## D.C. Economic Indicators July 2021

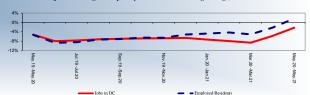
## Labor & Industry

Jobs in D.C. for May 2021, up ★ 26,300 (3.7%) from May 2020

District resident employment for ★ May 2021, up 16,700 (4.6%) from May 2020

# Government of the District of Columbia Muriel Bowser, Mayor Fitzroy Lee, Interim Chief Financial Officer Norton Francis, Interim Deputy CFO & Chief Economist

Change in Total Wage and Salary Employment and Employed Residents (percent change from prior year in 3-month moving average)



Labor Market ('000s): May. 2021 <sup>a</sup>					Detailed Employment ('000s): May. 2021						
	District of Columbia			Metropolitan area							
		1 yr. ch.	1 yr. ch.		1 yr ch.	1 yr. ch.					
	Level	(amt.)	(%)	Level	(amt.)	(%)		Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Employed residents	377.6	16.7	4.6	3,176.1	116.8	3.8	Manufacturing	1.0	0.1	11.1	0.1
Labor force	403.1	6.6	1.7	3,344.2	-14.2	-0.4	Construction	15.5	1.4	9.9	2.1
Total wage and salary							Wholesale trade				
employment	740.4	26.3	3.7	3,190.0	210.1	7.1	wholesale trade	5.1	0.3	6.3	0.7
Federal government	198.8	4.5	2.3	372.5	7.3	2.0	Retail trade	19.8	2.1	11.9	2.7
Local government	41.7	0.0	0.0	336.8	4.1	1.2	Utilities & transport.	4.0	0.2	5.3	0.5
Leisure & hospitality	45.4	12.2	36.7	249.0	78.4	46.0	Publishing & other info.	19.2	-0.3	-1.5	2.6
Trade	24.9	2.4	10.7	317.9	43.1	15.7	Finance & insurance	15.6	-1.1	-6.6	2.1
Education and health	125.8	5.7	4.7	433.6	36.9	9.3	Real estate	12.7	0.4	3.3	1.7
Prof., bus., and							Legal services				
other services	235.8	0.8	0.3	967.1	32.5	3.5	· ·	28.1	-0.3	-1.1	3.8
Other private	68.0	0.7	1.0	513.1	7.8	1.5	Other profess. serv.	95.6	3.8	4.1	12.9
Unemployed	25.5	-10.1	-28.4	168.1	-131.0	-43.8	Empl. serv. (incl. temp)	10.9	-0.1	-0.9	1.5
New Unempl. Claims	6.9	-14.7	-68.0				Mgmt. & oth. bus serv.	31.3	-0.9	-2.8	4.2
Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)				)			Education	56.8	2.6	4.8	7.7
<sup>a</sup> Preliminary, not seasonally adjusted							Health care	69.0	3.1	4.7	9.3
							Organizations	65.1	-2.3	-3.4	8.8
D.C. Hotel Industry <sup>b</sup>				Airport Pas	ssengers <sup>c,d</sup>		Accommodations	7.3	0.4	5.8	1.0
May. 2021	Amt.	1 yr. ch.		May. 2021	Amt.('000)	1 yr. ch. (%)	Food service	32.6	10.9	50.2	4.4
Occupancy Rate	34.4%	19.1%		DCA	1,119.8	748.4	Amuse. & recreation	5.5	0.9	19.6	0.7
Avg. Daily Room Rate	\$157.97	\$27.94		IAD	1,092.1	472.5	Other services 4.8 0.6		14.3	0.6	
# Available Rooms	31,198	11,796		BWI	1,778.1	531.3	Subtotal, private 499.9		21.8	4.6	67.5
Room Sales (\$M)	\$52.6	\$41.1		Total	3,990.1	560.1 <sup>e</sup>	Federal government	198.8	4.5	2.3	26.9
				•			Local government	41.7	0.0	0.0	5.6
<sup>b</sup> Source: STR <sup>c</sup> Source: Metropolitan W							Total	740.4	26.3	3.7	100.0
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<sup>&</sup>lt;sup>b</sup> Source: STR <sup>c</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority and Includes arrivals and departures Weighted average

## **Cash Collections**

(Gross)<sup>c</sup>

(Net)

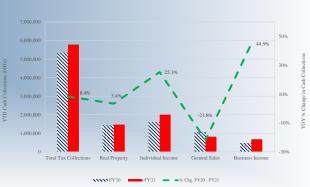
Dedicated Tax Revenue

- FY 2021 (Oct. June) Total gross collections increased 8.4% from
- FY 2021 (Oct. June) Individual income tax collections increased 25.3% over the previous year
- FY 2021 (Oct. June) Real property tax collections were 3.4% higher than one year ago
- ★ FY 2021 (Oct. June) Business income tax collections increased 44.9% compared to the same period of the previous year
- ★ FY 2021 (Oct. June) General sales tax collections declined by 21.8% from one year ago

5,331,024 5,778,537

485,883

### FY 2021 YTD (Oct. - Jun.) Cash Collections Compared with Same Period of the Previous Year



#### General Fund: FY 2021 Year- to-Date (Oct. - Jun.) Cash Collections (\$000)<sup>a</sup>

			% Chg.				o/ Ch. EV20				
	FY'20	FY'21	FY20 - FY21	Addenda:	FY'20	FY'21	% Chg. FY20 - FY21				
Real Property	1,421,402	1,469,254	3.4%	Convention Ctr. Transfer <sup>b</sup>	78,239	30,161	-61.5%				
				Ind. Inc. Tax Withholding for D.C							
General Sales	1,042,694	815,779	-21.8%	residents	1,571,684	1,656,612	5.4%				
Individual Income	1,599,749	2,004,199	25.3%	<sup>a</sup> Revenue amounts shown are before dedicated							
Business Income	469,270	679,987	44.9%	Fund, WMATA, Hospital Fund, Hospital Provi	rust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust und,WMATA, Hospital Fund, Hospital Provider Fee Fund, Stevie Sellows Quality Improvement Fund, Healthy						
Total Tax Revenue				Schools, ABRA, Repayment of Revenue Bond							

and Humanities, Private Sports Wagering ). Variations in processing activities may affect year-to-date comparisons Portion of sales tax on hotels and restaurants

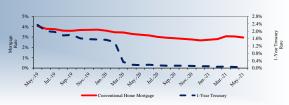
<sup>c</sup> Total Tax Revenue (Gross) includes all other taxes not reported above

386,861

## People & Economy

- D.C. unemployment rate for May: 7.2%, 0.3% lower than the previous month & 1.7% lower than one year ago
- The conventional home mortgage rate was 2.96% in May, 0.10% lower than the previous month

## One-Year Treasury and Conventional Home Mortgage Interest Rates May 2019 to May 2021



U.S. GDP <sup>c</sup>	% change fo	r yr. ending	CPI	% change	for yr. ending	D.C. Population	ı		
Source: BEA	2 <sup>nd</sup> Q 2021	1 <sup>st</sup> Q 2021	Source: BLS	May. 2021	Mar. 2021	Source: Census			
Nominal	16.7	2.6 <sup>t</sup>	U.S.	5.0	2.6	Year	Level	Change	% Chg.
Real	12.2	0.5	DC-VA-MD-WV	3.8	2.6	2010	605,282	13,054	2.2
						2011	620,290	15,008	2.5
						2012	635,737	15,447	2.5
Personal Income <sup>a</sup>			Unemployment Rate <sup>c</sup>			2013	651,559	15,822	2.5
Source: BEA	% change fo	r yr. ending	Source: BLS	May. 2021	Apr. 2021	2014	663,603	12,044	1.8
Total Personal Income	1 <sup>st</sup> Q 2021	4 <sup>th</sup> Q 2020	U.S.	5.8	6.1	2015	677,014	13,411	2.0
U.S.	16.6	4.8	D.C.	7.2	7.5	2016	687,576	10,562	1.6
D.C.	10.5	4.8				2017	697,079	9,503	1.4
Wage & Salary Portion of Personal Inc	come		Interest Rates	Nationa	ıl Average	2018	704,147	7,068	1.0
U.S.	4.0	3.0	Source: Federal Reserve	May. 2021	Apr. 2021	2019	708,253	4,106	0.6
Earned in D.C.	1.5	2.9	1-yr. Treasury	0.05	0.06	2020	712,816	4,563	0.6
Earned by D.C. residents <sup>b</sup>	2.0	2.8	Conv. Home Mortgage	2.96	3.06				

<sup>&</sup>lt;sup>a</sup> Nominal <sup>b</sup> Estimated <sup>c</sup> Seasonally adjusted

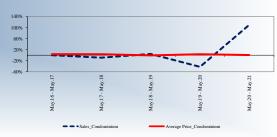
## **Housing & Office Space**

There were 541 condos sold in May 2021, 109.7% more than one year ago

The average price for condos increased 0.4% from 1 year ago. The average price of a single family home increased by 16.4% from one year ago

In the 1st quarter of 2021 the office direct vacancy rate was 0.2% higher than the 4<sup>th</sup> quarter of 2020

Year Over Year Percent Change in Contracts and Average Price for Condominiums in Washington, D.C.



Housing Sales			D.C. Housing Permits Issued <sup>b</sup>			DC Commercial Office Space		
Source: Bright MLS and GCAAR <sup>a</sup>			Source: U.S. Census Bureau			Source: Delta Associates		
	May. 2021	1 yr. % ch.		1 <sup>st</sup> Q 2021	1 yr. ch.		1 <sup>st</sup> Q 2021	1 qtr. ch.
Completed contracts			Total housing units	7,316	1,461	Inventory Status (in million sq. ft.)		
Single family (Detached								
and Attached)	488	59.0	Single family	199	75	Total inventory	150.3	0.0
Condo/Co-op	541	109.7	Multifamily (units)	7117	1386	Leased space <sup>d</sup>	134.7	-0.3
						Vacant	15.7	0.3
	May. 2021	1 yr. % ch.	Class A Apt. <sup>c</sup> and Condominium	m Units		New Construction	2.6	-0.2
Average Price (\$000)			Source: Delta Associates			Direct Vacancy Rate (%)	10.4	0.2
Single family (Detached								
and Attached)	\$1,109.8	16.4		1 <sup>st</sup> Q 2021	1 yr. ch.			
Condo/Co-op	\$573.7	0.4	Units under construction and/or m	arketing				
			Rental apartments	23,675	4,092			
			Condominiums <sup>e</sup>	1,867	-783			
						1		

Other units likely to deliver over the next 36 months

Rental apartments

Condominiums

-746

<sup>†</sup> Indicates data revised by stated source since previous D.C. Economic Indicators.