Source: Federal Reserve	July 2010	June 2010			
Earned by D.C. residents <sup>b</sup>	1.4	3.9 <sup>†</sup>	1-yr. Treasury	0.29	0.32	Distribution of Indivi	dual Income Ta	x
			Conv. Home Mortgage	4.56	4.74	by Income C	ategory	

<sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adjusted

\* Indicates data revised by stated source since previous D.C. Economic Indicators.

Source: D.C. Office of	Tax and Revenu	ie	
	2006	2007	2008
Less than \$30,000	46.2%	44.6%	43.5%
\$30,000-\$50,000	20.7%	20.5%	20.4%
\$50,000-\$75,000	12.8%	13.1%	13.6%
\$75,000-\$100,000	6.6%	7.1%	7.3%
\$100,000-\$200,000	8.9%	9.3%	10.0%
\$200,000-\$500,000	3.6%	4.0%	4.1%
\$500,000 and Over	1.2%	1.3%	1.1%

## **Housing & Office Space**

- → There were 243 condos sold in July 2010, down 18.7% from 1 year ago
- The year to date median price decreased 6.3% from 1 year ago for single family homes, while condos experienced an increase of 1.4% in the year to date median price
- ➡ In the 2<sup>nd</sup> quarter of 2010 vacant commercial office space decreased by 0.6 million square feet from that of the 1<sup>st</sup> quarter of 2010

Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.



Median Price\_Single Family Home
Median Price\_Condominium

Housing Sales <sup>a</sup>			D.C. Housing Permits Issued			D.C. Commercial Office Space		
Source: MRIS <sup>b</sup>			Source: U.S. Census Bureau			Source: Delta Associates		
				4 Qs ending				
Completed contracts	July. 2010	1 yr. % ch.		2 <sup>nd</sup> Q 2010	1 yr. ch.	Vacancy Rate (%)		
Single family	355	-7.1	Total housing units	914	666		2 <sup>nd</sup> Q 2010	1 qtr. ch.
Condo/Co-op	243	-18.7	Single family	115	21	Excl. sublet space	8.8	-0.6
			Multifamily (units)	799	645	Incl. sublet space	10.0	-0.5
Prices (\$000)			Class A Apt. <sup>d</sup> and Condominium U	nits				
Single family	July. 2010	1 yr. % ch.	Source: Delta Associates			Inventory Status (in million square feet)		
Average <sup>c</sup>	\$617.2	7.1					2 <sup>nd</sup> Q 2010	1 qtr. ch.
Median <sup>c</sup>	\$400.0	-6.3	Units under construction and/or marketing	2 <sup>nd</sup> Q 2010	1 yr. ch.	Total inventory	131.2	1.0
			Rental apartments	3,985	-518	Leased space <sup>e</sup>	119.7	1.7
Condo/Co-op			Condominiums <sup>g</sup>	527	-293	Occupied space <sup>f</sup>	118.1	1.6
Average <sup>c</sup>	\$441.3	22.0	Other units likely to deliver over the next 36 n	nonths <sup>h</sup>		Vacant	13.1	-0.6
Median <sup>c</sup>	\$365.1	1.4	Rental apartments	5,595	339	Under construction or renovation	3.2	-0.6
			Condominiums	1 249	70			

<sup>a</sup> The housing sales are now being reported monthly rather than quarterly <sup>b</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors <sup>c</sup> Median prices are year- to-date. Average prices are calculated for the month from year-to-date information <sup>d</sup> Investment grade units, as defined by Delta <sup>c</sup> Calculated from vac. rate excl. sublet <sup>f</sup> Calculated form vac. rate incl. sublet <sup>§</sup> Includes sold units <sup>b</sup> Only a portion will materialize

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