D.C. Economic Indicators Government of the District of Columbia Muriel Bowser, Mayor Fitzroy Lee, Interim Chief Financial Officer Norton Francis, Interim Deputy CFO & Chief Economist Labor & Industry Change in Total Wage and Salary Employment and Employed Residents (percent change from prior year in 3-month moving average) 8% 4% 0% -4% -8% -12% Jobs in D.C. for June 2021, up ★ 27,200 (3.8%) from June 2020 _ _ _ District resident employment for ★ June 2021, up 17,100 (4.7%) from Aug.1 Oct Feb.20 Apr.20 Jun.20 June 2020 - Jun.21 Jun.20 Oct.20 - Dec.20 Aug.20 Feb.21 Apr.21

Labor Market ('000s): Ju	ın. 2021ª						Detailed Employment ('000	s): Jun. 2021	L		
	Dis	trict of Colun	<u>ıbia</u>	M	letropolitan ar	<u>ea</u>					
		1 yr. ch.	1 yr. ch.		1 yr ch.	1 yr. ch.					
	Level	(amt.)	(%)	Level	(amt.)	(%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Employed residents	381.1	17.1	4.7	3,185.0	29.3	0.9	Manufacturing	1.0	0.0	0.0	0.1
Labor force	410.8	10.0	2.5	3,374.0	-68.3	-2.0	Construction	15.9	1.3	8.9	2.1
Total wage and salary employment	746.6	27.2	3.8	3,206.8	168.5	5.5	Wholesale trade	5.0	0.2	4.2	0.7
Federal government	199.5	3.2	1.6	373.1	5.8	1.6	Retail trade	20.1	1.8	9.8	2.7
Local government	41.1	-0.1	-0.2	335.6	12.9	4.0	Utilities & transport.	4.1	0.3	7.9	0.5
Leisure & hospitality	50.3	14.7	41.3	261.0	63.9	32.4	Publishing & other info.	18.9	-0.6	-3.1	2.5
Trade	25.1	2.0	8.7	320.6	29.4	10.1	Finance & insurance	15.6	-1.2	-7.1	2.1
Education and health	123.4	3.3	2.7	426.8	24.2	6.0	Real estate	12.8	0.6	4.9	1.7
Prof., bus., and other services	238.9	3.7	1.6	972.8	28.5	3.0	Legal services	29.2	0.5	1.7	3.9
Other private	68.3	0.4	0.6	516.9	3.8	0.7	Other profess. serv.	96.3	4.2	4.6	12.9
Unemployed	29.7	-7.1	-19.2	189.0	-97.7	-34.1	Empl. serv. (incl. temp)	10.9	0.2	1.9	1.5
New Unempl. Claims	9.2	-4.5	-33.0				Mgmt. & oth. bus serv.	31.8	0.3	1.0	4.3
Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. De	pt. of Employment	Services (DOES)				Education	55.2	2.3	4.3	7.4
a Preliminary, not seasonally adjusted							Health care	68.2	1.0	1.5	9.1
							Organizations	65.7	-1.8	-2.7	8.8
D.C. Hotel Industry ^b				Airport Pas	sengers ^{c,d,f}		Accommodations	7.7	0.9	13.2	1.0
Jun. 2021	Amt.	1 yr. ch.		May. 2021	Amt.('000)	1 yr. ch. (%)	Food service	36.6	12.5	51.9	4.9
Occupancy Rate	36.1%	15.9%		DCA	1,119.8	748.4	Amuse. & recreation	6.0	1.3	27.7	0.8
Avg. Daily Room Rate	\$163.88	\$23.28		IAD	1,092.1	472.5	Other services	5.0	0.3	6.4	0.7
# Available Rooms	31,740	11,179		BWI	1,778.1	531.3	Subtotal, private	506.0	24.1	5.0	67.8

3,990.1

Total

560.1^e

Federal government

Local government

Total

^b Source: STR ^c Source: Metropolitan Washington Airports Authority & Maryland

\$56.4

Aviation Administration Authority a Includes arrivals and departures e Weighted average 1 Data for June not available at time of publication

\$39.6

Cash Collections

Room Sales (\$M)

- FY 2021 (Oct. July) Total gross collections increased 3.3% from one year ago
- ★ FY 2021 (Oct. July) Individual income tax collections increased 12.2% over the previous year
- FY 2021 (Oct. July) Real property tax collections were 0.4%× higher than one year ago
- ★ FY 2021 (Oct. July) Business income tax collections increased 20.5% compared to the same period of the previous year
- ★ FY 2021 (Oct. July) General sales tax collections declined by 18.6% from one year ago

FY 2021 YTD (Oct. - Jul.) Cash Collections Compared with Same Period of the Previous Year

not add to total due to re

199.5

41.1

746.6

3.2

-0.1

27.2

1.6

-0.2

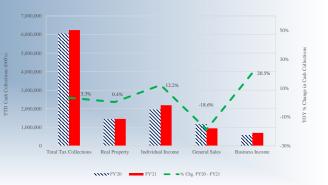
3.8

26.7

5.5

100.0

in DC



General Fund: FY 2021 Year- to-Date (Oct. - Jul.) Cash Collections (\$000)^a

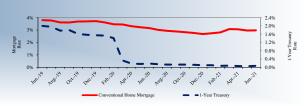
			% Chg.									
			FY20 -				% Chg. FY20 -					
	FY'20	FY'21	FY21	Addenda:	FY'20	FY'21	FY21					
Real Property	1,444,809	1,449,954	0.4%	Convention Ctr. Transfer ^b	82,243	37,106	-54.9%					
				Ind. Inc. Tax Withholding for D.C.								
General Sales	1,158,660	942,826	-18.6%	residents	1,739,588	1,848,394	6.3%					
Individual Income	1,950,255	2,187,775	12.2%		Revenue amounts shown are before dedicated revenue (TIF/PILOT, Convention Ctr, Ballpark Fund, the Highway							
Business Income	580,241	699,196	20.5%	Fund, WMATA, Hospital Fund, Hospital Provider	Frust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust ² und,WMATA, Hospital Fund, Hospital Provider Fee Fund, Stevie Sellows Quality Improvement Fund, Healthy							
Total Tax Revenue				Schools, ABRA, Repayment of Revenue Bonds, V and Humanities, Private Sports Wagering). Varia								
(Gross) ^c	6,037,045	6,239,062	3.3%		1		I					
				^b Portion of sales tax on hotels and restaurants								
Dedicated Tax Revenue	550,577	448,472	-18.5%	c Total Tax Collections (Gross) includes all other t	axes not reported abov	re .						
Total Tax Revenue		<i>.</i>										
(Net)	5,486,468	5,790,590	5.5%									

All data subject to revision. 🕴 Indicates data revised by stated source since previous D.C. Economic Indicators. See past editions at cfo.dc.gov

D.C. Economic Indicators

People & Economy

- ★ D.C. unemployment rate for June: 7.0%, 0.2% lower than the previous month & 1.9% lower than one year ago
- ★ The conventional home mortgage rate was 2.98% in June, 0.02% higher than the previous month



One-Year Treasury and Conventional Home Mortgage Interest Rates June 2019 to June 2021

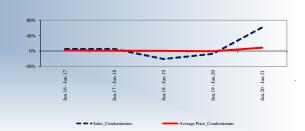
U.S. GDP ^c	% change fo	or yr. ending	СРІ	% change	for yr. ending	D.C. Population	1		
Source: BEA	2 nd Q 2021	1 st Q 2021	Source: BLS	May. 2021	Mar. 2021	Source: Census			
Nominal	16.7	2.6	U.S.	5.0	2.6	Year	Level	Change	% Chg.
Real	12.2	0.5	DC-VA-MD-WV	3.8	2.6	2010	605,282	13,054	2.2
						2011	620,290	15,008	2.5
						2012	635,737	15,447	2.5
Personal Income ^a			Unemployment Rate [°]			2013	651,559	15,822	2.5
Source: BEA	% change for	or yr. ending	Source: BLS	Jun. 2021	May. 2021	2014	663,603	12,044	1.8
Total Personal Income	1 st Q 2021	4 th Q 2020	U.S.	5.9	5.8	2015	677,014	13,411	2.0
U.S.	16.6	4.8	D.C.	7	7.2	2016	687,576	10,562	1.6
D.C.	10.5	4.8				2017	697,079	9,503	1.4
Wage & Salary Portion of Personal Incon	ne		Interest Rates	Nationa	al Average	2018	704,147	7,068	1.0
U.S.	2.9	3.0	Source: Federal Reserve	Jun. 2021	May. 2021	2019	708,253	4,106	0.6
Earned in D.C.	1.5	2.9	1-yr. Treasury	0.07	0.05	2020	712,816	4,563	0.6
Earned by D.C. residents ^b	2.0	2.8	Conv. Home Mortgage	2.98	2.96				

^aNominal ^bEstimated ^cSeasonally adjusted

† Indicates data revised by stated source since previous D.C. Economic Indicators.

Housing & Office Space

- There were 584 condos sold in June 2021, 61,3% more than one year ago
- The average price for condos increased 8.6% from 1 year
 ago. The average price of a single family home increased by 28.9% from one year ago
- ★ In the 2nd quarter of 2021 the office direct vacancy rate was 0.6% higher than the 1st quarter of 2021



Year Over Year Percent Change in Contracts and Average Price for Condominiums in Washington, D.C.

Housing Sales			D.C. Housing Permits Issued ^b			DC Commercial Office Space		
Source: Bright MLS and GCAAR ^a			Source: U.S. Census Bureau			Source: Delta Associates		
	Jun. 2021	1 yr. % ch.		2 nd Q 2021	1 yr. ch.		2 nd Q 2021	1 qtr. ch
Completed contracts			Total housing units	6,314	86	Inventory Status (in million sq. ft.)		
Single family (Detached								
and Attached)	537	28.2	Single family	301	187	Total inventory	150.5	0.2
Condo/Co-op	584	61.3	Multifamily (units)	6,013	-101	Leased space ^d	133.9	-0.8
						Vacant	16.6	1.0
	Jun. 2021	1 yr. % ch.	Class A Apt. ^c and Condominium	Units		New Construction	2.5	-0.1
Average Price (\$000)			Source: Delta Associates			Direct Vacancy Rate (%)	11.0	0.6
Single family (Detached								
and Attached)	\$1,220.9	28.9		2 nd Q 2021	1 yr. ch.			
Condo/Co-op	\$583.2	8.6	Units under construction and/or ma	rketing				
			Rental apartments	24,030	2,125]		
			Condominiums ^e	1,914	-699			
				ior a f		-		
			Other units likely to deliver over the			4		
			Rental apartments	4,498	-1,689			
			Condominiums	726	-10			

a Greater Capital Area Association of Realtors

^b Permits issued during the previous 4 quarters ^c Investment grade units, as defined by Delta

⁴Calculated from direct vac. rate ^{*} Includes sold units [†] Only a portion will materialize
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Aug. 2021