

District of Columbia Economic and Revenue Trends: February 2025

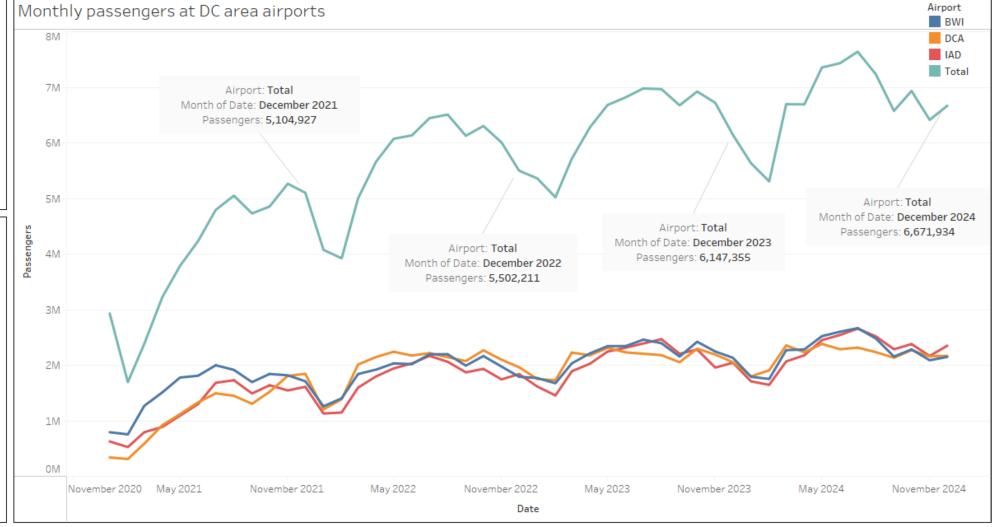
Muriel Bowser, Mayor Glen Lee, Chief Financial Officer Fitzroy Lee, Deputy CFO & Chief Economist Jeffrey Wilkins, Fiscal Analyst

DC Highlights

DC Jobs % YoY 0.0
DC Wages % YoY 5.0
Home prices % YoY 3.4
Office vacancy rate 17.3
Unemployment rate 5.6

About: The District of Columbia
Economic and Revenue Trends Report
is prepared by the Office of Revenue
Analysis, which is part of the Office of
the Chief Financial Officer of DC. For
further information or to comment on
this report, contact Jeffrey Wilkins
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Chart of the Month: DC Area Air Passengers The number of passengers using DC area airports continues to grow over time.



DC jobs grew 0.0% over last year. Resident employment grew 1.3%. The DC unemployment rate was 5.6%.

Table 1. Wage and salary employment in DC, DC metro area, and US. January 2025

YoY % change 0.0 0.9 1.2 4.6 -10.5 DC metro area 3,365,200 3,333,700 3,279,900 3,192,500 3,082,900 YoY % change 0.9 1.6 2.7 3.6 -6.7 DC suburbs (%ch) 1.2 1.9 3.2 -5.5 1.5						
YoY % change 0.0 0.9 1.2 4.6 -10.5 DC metro area 3,365,200 3,333,700 3,279,900 3,192,500 3,082,900 YoY % change 0.9 1.6 2.7 3.6 -6.7 DC suburbs (%ch) 1.2 1.9 3.2 -5.5 1.5	Jurisdiction	Jan-25	Jan-24	Jan-23	Jan-22	Jan-21
DC metro area 3,365,200 3,333,700 3,279,900 3,192,500 3,082,900 YoY % change 0.9 1.6 2.7 3.6 -6.7 DC suburbs (%ch) 1.2 1.9 3.2 -5.5 1.5	District of Columbia	761,500	761,600	754,900	745,600	713,100
YoY % change 0.9 1.6 2.7 3.6 -6.7 DC suburbs (%ch) 1.2 1.9 3.2 -5.5 1.5	YoY % change	0.0	0.9	1.2	4.6	-10.5
DC suburbs (%ch) 1.2 1.9 3.2 -5.5 1.5	DC metro area	3,365,200	3,333,700	3,279,900	3,192,500	3,082,900
· /	YoY % change	0.9	1.6	2.7	3.6	-6.7
US (%ch) 1.4 1.5 3.2 -6.1 1.5	DC suburbs (%ch)	1.2	1.9	3.2	-5.5	1.5
	US (%ch)	1.4	1.5	3.2	-6.1	1.5

Not seasonally adjusted. Suburban employment is the difference between the metro area and the DC portion.

Source: BLS

Table 2. Resident Employment and Unemployment: January 2025

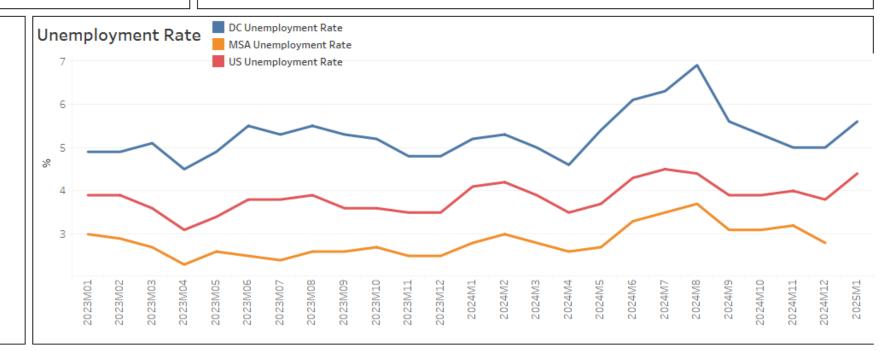
Indicator YoY % Growth	Jan-25	Jan-24	Jan-23	Jan-22	Jan-21
Resident Employment	396,821	391,544	378,251	359,654	346,081
Resident Employment YoY % change	1.3	3.5	5.2	3.9	-9.7
Unemployed residents	23,738	21,251	19,168	23,578	24,353
Unemployed residents YoY % change	11.7	10.9	-18.7	-3.2	9.6
Unemployment initial claims	4,013	1,966	2,497	7,757	7,679
Unemployment initial claims YoY % change	104.1	-21.3	-67.8	1.0	191.9
Federal unemployment initial claims	96	33	94	46	557
Federal unemployment initial claims YoY %	190.9	-64.9	104.3	-91.7	614.1
Weeks compensated	26,810	26,848	13,937	16,389	69,972
Weeks compensated YoY % change	-0.1	92.6	-15.0	-76.6	168.9

Source: BLS. Unemployment Insurance data: US Dept of Labor. Not seasonally adjusted.

Table 3. Unemployment Rate: January 2025

Date	US	DC	DC metro
This month	4.4	5.6	NA
1 year ago	4.1	5.1	2.9

Source: BLS; Not seasonally adjusted. Percent of Labor Force.



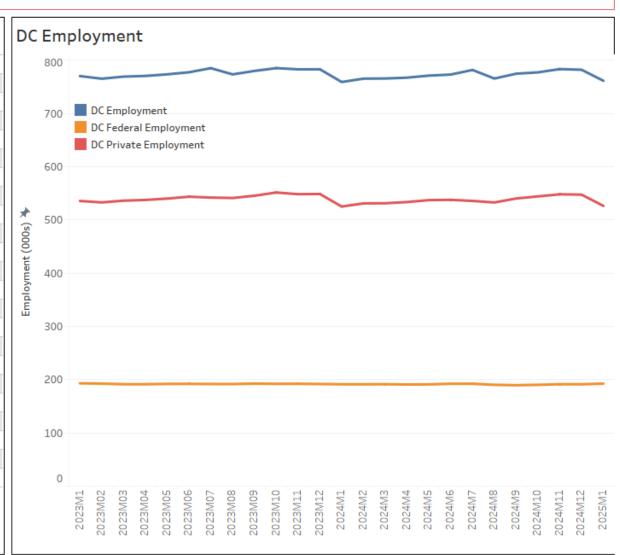
Jobs by sectors of the economy

DC Public sector jobs are down 0.1% from last year. Private sector jobs are up 0.0% from last year.

Table 4. Wage and salary employment located in DC: January 2025

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Industry sector	This Month	Last Year	YoY % chg	Share of DC Employment
Federal government	192,500	192,800	-0.2	25.3
Local government	42,600	42,500	0.2	5.6
Legal Services	28,700	28,200	1.8	3.8
Professional and tech. (except legal)	93,800	94,000	-0.2	12.3
Employment services	13,100	13,600	-3.7	1.7
Business services (except emp svc)	31,100	33,700	-7.7	4.1
Information	18,000	18,800	-4.3	2.4
Finance	25,600	25,200	1.6	3.4
Organizations	58,900	59,200	-0.5	7.7
Education	52,400	53,000	-1.1	6.9
Health	73,400	71,700	2.4	9.6
Food service	52,000	50,700	2.6	6.8
Accomodations	14,000	13,600	2.9	1.8
Amusement and recreation	8,700	9,000	-3.3	1.1
Retail trade	19,800	19,900	-0.5	2.6
Wholesale trade	5,700	5,600	1.8	0.7
Construction	14,500	14,100	2.8	1.9
Personal and misc svc	7,600	7,300	4.1	1.0
Other Private	9,100	8,700	4.6	1.2
Total	761,500	761,600	0.0	100.0
Public Sector	235,100	235,300	-0.1	30.9
Private Sector	526,400	526,300	0.0	69.1

Source: BLS. Not seasonally adjusted. na=not available.



Wages and Income

The federal government accounted for 27.5% of all wages in DC.

Table 5. Wage and Salary Income by sector of the DC economy

Sector	2024q3 (\$b,saar)	YoY (\$b)	YoY (%)	Wages (%)
Total	97.9	4.7	5.0	100.0
Federal government	26.9	0.4	1.6	27.5
Local government	5.0	-0.2	-3.5	5.1
Professional and management	24.2	1.3	5.6	24.7
Business and professional services	3.4	0.0	1.1	3.5
Information and financial services	9.3	0.1	1.4	9.5
Education and health services	9.9	0.5	4.8	10.1
Trade and hospitality	5.6	0.3	6.5	5.7
Organizations & personal services	9.0	0.4	5.0	9.2
Other private	4.6	1.8	61.0	4.7
Private sector	66.0	4.4	7.2	67.4
Government	31.9	0.2	0.7	32.6

Source: BLS and BEA. Federal government wages and salaries includes military.

Table 6. DC wages and pe	rsonal income
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	Indicator (\$ billion, seasonally adjusted)	2024q3	2023q3	2022q3	2021q3	2020q3
	Wages and salaries earned in DC	97.9	93.3	88.9	85.0	79.3
	YoY % change	5.0	4.9	4.6	7.2	0.6
	Supplements to wages and salaries	25.0	23.8	22.1	21.5	20.7
	YoY % change	5.2	7.6	3.0	3.4	-0.1
	Income earned in DC*	117.3	111.2	105.7	102.6	94.4
	YoY % change	5.5	5.3	3.0	8.6	1.0
	Net resident adjustment	-64.7	-61.4	-59.0	-58.0	-54.0
	YoY % change	5.3	4.0	1.9	7.4	0.5
	Income earned by DC residents*	52.7	49.8	46.6	44.6	40.4
	YoY % change	5.8	6.8	4.6	10.3	1.7
	Wages and salaries of DC residents	40.0	38.0	35.7	33.1	30.9
	YoY % change	5.1	6.4	8.1	6.8	1.1
	Proprietors income earned by DC residents	8.1	7.5	6.9	7.7	5.9
	YoY % change	7.8	7.9	-10.1	31.0	4.5
	Property income of DC residents	14.0	13.6	12.3	10.7	9.9
	YoY % change	3.2	9.8	15.3	8.2	-7.3
	Pensions and other transfers	9.8	9.4	9.4	10.0	11.7
	YoY % change	4.4	0.2	-5.5	-14.7	62.4
	DC personal income	76.5	72.8	68.4	65.3	62.0
	YoY % change	5.1	6.4	4.8	5.3	7.6
	US Personal income (% change from prior year)	5.0	5.5	5.4	6.6	7.7
	US Wages and Salaries (% change from prior year)	4.9	4.8	8.0	10.8	1.1
	DC res. wages as % of wages earned in DC	40.8	40.8	40.2	38.9	39.0
	DC Personal income as % of US	0.3	0.3	0.3	0.3	0.3
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Source: BEA. *Excludes social insurance paid by individuals.

At mid-year 2024, population was estimated to be 14,926 (2.2%) higher than the prior year.

Table 7. DC Population	١
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Calendar Year	Number	YoY Change	YoY % Change
2024	702,250	14,926	2.2
2023	687,324	10,599	1.6
2022	676,725	7,469	1.1
2021	669,256	-20,292	-2.9
2020	689,548	2,228	0.3
2019	687,320	1,844	0.3
2018	685,476	4,806	0.7

Source: US Census Bureau

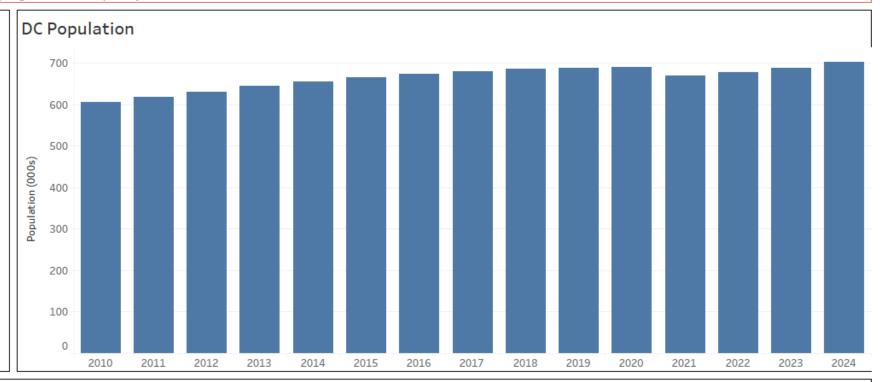


Table 8. Per capita income and wages per job

US DC Measure 2024q3 2023q3 2022q3 2021q3 2020q3 2024q3 2023q3 2022q3 2021q3 2020q3 Per capita Income 102,285 59,753 111,232 100,017 97,079 91,340 72,560 69,725 66,636 63,580 % ch in per capita income 8.7% 4.1% 2.3% 3.0% 6.3% 9.5% 4.6% 4.8% 6.4% 7.3% % ch in personal income 5.1% 6.4% 4.8% 5.0% 5.5% 5.4% 6.6% 7.7% 5.3% 7.6% Wages per job 126,758 121,349 116,273 114,291 108,733 78,579 75,847 73,711 71,064 67,155 % ch in wages per job 8.6% 4.5% 4.4% 1.7% 5.1% 10.3% 3.6% 2.9% 3.7% 5.8% % ch in wage and salary jobs 0.2% 0.6% 3.3% 2.0% -9.1% 1.3% 1.9% 4.2% 5.4% -7.7% % ch in total wages 4.6% 1.1% 5.0% 4.9% 7.2% 0.6% 4.9% 4.8% 8.0% 10.8% Consumer price index MSA 3.7% 1.8% 7.5% 4.4% 0.8% 2.9% 3.3% 8.4% 5.3% 1.0%

Source: BEA for per capita income; BLS for CPI. % changes are YoY.

According to CoStar, the inventory of apartments and condominiums increased by 2.9% from a year earlier.

Table 9. Housing unit building permits issued in DC: January 2025

Measure	12-mo avg	FY 2024	FY 2023	FY 2022	FY 2021
Total units	1,976	1,190	5,172	6,730	6,127
1 year ch.	786	-3,982	-1558	603	509
YoY % change	66.1	-77.0	-23.2	9.8	9.1

Source: Census Bureau (permits for privately owned units during period)

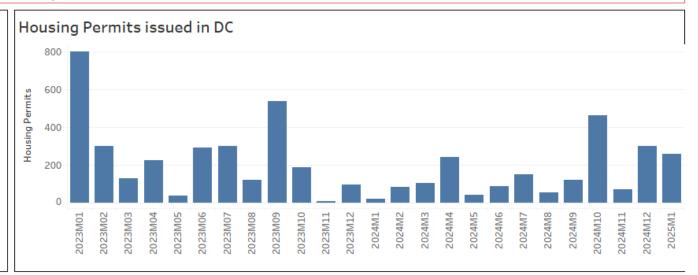


Table 10. Inventory and Construction for apartments and condos in DC Inventory

Under Construction

Quarter	Number	YoY %	Apt Buildings	Units	% Vacant	Condo Buildings	Units	Apt Buildings	Units	Condo Buildings	Condo Units
2024q4	225,857	2.9	3,914	187,522	8.4	846	32,151	54	9,543	14	434
2023q4	219,581	3.1	3,868	181,519	8.0	835	31,878	88	13,320	23	557
2022q4	212,941	3.2	3,831	175,415	8.0	817	31,342	86	13,363	32	856
2021q4	206,315	3.1	3,787	169,214	8.0	798	30,917	82	12,757	32	780
2020q4	200,118	4.1	3,744	163,248	11.9	785	30,686	86	13,024	31	587
2019q4	192,258	3.7	3,713	156,299	7.1	769	29,775	68	13,948	29	1,134

Source: CoStar. Includes units in privately-owned buildings with 5+ units. CY amounts are last quarter of the year. Includes affordable units. Total includes co-op units.

2024q4	Inventory				Occupied		Effective monthly rent		Under construction	Under construction
Class	Buildings	Number	% ch	% vacant	Number	% ch	\$ per month	1 yr % ch	Buildings	Units
Class A	264	61,870	8.0	11.0	55,082	7.6	2,841	2.3	27	7,113
Class B	984	58,223	2.4	9.7	52,553	2.5	2,182	2.3	27	2,430
Class C	2,570	67,040	0.0	7.0	62,339	-0.6	1,558	2.0	0	0
Total	3,914	187,522	3.3	8.4	170,341	2.9	2,253	2.3	54	9,543

Source: CoStar; includes units in privately-owned buildings with 5 or more units, including affordable units. Vacant rate includes units not available for rental. Sum of Class A, B, C may not equal total.

According to CoStar, occupied office space declined 0.4% from last year and inventory was up 0.1%. The vacancy rate increased to 17.3% (including sublet).

Table 12. DC commercial office space

Commercial	Inventory	1		Occupied space		Vacant space		Base rent (direct)		Under constr.	Under constr.
CY (year end)	Buildings	Level (msf)	1 yr % ch	Level (msf)	% ch	Level (msf)	Total %	\$ per sq ft	1 yr % ch	Buildings	msf
2024q4	2,388	169.5	0.1	140.1	-0.4	29.4	17.3	53.7	0.5	1	0.4
2023q4	2,392	169.3	0.1	140.7	-1.5	28.7	16.9	53.4	-0.1	6	1.1
2022q4	2,396	169.2	0.5	142.7	-1.2	26.5	15.7	53.5	-0.2	10	1.4
2021q4	2,401	168.4	0	144.5	-1.9	23.9	14.2	53.6	0.1	14	2.4
2020q4	2,400	168.3	0.9	147.3	-0.7	21	12.5	53.5	0.3	16	2.4
2019q4	2,398	166.8	1.6	148.3	8.0	18.5	11.1	53.4	2.2	22	3.6

Source: CoStar; msf=million square feet;base rent excludes concessions. Vacant space includes space not available for lease.

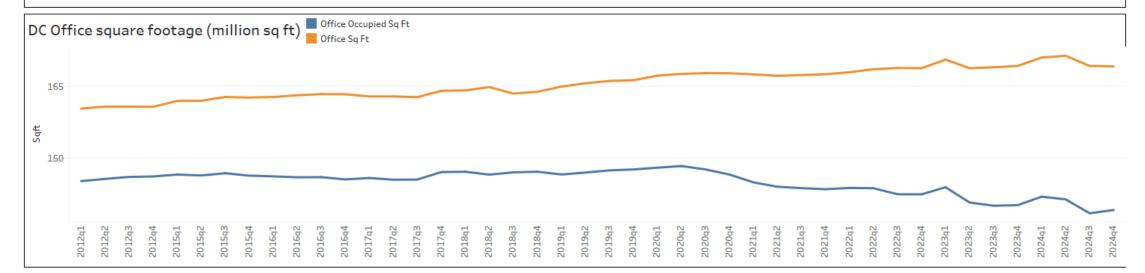


Table 13. DC Class A,B,C commercial office space

2024q4	Inventory			Occupied space		Vacant space		Base rent (direct)		Under constr.	Under constr.
Class	Buildings	Level (msf)	1 yr % ch	Level (msf)	1 yr % ch	Level (msf)	Total %	\$ per sq ft	1 yr %ch	buildings	msf
Class A	422	114.4	0.6	93	-0.3	21.4	18.7	56.2	0.0	1	0.4
Class B	863	45	-1.1	37.5	-0.6	7.5	16.7	45.3	-0.7	0	0
Class C	1,100	10	-0.2	9.6	-0.7	0.4	4.3	42.6	12.8	0	0
Total	2,388	169.5	0.1	140.1	-0.4	29.4	17.3	53.7	0.5	1	0.4

Source: CoStar. Vacant space includes space not available for lease. Sum of Class A, B, C may not equal total.

Single family home sales were up 34.2% from a year earlier, while the average price was 3.4% higher. Condo sales were up 23.0% from last year and the average price was 5.5% lower.

Table 14. Residential real estate indicators: January 2025

Measure	This month	12mo total	FY 2024	FY 2023	FY 2022
Single family homes (#)	251	3,325	3,145	3,343	4,509
Single family homes YoY %	34.2	5.7	-5.9	-25.9	-12.2
Condominium (#)	198	2,895	2,815	3,443	4,847
Condominium YoY % change	23.0	2.8	-18.2	-29.0	-12.9
Total	449	6,220	5,960	6,786	9,356
Total YoY % change	29.0	4.4	-12.2	-27.5	-12.6
Total Value of All Sales (\$M)	381	5,556	5,242	5,619	7,926
Total Value of All Sales YoY %	31.6	6.0	-6.7	-29.1	-8.5
Single family homes avg price	1,095,569	1,158,941	1,134,346	1,086,592	1,117,476
YoY % change	3.4	2.2	4.4	-2.8	5.7
Condominium avg price	534,589	580,340	584,910	571,713	585,899
YoY % change	-5.5	-0.8	2.3	-2.4	3.6

Note: Settled contracts. Source: MarketStats by Showingtime, accessed by getsmartcharts.com. Sales are ones closed during period shown.

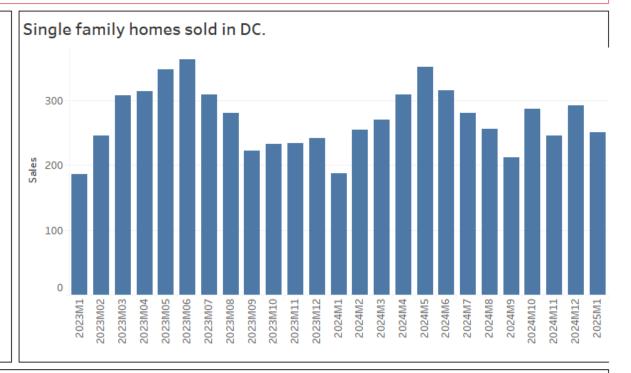


Table 15. DC single family and condo sales at prices of \$1 million+: January 2025

Measure	This month	12mo total	FY 2024	FY 2023	FY 2022	FY 2021
Single family homes (#)	78	1,432	1,339	1,340	2,008	2,047
1 year change	10	93	-1	-668	-39	644
YoY % change	14.7	6.9	-0.1	-33.3	-1.9	45.9
% all single family sales	31.1	43.1	42.6	40.1	44.5	39.9
Condominium (#)	15	269	265	260	357	328
1 year change	0	4	5	-97	29	76
YoY % change	0.0	1.5	1.9	-27.2	8.8	30.2
% all condominium sales	7.6	101.5	9.4	7.6	7.4	7.6

Source: MarketStats by ShowingTime, accessed by getsmartcharts.com. Sales are ones closed during period shown.

Property transfers and deed taxes

Table 16. Value of brokered home sales and real property subject to deed transfer and economic interest taxes: January 2025

Measure	12mo moving total	FY 2024	FY 2023	FY 2022	FY 2021
Total (\$m)	11,695	9,848	8,593	15,510	13,967
Total (% ch from year ago)	41.3	14.6	-44.6	11.0	31.9
Brokered home sales (\$m)	5,556	5,242	5,619	7,926	8,660
Brokered home sales (% ch from year ago)	0.1	-6.7	-29.1	-8.5	29.4

Source: Brokered sales of single family homes and condo units are from MarketStats by ShowingTime; Large commercial property are properties with assessed values greater than \$2 million.

Hospitality

There were 1.1% more hotel-room-days sold than a year ago (12-mo avg). The average room rate is up 4.8% (12-mo avg).

Table 17. Hospitality industry: January 2025 (Air passengers: December 2025)

Indicator YoY % Growth	Units	This Month	12-mo moving avg or sum*	FY 2024	FY 2023	FY 2022	FY 2021
Hotel room-days sold	(M)	0.6	9	8.9	8.5	6.7	3.7
Hotel room-days sold	1 yr % ch	9.2	1.1	5.1	25.8	84.1	-19.1
Average room rate	\$	331.5	266	253.8	251.9	220.5	154.4
Average room rate	1 yr % ch	65.4	4.8	0.8	14.2	42.8	-12.0
Room revenue	(\$M)	200.6	2,422.9	2,309.8	2,172.8	1,545.1	581.0
Room revenue	1 yr % ch	80.6	4.9	6.3	40.6	166.0	-36.9
Occupancy rate	%	55.3	71.6	71.3	69.2	57.3	34.2
Number of hotels in survey	#	161	160.3	159.3	153.9	137.8	130
Air Passengers DCA	1 yr %ch	5.6	3.3	3.9	10.6	125.1	-18.2
Air Passengers BWI	1 yr %ch	0.8	3.3	7.9	13.9	37.0	4.6
Air Passengers IAD	1 yr %ch	15.0	8.3	9.2	17.4	68.9	-10.0
Air Passengers Total	1 yr %ch	7.0	4.9	7.0	13.9	70.2	-7.0

*Sum for Hotel room-days and Room revenue. Source: STR (hotel data); BLS (employment); BWI Airport, MWAA airport statistics

US Economy and Federal Government

Compared to the same quarter a year ago, nominal GDP grew 5.0% and real (inflation adjusted) GDP grew 2.7%.

Table 18. US GDP, income, and inflation

Indicator YoY % Growth	2024q3	2023q3	2022q3	2021q3	2020q3
GDP real	2.7	3.2	2.3	5.0	-1.4
GDP nominal	5.0	6.5	9.8	10.3	-0.2
Personal Income	5.0	5.5	5.4	6.6	7.7
Consumption	5.3	5.9	9.2	13.0	-0.5
Investment	5.6	5.5	13.4	8.5	-1.0
Corporate profits*	8.7	5.2	3.8	18.1	22.0
S and P stock index	24.0	15.2	-10.4	36.0	7.1
US CPI	2.7	3.6	8.3	5.3	1.2

*Before tax. Source: BEA; BLS (CPI)

Table 19. Federal government consumption and investment, US GDP accounts

Indicator YoY % Growth	2024q3	2023q3	2022q3	2021q3	2020q3
Non-defense	2.5	8.5	10.9	3.1	10.4
Compensation of employees	7.3	11.3	1.8	1.1	8.3
Purchases of goods and services	2.6	4.1	10.1	4.2	10.9
Gross investment	2.2	20.8	12.9	0.3	9.1
Defense	8.1	7.9	2.7	3.1	3.7
Compensation of employees	8.3	5.6	2.0	3.8	4.7
Purchases of goods and services	7.9	6.2	4.6	1.0	2.7
Gross investment	9.1	14.6	-4.2	11.0	7.7
All federal consumption and investment	5.7	8.1	6.1	3.1	6.4

Note: Federal spending does not include social security, medicare, or grants. Source: BEA; nominal values.

Total tax collections are up 6.8% this fiscal year. Sales tax collections are up 3.9% this fiscal year.

Table 20. Tax collections: January 2025

Table 20. Tax colle	eccions. Jai	luar y 2025				
(\$ millions)	This month	FY 2025 to date	FY 2024*	FY 2023	FY 2022	FY 2021
Total taxes	836.4	2,426.6	10,130.7	9,990.7	10,006.4	8,808.1
1 yr % change	18.8	6.8	1.4	-0.2	13.6	6.9
Real Property	5.3	-22.8	2,909.9	2,840.3	2,814.5	2,914.1
1 yr % change	425.1	-203.3	2.5	0.9	-3.4	2.7
General sales	182.9	715.6	2,018.8	1,921.5	1,702.4	1,202.7
1 yr % change	6.4	3.9	5.1	12.9	41.5	-1.6
Individual income	475.2	1,132.1	3,163.0	3,048.2	3,117.0	2,643.2
1 yr % change	6.3	6.9	3.8	-2.2	17.9	11.2
withholding	331.0	1,010.9	2,856.5	2,629.4	2,423.5	2,200.4
1 yr % change	6.3	8.2	8.6	8.5	10.1	6.8
non-withholding	144.2	121.2	306.5	418.8	693.4	442.8
1 yr % change	6.4	-3.4	-26.8	-39.6	56.6	39.9
Corporate franchise	82.2	283.2	934.1	905.8	728.0	670.2
1 yr % change	121.3	13.9	3.1	24.4	8.6	16.4
Unincorporated bus.	13.4	48.6	204.3	220.5	263.3	192.8
1 yr % change	75.6	18.2	-7.3	-16.3	36.6	26.8
Deed Taxes^	41.1	154.8	330.1	338.6	690.0	552.5
1 yr % change	143.0	63.6	-2.5	-50.9	24.9	22.0
Other taxes	36.3	115.2	570.5	715.6	691.2	632.5
1 yr % change	61.5	-1.6	-20.3	3.5	9.3	2.0

*Tax collections subject to accounting adjustments at year end. Source: OCFO/ORA

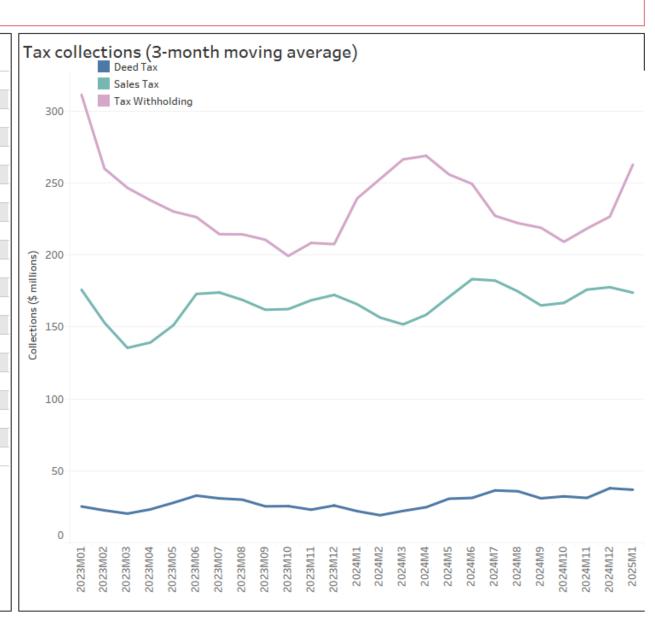


Table 21. Forecasts for select DC indicators by DC Office of Revenue Analysis (February 2025)

Indicator YoY % Growth	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029
Real GDP-DC	0.9	-1.9	0.8	1.5	1.7
Personal income	3.3	0.4	3.6	3.8	3.8
Wages in DC	4.0	1.6	3.1	3.4	3.5
Population	1.3	0.2	-0.2	0.0	0.2
Employment in DC	-0.3	-0.9	-0.4	0.1	0.5
Unemployment rate (%)	5.7	6.2	6.3	6.2	6.0
Washington area CPI	3.0	3.1	2.7	1.9	2.4

Table 22. DC tax revenue estimates from February 2025 estimate

Tax	FY 2025	FY 2026	FY 2027	FY 2025	FY 2026	FY 2027
Indicator YoY % Growth	Level (\$m)	Level (\$m)	Level (\$m)	% change from prior FY	% change from prior FY	% change from prior FY
Real Property	2,840.9	2,751.1	2,803.9	-2.6	-3.2	1.9
Deed taxes	392.9	439.6	484.6	19.0	11.9	10.2
General Sales	2,050.7	2,127.0	2,201.7	2.4	3.7	3.5
Individual Income	3,281.7	3,258.2	3,368.8	4.5	-0.7	3.4
withholding	2,961.3	2,941.5	3,025.8	4.0	-0.7	2.9
non-withholding	320.4	316.7	343.0	9.5	-1.2	8.3
Business Income	1,131.3	1,097.9	1,124.0	-0.1	-3.0	2.4
Other	1,949.0	1,973.4	2,004.6	8.0	1.2	1.6
Total	10,515.2	10,549.3	10,863.6	3.2	0.3	3.0
1						

Source: ORA Revenue Estimate. Revenue before earmarked dedications. Excludes nontax revenue, lottery, and special purpose.