#### **D.C. Economic Indicators**

September 2007

Volume 7, Number 12



## **Labor & Industry**

- Jobs in D.C. for September 2007 up 10,800 (1.6%) from September 2006
- District resident employment for September 2007, up 4,000 (1.4%) from September 2006



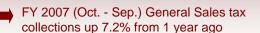
Labor Market ('000s): September 2007 <sup>a</sup>							Detailed Employment ('000s): September 2007				
	<u>D</u>	istrict of Columbia	Metropolitan area								
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr ch. (amt.)	1 yr. ch. (%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Employed residents	298.9	4.0	1.4	2906.0°	26.0	0.9	Manufacturing	1.5	-0.2	-11.8	0.2
Labor force	317.7	3.8	1.2	2996.7°	20.4	0.7	Construction	13.1	0.2	1.6	1.9
Total wage and salary employment	696.3	10.8	1.6	3,012.5	43.3	1.5	Wholesale trade 4.		0.1	2.2	0.7
Federal government	193.7	0.2	0.1	341.2	-0.1	0.0	Retail trade	18.1	0.3	1.7	2.6
Local government	38.1	0.9	2.4	297.4	3.1	1.1	Utilities & transport.	5.1	-0.1	-1.9	0.7
Leisure & hospitality	55.0	0.8	1.5	257.3	4.2	1.7	Publishing & other info.	23.1	0.3	1.3	3.3
Trade	22.8	0.4	1.8	342.8	6.1	1.8	Finance & insurance	18.9	0.5	2.7	2.7
Education and Health	92.4	0.2	0.2	318.1	2.0	0.6	Real estate	11.5	0.2	1.8	1.7
Prof., bus., and other services	220.9	7.1	3.3	868.5	23.6	2.8	Legal services	35.9	1.2	3.5	5.2
Other private	73.4	1.2	1.7	587.2	4.4	0.8	Other profess. serv.	69.1	1.2	1.8	9.9
Unemployed	18.9	-0.2	-1.1	90.7°	-5.6	-5.8	Empl. Serv. (incl. temp)	12.7	0.3	2.4	1.8
New unempl. claims b,c	1.5	-0.3	-15.7				Mgmt. & oth. bus serv.	42.8	3.4	8.6	6.1
Sources: U.S. Bureau of Labor	Statistics (BLS)	& D.C. Dept. of Em	ployment Se	rvices (DOES	)		Education	39.5	0.0	0.0	5.7
Preliminary, not seasonally adjusted							Health care	52.9	0.2	0.4	7.6
							Organizations	53.3	0.7	1.3	7.7
D.C. Hotel Industry <sup>d</sup>				Airport P	assenger	rs <sup>e</sup>	Accommodations	15.6	0.1	0.6	2.2
Aug 2007	Amt.	1 yr. ch.		Aug 2007	Amt.('000)	1 yr. % ch.	Food service	33.6	0.7	2.1	4.8
Occupancy Rate	69.6%	6.0		DCA	1,683.3	7.7	Amuse. & recreation	5.8	0.0	0.0	0.8
Avg. Daily Room Rate	\$156.42	\$8.42		IAD	2,250.9	10.5	Other services	7.1	0.3	4.4	1.0
# Available Rooms	26,285	-258		BWI	2,103.8	6.5	Subtotal, private	464.5	9.7	2.1	66.7
Room Sales (\$M)	\$88.7	\$11.3		Total	6,038.0	8.3 <sup>f</sup>	Federal government	193.7	0.2	0.1	27.8
·							Local government	38.1	0.9	2.4	5.5

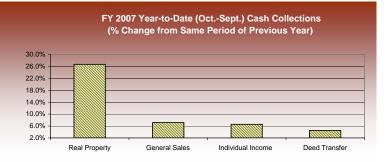
<sup>&</sup>lt;sup>d</sup> Source: Smith Travel Research \*Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority \*Weighted average

### Total 696.3 10.8 Source: BLS. Details may not add to total due to rounding

## **Cash Collections**

FY 2007 (Oct. - Sept.) Individual Income tax collections up 6.6% from 1 year ago





1.6

100.0

#### General Fund: FY 2007 Year-to-Date Cash Collections as of September (\$000)<sup>a</sup>

	FY'06	FY'07	% Chg. FY06-07	Addenda:	FY'06	FY'07	% Chg. FY06-07				
Real Property	1,146,322	1,452,739	26.7%	Ind. Inc. tax withholding for D.C. residents	970,766	974,945	0.4%				
General Sales	895,339	959,600	7.2%	Convention Ctr. Transfer <sup>b</sup>	79,707	82,961	4.1%				
Individual Income	1,232,734	1,313,613	6.6%								
Business Income	360,407	418,129	16.0%	<sup>a</sup> Collection amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental), School Modernization, Comprehensive Housing Strategy Fund,							
Deed Transfer	136,789	142,966	4.5%	Neighborhood Investment Fund and the Housing Production Trust Fu	ınd.)						
Total Other Tax Collections	729,129	819,168	12.3%	<sup>b</sup> 4.45% of hotel tax and 1% of restaurant tax							
Total Collections (before earmarking)	4,500,720	5,106,215	13.5%								
Earmarked Collections	247,855	350,823	41.5%								
Total Collections											

4.252.865

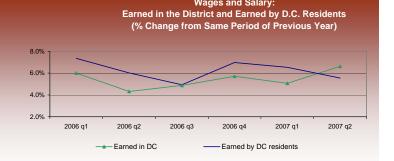
(after earmarking)

4.755.394

11.8%

# **People & Economy**

- D.C. unemployment rate for Sept.: 5.7%, up 0.1% from last month & 0.4% lower than 1 year ago
- Estimated D.C. population for 2006: 581,530, down 0.1% from 2005 and up 1.8% from 2000



U.S. GDP % change for yr. ending		CPI	% change for yr. ending		D.C. Population			
Source: BEA	3 <sup>rd</sup> Q 2007	2 <sup>nd</sup> Q 2007	Source: BLS	Sept. 2007	July 2007	Source: Census		
Nominal	5.0	4.7	U.S.	2.8	2.4	Estimate for:	Level	% chg.
Real	2.6	1.9	D.C./Balt. metro area	3.4	2.9	2000	571,042	
						2001	577,357	1.1
						2002	578,907	0.3
Personal Income <sup>a</sup> % change for yr. ending		Unemployment Rate <sup>c</sup>			2003	577,476	-0.2	
Source: BEA	2 <sup>nd</sup> Q 2007	1 <sup>st</sup> Q 2007	Source: BLS	Sep. 2007	Aug. 2007	2004	579,720	0.4
Total Personal Income			U.S.	4.7	4.6	2005	582,049	0.4
U.S.	6.4	6.4	D.C.	5.7	5.6	2006	581,530	-0.1
D.C.	6.5	6.1				Distribution of Households by Income		
Wage & Salary Portion of Personal Income	salary Portion of Personal Income			National A	verage	Source: American Com	munity Survey	
U.S.	6.8	5.9	Source: Federal Reserve	Sept. 2007	Aug. 2007		2000	2005
Earned in D.C.	6.6	5.1	1-yr. Treasury	4.1	4.5	Less than \$25,000	29.0%	28.4%
Earned by D.C. residents <sup>b</sup>	5.6	6.5	Conv. Home Mortgage	6.4	6.6	\$25,000 to \$49,999	26.0%	23.9%
						\$50,000 to \$99,999	26.5%	26.2%
<sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adju	sted					\$100,000 to \$149,999	8.7%	9.8%
† Indicates data revised by stated source since	e previous D.C. Ed	conomic Indica	itors.			\$150,000 and Over	9.7%	11.8%

# **Housing & Office Space**

- 9,997 new condos likely within next 36 months, down 15.4% from 1 year ago
- 8,303 new class A apts. likely within next 36 months, up 87.6% from 1 year ago



Housing Sales			D.C. Housing Permits Iss	D.C. Commercial Office Space				
Source: MRIS <sup>a</sup>			Source: U.S. Census Bureau	4 Qs ending		Source: Delta Associates		
	4 Qs ending	1 yr. % ch.		3 <sup>rd</sup> Q 2007	1 yr. ch.			
Completed contracts	3 <sup>rd</sup> Q 2007		Total housing units	2,196	-211	Vacancy Rate (%)	3 <sup>rd</sup> Q 2007	1 qtr. ch.
Single family	3,873	-9.4	Single family	605	528	Excl. sublet space	5.2	-1.6
Condo/Co-op	4,147	4.9	Multifamily (units)	1,591	-739	Incl. sublet space	5.8	-1.7
			Class A Apt.d and Condo	ominium Units				
Prices (\$000)	3 <sup>rd</sup> Q 2007	1 yr. % ch.	Source: Delta Associates	3 <sup>rd</sup> Q 2007	1 yr. ch.	Inventory Status <sup>e</sup>	3 <sup>rd</sup> Q 2007	1 qtr. ch.
Single family			Units under construction and/or mar	keting		Total inventory	122.4	-1.3
Median <sup>b</sup>	\$533.5	6.7	Rental apartments	2,873	524	Leased space <sup>f</sup>	116.0	0.7
Average <sup>c</sup>	\$686.4	4.9	Condominiums <sup>h</sup>	5,936	-1,069	Occupied space <sup>g</sup>	115.3	0.9
Condo/Co-op			Other units likely to deliver over the next 36 months			Vacant	7.1	-2.2
Median <sup>b</sup>	\$354.5	-0.9	Rental apartments	5,430	3,354	Under construction		
Average <sup>c</sup>	\$411.8	0.9	Condominiums	4,061	-744	or renovation	7.9	2.0

<sup>a</sup>Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors <sup>b</sup> Median for Sept. <sup>c</sup> 3<sup>rd</sup> quarter average

<sup>d</sup> Investment grade units, as defined by Delta e In million square feet f Calculated from vac. rate excl. sublet

<sup>g</sup> Calculated from vac. rate incl. sublet <sup>h</sup> Includes sold units